

GOVERNMENT LIQUOR AUTHORITY - REPORT OF OPERATIONS  
FOR THE FISCAL YEAR ENDED MARCH 31, 2004

LIQUOR CONTROL BOARD OF: Name of province/territory

**Name:**  
**Title:**  
**Liquor Control Board of: Name of province/territory**  
**Address:**

**Postal code:**

Please update above name and address if necessary.

Complete and return:  <b>one copy</b>	to:  <b>Public Institutions Division, 20th floor, R.H. Coats Bldg., Statistics Canada, Ottawa, Ontario K1A OT6</b>	Please respond by:  <b>date</b>
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**AUTHORITY:** Collected under authority of the Statistics Acts, R.S.C. 1985, C. S19.

**CONFIDENTIALITY:** The information provided in this report will be treated in confidence according to the Statistics Act, subject to your authorization to disclose as requested below.

**PURPOSE:** The information you provide is used in the preparation of the publication "The Control and Sales of Alcoholic Beverages in Canada", catalogue number 63-202 and of the inputs to the Canadian System of National Accounts and the Federal-Provincial Fiscal Arrangements revenue base.

**INSTRUCTIONS:**

- (1) Report amounts in thousands of dollars and thousands of litres.
- (2) Net income in item 7 of section II should agree with net income as per your annual report.
- (3) If actual financial and non-financial data are not available, estimates may be used in this report. Indicate estimated data with "E".

**FURTHER INFORMATION:** Public Institutions Division,  
Statistics Canada, Ottawa, Ontario, Canada, K1A OT6  
Telephone (613) 951-1813, FAX (613) 951-0661.

**AUTHORIZATION TO DISCLOSE:** I hereby authorize the Chief Statistician of Canada to disclose data as reported in this report. (Sign below).

<b>Date</b>	<b>Board Official</b>	<b>Official Position:</b>	<b>Telephone:</b>

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<b>I. NUMBER OF RETAIL OUTLETS:</b>	<b>OPENED DURING YEAR</b>	<b>IN OPERATION AT YEAR END</b>
1. Stores operated by liquor authority.....	_____	_____
2. Agencies of liquor authority.....	_____	_____
3. Wineries' retail outlets (excluded from 1. and 2.).....	_____	_____
4. Breweries' retail outlets (excluded from 1. and 2.).....	_____	_____
<b>II. FINANCES:</b> (thousands of dollars)		
1. Sales of alcoholic beverages excluding GST, general sales tax and container value:		
Total sales as shown in Section IV, item 1.....	_____	_____
<b>Less:</b> Discounts included in II., 1. ....	_____	_____
Other taxes included in II., 1. (specify).....	_____	_____
2. Container and bottle sales, .....	_____	_____
3. Cost of sales.....	_____	_____
4. Net trading profit (items 1 plus 2 minus item 3).....	_____	_____
5. Other income(exclude amounts collected on behalf of province or municipalities-see item 8)		
(a) Licences and permits.....	_____	_____
(b) Fines and penalties.....	_____	_____
(c) Confiscations.....	_____	_____
(d) Commissions on tax collections.....	_____	_____
(e) Proceeds from sales of fixed assets included in operating income.....	_____	_____
(f) Interest and exchange.....	_____	_____
(g) Rental income.....	_____	_____
(h) Other.....	_____	_____
6. Expenses:		
(a) Policing and enforcement expenses.....	_____	_____
(b) Maintenance of prisoners.....	_____	_____
(c) Capital expenditures met out of operating income:		
(i) Land.....	_____	_____
(ii) Buildings.....	_____	_____
(iii) Machinery and equipment (include furniture and fixtures).....	_____	_____
(d) Provision for depreciation of fixed assets:		
(i) Buildings.....	_____	_____
(ii) Machinery and equipment (include furniture and fixtures).....	_____	_____
(e) Other provisions or reserves charged as an expense (specify).....	_____	_____
(f) Interest and exchange.....	_____	_____
(g) Property taxes, business.....	_____	_____
(h) Other expenses.....	_____	_____
7. Net income .....	_____	_____
8. Other amounts collected by the Corporation on behalf of province or municipalities; (specify).....	_____	_____
<b>III. PAYROLL</b>		
Gross salaries, wages and commissions paid to all employees.....	_____	_____
Employer portion of Benefits.....	_____	_____
Payroll Taxes.....	_____	_____

