Unified Enterprise Survey – Annual

2007 Survey of Service Industries: Specialized Design

This document is confidential when completed. Si vous préférez recevoir ce questionnaire en français, veuillez nous appeler au numéro sans frais suivant : 1-888-881-3666.

If necessary, please make address label corrections in the boxes below.

| 0001 | Legal name | | | Address (number and street) | | | | |
|--|-------------------------|--------|------|------------------------------------|----------------------|------|-----------------------------|--------|
| 0002 | Business name | | 0005 | City | | | | |
| 0021 | Title of contact | | 0006 | Province/ territory or state | | | | |
| 0008 | First name of contact | F | 0053 | Country | | 0007 | Postal code/ zip code | |
| 0028 | Last name of contact | INFORI | 0010 | Language preference | ¹ English | | 2 | French |
| This information is collected under the authority of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S-19. | | | | | | | | |
| COMPLETION OF THIS QUESTIONNAIRE IS A LEGAL REQUIREMENT UNDER THIS ACT. | | | | | | | | |
| | | | | | | | | |

A - Introduction

Survey purpose

This survey collects the financial and operating data needed to develop national and regional economic policies and programs. For more information on this survey, please access www.statcan.ca/english/survey/index.htm.

Data-sharing agreements

In an effort to reduce reporting burden, Statistics Canada has entered into agreements with provincial and territorial statistical agencies for the sharing of data. The data are kept confidential and used for statistical purposes only. Please see the enclosed reporting guide for details of these agreements.

Confidentiality

The *Statistics Act* protects the confidentiality of information collected by Statistics Canada. Please see the enclosed reporting guide for more information.

Fax or other electronic transmission disclosure

Statistics Canada advises you that there could be a risk of disclosure during facsimile or other electronic transmission. However, upon receipt, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the *Statistics Act*.

Please return the questionnaire within 30 days. Please mail the completed questionnaire in the enclosed envelope or fax it to Statistics Canada at 1-888-883-7999.

Lost the return envelope or need help? Call us at **1-888-881-3666** or mail to: Statistics Canada, Operations and Integration Division, 150 Tunney's Pasture Driveway, Ottawa, Ontario K1A 0T6

Visit our website at www.statcan.ca

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Statistics Statistique Canada Canada 2007 Survey of Service Industries: Specialized Design



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| R - Main business activity | | | | | | |
|----------------------------|--|--|--|--|--|--|
| B - Main business activity | | | | | | |
| 1. | Please describe the nature of your business. | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| 2. | Please check the one main activity which most accurately represents your main source of revenue. | | | | | |
| | Interior design services: Business units primarily engaged in planning, designing and administering projects in interior spaces. Interior designers and interior design consultants work in areas such as hospitality design, health care design, institutional design, commercial and corporate design and residential design. | | | | | |
| | Industrial design services: Business units primarily engaged in creating and developing designs and specifications that optimize the function, value and appearance of products. These services can include the determination of the materials, construction, mechanisms, shape, colour, and surface finishes of the product. | | | | | |
| | ⁰²⁵⁴ Graphic design services: Business units primarily engaged in planning, designing and managing the production of visual communication, so as to convey specific messages or concepts, clarify complex information or project visual identities. These services can include the design of printed materials, packaging, video screen displays, advertising, signage systems and corporate identification. | | | | | |
| | ⁰²⁵⁵ Other specialized design services: Business units not classified to any other industry, primarily engaged in providing professional design services. Examples include: fashion design, float design, jewellery design, shoe design, textile design, costume design, set design. | | | | | |
| | ⁰⁰⁴⁰ None of the above — Please call 1-888-881-3666 for further instructions. | | | | | |
| С | - Reporting period information | | | | | |
| 1. | Please report information for your <u>fiscal year</u> (normal business year) ending between April 1, 2007 and March 31, 2008. Please indicate below the period covered by this questionnaire. | | | | | |
| | yyyy mm dd yyyy mm dd from 0011 1 1 0012 1 | | | | | |
| 2. | If the reporting period does not cover a full year, please check the reason(s) below: | | | | | |
| | 0031 1 seasonal operations 2 new 3 change of fiscal year 4 change of operations 5 ceased 6 temporarily inactive | | | | | |
| Re | Reporting instructions | | | | | |
| _ | Report for business unit(s) specified on the label on the front page. | | | | | |
| - | - Complete only the questions that apply to your business. | | | | | |
| - | - When precise figures are not available, please provide your best estimate. | | | | | |
| - | - Report in Canadian dollars. Dollar amounts and percentages should be rounded to whole numbers. | | | | | |
| | Consult the enclosed reporting guide for further information. | | | | | |
| D | and E - Not applicable | | | | | |

