



<b>Respondent company</b>	<i>Please correct pre-printed label information, if necessary, using the corresponding boxes below:</i>	
	Legal Name	
	Operating or Trade Name (if different from legal name):	
	Mail contact person for this survey (please print clearly):	
	Job Title:	
	Street:	
	City:	
	Province:	Postal Code:
	Telephone:	Fax:
	E-mail:	Website:

**Information for Respondents****Survey Objective**

This survey collects financial and operating data for the statistical measurement and analysis of the telecommunications industry (telecom carriage or resale). These data will be aggregated to produce estimates of national and provincial economic production in Canada as well as estimates of activity by industry. These estimates are used by government, the private sector, international telecommunications organizations, academics, analysts, and the general public to better understand this sector's role in the social and economic fabric of Canada. Selected results of this survey will be published in Statistics Canada Catalogue No. 56-203-XIE and 56-001-XIE.

**Authority**

This survey is collected under the authority of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S19. Completion of this questionnaire is a legal requirement under this Act.

**Confidentiality**

Statistics Canada is prohibited by law from publishing or releasing any statistics which would divulge information obtained from this survey relating to any identifiable business without the previous written consent of that business. **The data on this questionnaire will be treated in confidence, used for statistical purposes and published in aggregate form only.** The confidentiality provisions of the Statistics Act are not affected by the Access to Information Act or any other legislation. **Please note that Statistics Canada does not share any individual responses with Canada Customs and Revenue Agency.**

**Data Sharing Agreements**

To reduce response burden and to ensure more uniform statistics, Statistics Canada has entered into a data sharing agreement under section 11 of the *Statistics Act* with the Institut de la statistique du Québec, to share information from this survey concerning respondents' Quebec operations, and under section 12 of the *Statistics Act* with the Canadian Radio-television and Telecommunications Commission (CRTC), for the sharing of information from all respondents.

The Quebec Statistics Act gives the Institut de la statistique du Québec the authority to collect the information requested in this report on their own and it contains the same provisions for confidentiality and penalties for disclosure of information as the federal Statistics Act.

Subsection 12(2) of the *Statistics Act* provides that where a respondent gives notice in writing to the Chief Statistician that the respondent objects to the sharing of the information by the

Statistics Canada, the information not be shared with the department or corporation unless the department or corporation is authorized by law to require the respondent to provide the information. The CRTC is authorized by law to require the respondent to provide the information under section 37 of the Telecommunications Act. Information provided to the CRTC will be treated in accordance with the requirements of section 39 of the Telecommunications Act.

**Reporting Period**

This questionnaire should be completed for your most recent fiscal year ending no later than March 31, 2002.

**Return Procedures**

Please return the completed questionnaire(s) within **45 days** of receipt in the enclosed envelope or by facsimile to (613) 951-9920. If you anticipate difficulty in making this deadline, please inform Statistics Canada of your expected filing date.

**Reporting Instructions**

Please complete all questions that pertain to your operations; cross out cells or sections that do not apply to your company to reduce the likelihood of follow-up call-backs to verify missing information. Detailed instructions and definitions of terms used in the questionnaire are found in the Reporting Guide. Please refer to the Reporting Guide in order to ensure your responses are consistent with those provided by other respondents.

**Assistance**

If you require further assistance or need additional forms, please contact:

Telecommunications Section  
Science, Innovation and Electronic Information Division  
Statistics Canada  
R.H. Coats Building, Floor 7  
Ottawa, Ontario, K1A 0T6

Phone: (613) 951-2201  
E-mail: [michael.lynych@statcan.ca](mailto:michael.lynych@statcan.ca)

Phone: (613) 951-2741  
E-mail: [cimeron.mcdonald@statcan.ca](mailto:cimeron.mcdonald@statcan.ca)

Phone: (613) 951-5948  
E-mail: [haig.mccarrell@statcan.ca](mailto:haig.mccarrell@statcan.ca)