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IV. SALES WITHIN PROVINCE BY TYPE OF BEVERAGE: (excluding GST, provincial retail sales tax and container value).						
	Value			Volume		
	Canadian <sup>1</sup>	Imported <sup>2</sup>	Total	Canadian <sup>1</sup>	Imported <sup>2</sup>	Total
	(thousands of dollars)			(thousands of litres)		
<b>1. Sales by Liquor Authority</b>						
(a) Spirits:						
Alcohol.....						
Brandy.....						
Gin.....						
Liqueurs.....						
Rum.....						
Whisky.....						
Vodka.....						
Coolers.....						
Other.....						
<b>Total Spirits .....</b>						
(b) Cider.....						
(c) Wines:						
Sparkling.....						
White.....						
Rosé.....						
Non-Sparkling.....						
Red.....						
White.....						
Aperitifs (vermouth, cinzano) <sup>3</sup> .....						
Fortified (sherry, port...) <sup>3</sup> .						
Other.....						
Coolers.....						
<b>Total Wines.....</b>						
(d) Beer (excluding value of containers).....						
Coolers.....						
<b>Total Beers.....</b>						
<b>TOTAL.....</b>						

<sup>1</sup> Canadian - Produced or blended with canadian alcoholic beverages in Canada.

<sup>2</sup> Imported - Imported in bottles, or in bulk for bottling by Liquor Authority.

<sup>3</sup> See Wines definitions: p.4 footnote 3.

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**IV. SALES WITHIN PROVINCE BY TYPE OF BEVERAGE: (excluding GST, provincial retail sales tax and container value).  
continued.**

**2. Sales within province by breweries and wineries and their retail outlets not included in Section IV - 1.  
(excluding GST, provincial retail sales tax and beer container value).**

	Value			Volume		
	Canadian <sup>1</sup>	Imported <sup>2</sup>	Total	Canadian <sup>1</sup>	Imported <sup>2</sup>	Total
	(thousands of dollars)			(thousands of litres)		
(a) Cider.....						
(b) Wines:						
Sparkling.....						
White.....						
Rosé.....						
Non-Sparkling.....						
Red.....						
White.....						
Aperitifs (vermouth, cinzano) <sup>3</sup> .....						
Fortified (sherry, port...) <sup>3</sup> .....						
Other.....						
Coolers.....						
Total Wines.....						
(c) Beer (excluding value of containers).....						
Coolers.....						
Total Beers.....						
<b>TOTAL.....</b>						

**3. Sales to Licencees included in 1 on page 3 and in 2 above:**

	Value			Volume		
	Canadian <sup>1</sup>	Imported <sup>2</sup>	Total	Canadian <sup>1</sup>	Imported <sup>2</sup>	Total
	(thousands of dollars)			(thousands of litres)		
(a) Spirits.....						
(b) Cider.....						
(c) Wines.....						
(d) Beer.....						

<sup>1</sup> Canadian - Produced or blended with canadian alcoholic beverages in Canada.

<sup>2</sup> Imported - Imported in bottles, or in bulk for bottling by Liquor Authority.

<sup>3</sup> Aperitifs: Include wines which are consumed before or between meals. The most common aperitif wines are vermouth, cinzano, dubonnet, campari, pernod, ricard, pastis, ouzo, cynar, retsina...

Fortified wines: Include wines to which distilled spirits, usually brandy have been added. Fortified wines would include sherry, port, medeira, marsala, malaga, angelica...

**4. Goods and Services Tax (GST):**

	Value		
	Canadian <sup>1</sup>	Imported <sup>2</sup>	Total
	(thousands of dollars)		
Spirits.....			
Wine.....			
Beer.....			

**V. FEDERAL AND PROVINCIAL REVENUE**

	Spirits	Wine	Beer	Total
	(thousands of dollars)			
<b>1. Revenue paid to the Federal Government, excluding GST:</b>				
Import duty.....				
Excise duty and taxes.....				
Total Federal revenue, excluding GST.....				
<b>2. Provincial sales tax.....</b>				

**VI. NET INCOME BY COMMODITY**

	Value of Sales	Cost of Sales	Other Expenses	Net Income
	(thousands of dollars)			
1. Spirits.....				
2. Wine.....				
3. Beer.....				