| _ | | | | | | |
|--|---|---|------|--------------------------|----|------------------|
| F - Industry characteristics | | | | | | |
| Plea | ase p | rovide a breakdown of your sales, indicating amounts in Canadian dollars or percentages. | | | | |
| Int | | | | | | |
| | | design services | | 4 🗔 - | | 2 — 2 4 |
| 1. | Inte | rior design services, including construction management | 9973 | ¹ [\$ | or | ² 🗌 % |
| | a) | residential interior design services, except historical restoration | 2888 | | | |
| | b) | non-residential interior design services, except historical restoration | 2889 | | | |
| | c) | historic building interior design services, including historical restoration | 2890 | | | |
| 2. | Inte | rior design services, not including construction management | 8209 | | | |
| 3. | Inte | rior decorating services | 2891 | | | |
| Ind | ustr | ial design services | | | | |
| 4. | | duct industrial design services | 2593 | | | |
| _ | | | 2594 | | | |
| 5. | Mod | del design and fabrication services | | | | |
| Gra | aphie | c design services | | | | |
| 6. | Cor | porate identity and communications graphic design services | 2596 | | | |
| 7. | 7. Advertising graphic design services | | | | | |
| 8. | | | | | | |
| 9. | Graphic interface and interaction design services (includes video game interface) | | | | | |
| 10. | 0. Book, magazine and newspaper graphic design services | | | | | |
| 11. | Broadcast and motion graphic design services 2895 | | | | | |
| 12. | 2. All other graphic design services (e.g. signage, packaging, typeface design) | | | | | |
| Fashion, jewellery, footwear and other design services | | | | | | |
| | | thing, shoe, textile, jewellery, and other specialized design services not elsewhere | 2599 | | | |
| | | sified | | | | |
| Related services and products | | | | | | |
| 14. | Wel | osite design and development services | 2768 | | | |
| 15. | Cor | sulting services | 2769 | | | |
| 16. | Prin | ting services | 2601 | | | |
| 17. | Dra | fting services | 2600 | | | |
| 18. | Sale | es of merchandise purchased for resale as is | 2028 | | | |
| 19. | All other sales 2559 2558 (please specify): | | | | | |
| 20. | . Total sales (sum of 1 to 19) | | | | | |
| | | | | | | |

| F - Industry characteristics (continued) | | | | | | |
|--|---|--------------|--------------------|--|--|--|
| Project characteristics CAN\$ | | | | | | |
| 21. | Total value of all projects for which your business unit provided design services (e.g., if your design contract is \$1M and the total project value is estimated at \$15M, use the \$15M figure) | | | | | |
| 22. | Value of your backlog at the end of the reporting period (estimate the value of accumulated unfinished work plus the value of contracts not yet started) | | | | | |
| 23. | Did your business unit employ other design consultants in its projects during the reporting period? | | | | | |
| | ⁵⁵⁹⁹ ¹ yes, please report the value of sub-contracted work ³ no | C/ | AN\$ | | | |
| | number of week | (5 | | | | |
| 24. | Average duration of design projects completed by your business unit | lo I | | | | |
| 25. | Please rate the importance of your business unit's services to your clients | | | | | |
| | FOR Degr | ee of import | ance | | | |
| | low | moderate | high | | | |
| | a) during the initial strategic phase of the project RMATIO ⁵⁵⁹⁷ 1 | 3 | 5 | | | |
| G | b) during the implementation phase of the project | 3 | 5 | | | |
| 1. | Number of partners and proprietors, non-salaried (if salaried, report at question 2 below) | 6321 | number | | | |
| 2. | Paid employees | | | | | |
| | a) average number of paid employees during the reporting period (see reporting guide) | 6339 | | | | |
| | b) percentage of paid employees (from question 2a) who worked full time | % | | | | |
| 3. | Number of contract workers for whom you did not issue a T4, such as freelancers and casual workers (estimates are acceptable) | 6320 | number | | | |
| 4. | Number of volunteers during the reporting period (estimates are acceptable) | 6014 | | | | |
| 5. | Number of hours worked by all volunteers during the reporting period (estimates are acceptable) | 6026 | number of hours | | | |
| 1 | 2007 Survey of Service Industries: | | | | | |