Fax: (613) 951-9920

**Thank you for your co-operation**

## Respondent Information

100

**A. Type of business organization:**

- |   |  |  |
|---|--|--|
| <input type="checkbox"/> A single corporation         | <input type="checkbox"/> Consolidated family of corporations*<br>• complete the back page<br>• do not include foreign subsidiaries | <input type="checkbox"/> Part of a corporation<br>(e.g., branch, division) |
| <input type="checkbox"/> Provincial government system | <input type="checkbox"/> Municipal system  | <input type="checkbox"/> Co-operative                                      |
| <input type="checkbox"/> Sole proprietorship          | <input type="checkbox"/> Joint venture   | <input type="checkbox"/> Partnership                                       |
| <input type="checkbox"/> Other (please specify) _____ |  |  |

\* Consolidated family of corporations - If you are including more than one legal or operating entity on a single questionnaire, please fill out **Information Concerning Consolidated Reporting** on the back of the questionnaire. Please see the Respondent Information section in the Reporting Guide for more information on multiple unit reporting. In general, if your organization operates distinct business units (a corporation or organizational unit) offering different telecommunications services (see Industry Classification section, Page iii) for which you maintain separate financial statements, please complete a questionnaire for each unit. For more forms, contact Statistics Canada at (613) 951-5948 or (613) 951-2201. **Do not consolidate foreign subsidiaries in this report.**

**B. Foreign ownership** (estimates are acceptable):

- |   |  |
|---|--|
| a) What percentage of this company's common (voting) shares were foreign owned at year end?   | 101<br><input style="width: 50px;" type="text"/> % |
| b) If applicable, what percentage of this company's parent company's shares were foreign owned at year end?   | 102<br><input style="width: 50px;" type="text"/> % |
| c) What percentage of this company's ( <b>voting and non-voting</b> ) shares were ultimately foreign owned at year end? (e.g., through direct and/or indirect control by holding companies, parent companies, etc.) | 104<br><input style="width: 50px;" type="text"/> % |

**C. Legal changes:**

If your organization has undergone legal changes during its past fiscal year, or is reporting for other than a 12-month fiscal year, please check (✓) the appropriate box(es) below and provide a brief explanation and the date(s) of the event(s). If the legal change involved other companies, please provide their legal names:

- |   |  |   |   |
|---|--|---|---|
| <input type="checkbox"/> <sup>201</sup> New business  | <input checked="" type="checkbox"/> <sup>202</sup> Ceased operations | <input type="checkbox"/> <sup>203</sup> Change of ownership | <input type="checkbox"/> <sup>204</sup> Merger/Amalgamation/Split-up/Spin-off |
| <input type="checkbox"/> <sup>205</sup> Other (Please describe - attach additional pages if necessary). ➤ _____ |  |   |   |

300

**D. Please enter your nine digit GST Registered Account/Business Number:**

--	--	--	--	--	--	--	--	--

**E. Reporting period:**

This questionnaire should be completed for your most recent fiscal period ending no later than March 31, 2002. If you are reporting a fiscal period of more or less than 12 months, please explain in section C, above.

From: <table border="1" style="display: inline-table; border-collapse: collapse;"> <tr> <td style="width: 20px; text-align: center;">Y</td><td style="width: 20px; text-align: center;">Y</td><td style="width: 20px; text-align: center;">Y</td><td style="width: 20px; text-align: center;">Y</td> <td style="width: 20px; text-align: center;">M</td><td style="width: 20px; text-align: center;">M</td> <td style="width: 20px; text-align: center;">D</td><td style="width: 20px; text-align: center;">D</td> </tr> </table>	Y	Y	Y	Y	M	M	D	D	To: <table border="1" style="display: inline-table; border-collapse: collapse;"> <tr> <td style="width: 20px; text-align: center;">Y</td><td style="width: 20px; text-align: center;">Y</td><td style="width: 20px; text-align: center;">Y</td><td style="width: 20px; text-align: center;">Y</td> <td style="width: 20px; text-align: center;">M</td><td style="width: 20px; text-align: center;">M</td> <td style="width: 20px; text-align: center;">D</td><td style="width: 20px; text-align: center;">D</td> </tr> </table>	Y	Y	Y	Y	M	M	D	D
Y	Y	Y	Y	M	M	D	D										
Y	Y	Y	Y	M	M	D	D										

# Telecommunications Industry Classification

400

**A. Please indicate (✓) which of the following account for more than 50 percent of your operating revenues:**  
(check one only)

- Facilities-based telecommunications services  Reselling of telecommunications services
- Non-telecommunications activity (Please describe your main revenue activities and return this form in the envelope provided)

➤ \_\_\_\_\_  
\_\_\_\_\_

**B. Please indicate (✓) the telecommunications services provided:**

Telecommunications service	Facilities-based <sup>1</sup>	Reseller
Wireline Telecommunications	401 <input type="checkbox"/>	402 <input type="checkbox"/>
Competitive Pay Telephone Service	419 <input type="checkbox"/>	420 <input type="checkbox"/>
Mobile Telephony <sup>2</sup>	403 <input type="checkbox"/>	404 <input type="checkbox"/>
Mobile Data	421 <input type="checkbox"/>	422 <input type="checkbox"/>
Radio Common Carriage (RCC)	405 <input type="checkbox"/>	406 <input type="checkbox"/>
Paging, Narrowband PCS	407 <input type="checkbox"/>	408 <input type="checkbox"/>
Wireless Broadband (Multipoint)	409 <input type="checkbox"/>	410 <input type="checkbox"/>
Fixed Wireless (Local loop)	411 <input type="checkbox"/>	412 <input type="checkbox"/>
Satellite (Fixed)	413 <input type="checkbox"/>	414 <input type="checkbox"/>
Satellite (Mobile)	415 <input type="checkbox"/>	416 <input type="checkbox"/>
Other (Please specify) ➤	417 <input type="checkbox"/>	418 <input type="checkbox"/>
_____		
_____		

Complete this questionnaire if you provide facilities-based wireline services. Resellers should contact Statistics Canada for the Reseller questionnaire.

Contact Statistics Canada for the appropriate Wireless Telecommunications questionnaire if more than half of your revenues are from the services listed here.

<sup>1</sup> ownership of transmission facilities (wire, cable, radio, optical or other electromagnetic system), other than switching equipment.  
<sup>2</sup> cellular, PCS, ESMR, air-to-ground, automatic mobile telephony

**C. Please check (✓) all areas of operation** (areas where respondent has employees):

- 501  B.C.   502  Alta.   503  Sask.   504  Man.   505  Ont.   506  Que.   507  N.B.   508  N.S.   509  P.E.I.   510  Nfld.   511  Y.T.   512  N.W.T.   513  Nvt.

➔ Please complete the Appendix if more than one box is checked in question C.

## Follow-up Contacts

Additional person(s) to contact for follow-up information: (Please print)

Contact Module(s):			
Contact telephone number(s):			

## Certification

Please print the name of the person responsible for this return:	Please estimate the amount of time to complete this questionnaire 600 _____ : _____ Hour(s)
Signature: _____	
<i>I certify that the information provided in this report is complete and correct to the best of my knowledge.</i>	
Title of signator:	Date completed: _____ Y Y Y Y    M M    D D

**MODULE 1. OPERATING REVENUES**

Telecommunications Operating Revenues	Class of customer		Total (thousands of dollars)
	Residential (thousands of dollars)	Business and other (thousands of dollars)	
<b>Wholesale (Carrier) Services and Transfers:</b> <i>(revenues from other telecom service providers for (re)sale to end users)</i>			
A. Contribution receipts	1001	1002	1003
B. Interconnection/settlements receipts	1004	1005	1006
C. Circuit/line rentals:		1007	
1. Narrowband		1008	
2. Wideband		1009	
3. Broadband			1010
Total - Circuit/line rentals			
D. Wholesale long distance:		1303	
1. Outbound toll		1304	
2. Toll free (1-8xx, etc.)			1305
Total - Wholesale long distance			
E. Other wholesale services <i>(Please specify)</i> ➤			1013
Total - Wholesale (Carrier) Services and Transfers <i>(sum of cells 1003, 1006, 1010, 1305 and 1013)</i>			1014