| H - Sales by type of client | | | | | |
|--|------|--|------|--|--|
| Please provide a percentage breakdown of your sales by type of client. | | | | | |
| 1. | Clie | ents in Canada | % | | |
| | a) | businesses 8112 | | | |
| | b) | individuals and households | | | |
| | c) | governments, not-for-profit organizations and public institutions (e.g., hospitals, schools) | | | |
| 2. | Clie | ents outside Canada | | | |
| | | | 100% | | |
| 1 - | Sal | es by client location | | | |
| | | provide a percentage breakdown of your sales by client location (first point of sale). | | | |
| | | | % | | |
| 1. | New | vfoundland and Labrador FOR | | | |
| 2. | Prir | ace Edward Island | | | |
| 3. | Nov | va Scotia INFORMATION 8405 | | | |
| 4. | Nev | v Brunswick ONLY | | | |
| 5. | Que | ebec 8420 | | | |
| 6. | Ont | ario 8425 | | | |
| 7. | Mai | nitoba | | | |
| 8. | Sas | katchewan | | | |
| 9. | Alb | erta 8440 | | | |
| 10. | Brit | 8445 ish Columbia | | | |
| 11. | Yuk | 8455 CON | | | |
| 12. | Nor | thwest Territories | | | |
| 13. | Nur | navut 8452 | | | |
| 14. | Clie | ents outside Canada (must equal question 2 in section H) | | | |
| | | | 100% | | |

| J - International transactions | | | | | |
|--------------------------------|---|--|-------------------------------|------|-------|
| | | | | | |
| LA 1. | Exports1. Did you receive revenue from clients outside Canada for the export of goods, services, royalties, rights, licensing or franchise fees? | | | | |
| | 0531 | | 3 and 4 | | |
| | | ³ no , go to question 5 | | | |
| - | | | 1 - | | CAN\$ |
| 2. | | ase report revenue received from exp | orts. | | |
| 3. | Plea | ase provide a percentage breakdown | of exports by: | 0667 | % |
| | a) | goods | | 0668 | |
| | b) | services | | 0669 | |
| | c) | royalties, rights, licensing and franch | ise fees | 0669 | |
| | | | | | 100% |
| 4. | Plea | ase provide a percentage breakdown | of exports by country. | 0740 | % |
| | a) | United States | | 0748 | |
| | b) | Mexico | 0704 | 0749 | |
| | c) | other countries (please specify): | 0724 | 0750 | |
| | | | 0676 | 0672 | |
| | | | 0678 | 0674 | |
| | | | 0679 FOR | 0675 | |
| | | | | | 100% |
| lm 5. | Imports 5. Did you make payments to suppliers outside Canada for the import of goods, services, royalties, rights, licensing or franchise fees? 0715 1 yes, complete questions 6, 7 and 8 3 no, go to next section | | | | |
| 6. | Ple | ase report payments made for import | 0717 | | CAN\$ |
| о. 7. | | ase provide a percentage breakdown | | | % |
| | a) | goods | | 0736 | 70 |
| | b) | services | | 0737 | |
| | c) | royalties, rights, licensing and franch | ise fees | 0738 | |
| | •, | | | | 100% |
| 0 | Dia | ase provide a percentage breakdown | of imports by country | | |
| 8. | | | or imports by country. | 0751 | % |
| | a) | United States | | 0752 | |
| | b) | Mexico | 0743 | 0753 | |
| | c) | other countries (please specify): | 0744 | 0739 | |
| | | | 0745 | 0740 | |
| | | | 0746 | 0740 | |
| | | | 0746 | 0741 | |
| | | | | 0142 | |
| | | | | | 100% |

| K - Not applicable | | | | | | | | | |
|--|---|--|--|--|--|--|--|--|--|
| L - Contact information | | | | | | | | | |
| Name of person to contact about this questionnaire: | | | | | | | | | |
| 0026 ¹ \square Mr. ² \square Mrs. ³ \square Miss ⁴ \square Ms | | | | | | | | | |
| 0054 Last name | 0017 Telephone number | | | | | | | | |
| ⁰⁰¹³ First name | 0027 Extension number | | | | | | | | |
| ⁰⁰¹⁴ Title | 0016 Fax number | | | | | | | | |
| 0018 E-mail address | 0020 Website address | | | | | | | | |
| yyyy mm dd | | | | | | | | | |
| Date completed: | | | | | | | | | |
| How long did you spend collecting the data and completing the qu | estionnaire? 9910 9909 9909 | | | | | | | | |
| M - Comments |)R | | | | | | | | |
| We invite your comments below. Please be assured that we review | w all comments with the intent to improve the survey. | | | | | | | | |
| 9920 | | | | | | | | | |
| ONI Y | | | | | | | | | |
| 9913 | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| 9914 | | | | | | | | | |
| | | | | | | | | | |
| 9915 | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| 9916 | J916 | | | | | | | | |
| | | | | | | | | | |
| Thank you for completing this questionnaire. Please retain a copy for your records. | | | | | | | | | |
| Visit our website | at www.statcan.ca | | | | | | | | |