**Retail Services:**  
*(revenues from end users)*

A. Narrowband services <i>(64 kbps and less)</i>	Class of customer		Total (thousands of dollars)
	Residential (thousands of dollars)	Business and other (thousands of dollars)	
1. Circuit-switched			
a) Local telephony:			
Access, fixed rate and measured services	1015	1016	1017
Pay phones			1018
Other local services n.e.c. <i>(Please specify)</i> ➤	1019	1020	1021
Total - Local telephony <i>(sum of cells 1017, 1018 and 1021)</i>			1022
b) Long distance telephony:			
Outbound service:			
flat rate services	1023	1024	1025
measured services	1026	1027	1028
Total - Outbound	1029 (1023 + 1026)	1030 (1024 + 1027)	1031 (1025 + 1028)
Toll free services <i>(1-8xx, etc.)</i>	1032	1033	1034
Pay phones			1035
Other long distance services n.e.c. <i>(Please specify)</i> ➤	1036	1037	1038
Total - Long distance telephony <i>(sum of cells 1031, 1034, 1035 and 1038)</i>			1039
Total - Long distance telephony			1040
2. Packet-switched <i>(report retail Internet activity in 'Non-Telecom Operating Revenues')</i>			1041
3. Non-switched <i>(private line services)</i>			
B. Wideband services <i>(&gt;64 kbps - 1.544 Mbps inclusive)</i>			
1. Circuit-switched	1042	1043	1044
2. Packet-switched <i>(report retail Internet activity in 'Non-Telecom Operating Revenues')</i>			1045
3. Non-switched <i>(private line services)</i>			1046

**MODULE 1. OPERATING REVENUE — Continued**

Telecommunications Operating Revenues — (continued)	Class of customer		Total (thousands of dollars)
	Residential (thousands of dollars)	Business and other (thousands of dollars)	
C. Broadband services: (>1.544 Mbps)			
1. Circuit-switched	1047	1048	1049
2. Packet-switched (report retail Internet activity in 'Non-Telecom Operating Revenues')			1050
3. Non-switched (private line services)			1051
D. Calling features	1052	1053	1054
E. Connection (activation-deactivation, one-time charges)	1055	1056	1057
F. Other telecommunications revenues n.e.c.:			
1. (Please specify) ➤	1058	1059	1060
2. (Please specify) ➤	1061	1062	1063
3. (Please specify) ➤	1064	1065	1066
4. Residual	1067	1068	1069
<b>Total - Retail Services</b> (sum of cells 1022, 1039, 1040, 1041, 1044, 1045, 1046, 1049, 1050, 1051, 1054, 1057, 1060, 1063, 1066 and 1069)			1306
<b>Total - Telecommunications Operating Revenues</b>			1070 (1014 + 1306)

	Residential (#)	Business (#)	Total (#)
Telecom Customer Accounts (at year end)	1071	1072	1073

Other Operating Revenues	Class of customer		Total (thousands of dollars)
	Residential (thousands of dollars)	Business and other (thousands of dollars)	
A. Terminal equipment rentals	1074	1075	1076
Sale of telecommunications goods	1077	1078	1079
B. (Please specify) ➤	1080	1081	1082
C. Directory (advertising and database) services	1083	1084	1085
D. Retail Internet access	1086	1087	1088
E. Installations	1089	1090	1091
F. Customer repairs and maintenance	1300	1301	1302
G. Late payment and related charges			
H. Other (non-telecommunications) operating revenues n.e.c.:			
1. (Please specify) ➤	1092	1093	1094
2. (Please specify) ➤	1095	1096	1097
3. Residual	1098	1099	1100
<b>Total - Other Operating Revenues</b> (sum of bolded cells)			1101
<b>TOTAL MODULE 1 - OPERATING REVENUES</b> (Telecom and Non-Telecom Services)			1102 (1070 + 1101)

**MODULE 1. OPERATING REVENUE — Concluded**

**Distribution of Operating Revenues by Type of Customer**

(\$ 000's)  
 (%)

**A. Customers in Canada:**

1. Residential (*individuals and households*)

1103

2. Business and other:

a) Public institutions (*e.g., hospitals, schools, universities*)

1104

b) Government (*e.g., federal, provincial, territorial, municipal*)

1105

c) Business:

Financial (*banks, trust cos., financial crown corporations*)

1106

Other (*Please specify*) ➤

1107

**Total - Business**

1108 (1106 + 1107)

**Total - Business and other**

1109 (1104 + 1105 + 1108)

**B. Customers outside Canada (exports)**

1110

**TOTAL - OPERATING REVENUES** (*sums of bolded cells*)

(1103 + 1109 + 1110)  
 =cell 1102 or 100%

**MODULE 2. OPERATING EXPENSES**

\* Estimate the \$ 000's or % of the total expense paid to incumbent and entrant telecom companies. Incumbent telecommunications companies are listed in the Reporting Guide.  
 \*\* \$ 000's or % of the amount reported in the adjacent cell in col. 3.

Purchases*		Total	Salaries, wages and benefits**
<input type="checkbox"/> (\$ 000's) or <input type="checkbox"/> (%) of Total			
Telecommunications service providers		(thousands of dollars)	<input type="checkbox"/> (\$ 000's) or <input type="checkbox"/> (%) of col. 3
Incumbents	Entrants		
1	2	3	4

**Telecommunications Operating Expenses**

**A. Telecommunications Network Expenses:**

1. Network operations

2001

2002

2. Depreciation

2003

3. Maintenance and repairs

2004

2005

4. Wireline circuit rentals

2006

2007

2008

5. Wireless capacity rentals

2009

6. Satellite capacity rentals

2010

7. Purchased long-distance services

2011

2012

2013

8. Contribution payments (*to the CFA or other providers*)

2014

9. Interconnection/settlement payments

2015

10. Residual telecom network expenses n.e.c. (*please specify large amounts*) ➤

2070

2071

**B. Commercial and Administrative Expenses:**

1. Selling and marketing

2016

2017

2. Customer servicing

2062

2063

3. Billings and collections

2020

2021

4. Corporate administration and general office expenses

2022

2023

5. Telecommunications, postage and courier fees

2024

6. Insurance

2025

7. Advertising and related services (*purchased*)

2018

8. Travel and entertainment

2026

9. Professional and business fees (*purchased legal, accounting, auditing, consulting services, etc.*)

2027

**MODULE 2. OPERATING EXPENSES — Concluded**

<b>Telecommunications Operating Expenses — (continued)</b>	<b>Total</b> (thousands of dollars)	<b>Salaries, wages and benefits</b>
	3	4
B. Commercial and Administrative Expenses: (continued)		
10. Management fees paid to head office or parent company	2028	
11. Amortization charges	2029	
12. Depreciation	2030	
13. Maintenance and repairs	2031	2032
14. Office equipment rentals	2033	
15. Bad debts expenses	2034	
16. Licenses, permits and indirect taxes:		
a) Radio licensing fees (spectrum)	2035	
b) CRTC licensing fees	2036	
Permits and indirect taxes	2037	
c) (do not include income taxes, report property taxes in C, below)		
17. Other commercial and administrative expenses n.e.c.:		
a) (Please specify) ➤	2041	
b) (Please specify) ➤	2042	
c) (Please specify) ➤	2043	
d) Residual expenses	2044	2045
C. Occupancy Costs (Network or Commercial)		
1. Land and buildings rentals	2038	
2. Utilities	2039	
3. Property taxes	2040	
4. Other occupancy costs n.e.c. (Please specify) ➤	2072	
<b>Total - Telecommunications Operating Expenses (sum of each column)</b>	2046	2047
<b>Other Operating Expenses</b>		
A. Terminal/equipment rentals	2048	
B. Cost of telecommunications goods sold	2049	
C. Directory (advertising and database) expenses	2050	
D. Retail Internet	2051	
E. Customer installations	2052	
F. Customer repairs and maintenance	2053	
G. Residual (non-telecommunications) expenses	2054	
(Please specify) ➤		
<b>Total - Other Operating Expenses</b>	2056 (sum of cells 2048 - 2054)	2055
<b>TOTAL MODULE 2 - OPERATING EXPENSES</b> (Telecom and Non-Telecom Services)	2057 (2046 + 2056)	2058 (2047 + 2055) (= cell 6003, p.8)

**MODULE 3. INCOME STATEMENT**

		<b>Total</b> (thousands of dollars)
A. Total operating revenues	3001 (=1102, p.2)	
B. Total operating expenses	3002 (=2057, p.4) ( )	
<b>Operating Income (Loss)</b>		3003
<b>C. Non-operating revenues and expenses (report expense items in brackets):</b>		
1. Investment income (interest, dividends, joint venture and minority interest, etc.)	3004	
2. Net gains (losses) on sale of assets (fixed, intangible and investments), and foreign exchange	3005	
3. Interest expenses:		
a) on short term debt	3009 ( )	
b) on long term debt	3010 ( )	
<b>Total - Interest expenses</b>	3011 ( )	
4. Write-offs and valuation adjustments (not part of C.5)	3018 ( )	
5. Other non-operating revenues and expenses n.e.c. (e.g., extraordinary and other gains and (losses))	3019	
<b>Total - Non-operating revenues and expenses</b>		3020
<b>D. Income taxes:</b>		
1. Deferred	3014 ( )	
2. Current	3015 ( )	
<b>Total - Income taxes</b>		3016 ( )
<b>NET INCOME (LOSS)</b>		3017 (3003 + 3020 + 3016)

**MODULE 4. BALANCE SHEET**

<b>Assets</b>		<b>TOTAL</b> <b>Net book value</b> <b>at year end</b> (thousands of dollars)
<b>Current Assets:</b>		
1. Cash, deposits and temporary cash investments (report negative cash balance in cell 4047)	4001	
2. Accounts receivable (accounts, notes and other)	4002	
3. Inventory:		
a) Goods for resale	opening 4003      closing 4004	
b) Materials and supplies	4005      4006	
<b>Total - Inventory</b>	4007	4008 (closing)
4. Other current assets:		
a) Investments in and claims on parent, subsidiary and affiliated companies	4080	
b) Short-term deferrals	4081	
c) Other current assets n.e.c. (Please specify)	4082	
<b>Total - Other current assets</b>		4009
<b>Total - Current Assets (sum of 'Total' column)</b>		4010



**MODULE 4. BALANCE SHEET — Continued**

<b>Assets – Continued</b>	<b>Historical Cost</b> <small>(thousands of dollars)</small>			<b>Net Book Value</b> <small>(thousands of dollars)</small>
<b>Long-term Assets:</b>				
<b>A. Fixed Assets (property, plant and equipment):</b>				4011
1. Land				
2. Buildings	4012 office/non-network	4013 network operations	4014 (4012 + 4013)	
			↓	
			4015 accumulated depreciation	4016 Net
			( )	
3. Network infrastructure:				
a) Telecom construction:		4017		
Transmission structures				
Cables/lines:	4018			
metallic				
optical fibre	4019			
Total - Cables/lines		4020		
Other (Please specify)		4021		
b) Machinery and equipment:		4022		
Transmission equipment				
Switching equipment:	4023			
hardware				
software	4024			
Total - Switching equipment		4025		
Terminal equipment		4026		
Other (Please specify)		4027		
Total - Network infrastructure		4028		
			↓	
			4029 accumulated depreciation	4030 Net
			( )	
4. Other fixed assets (not part of Network Infrastructure - item 3, above):				
a) Computers, software and non-network equipment		4031		
b) Furniture and office equipment		4032		
c) Motor vehicles and other transport equipment		4033		
d) Residual		4034		
Total - Other fixed assets		4035		
			↓	
			4036 accumulated depreciation	4037 Net
			( )	
<b>Total - Fixed Assets (sum of 'Net Book Value column', cells 4011, 4016, 4030 and 4037)</b>				<b>4038</b>
<b>B. Financial/Intangible Long-term Assets:</b>				
1. Financial investment:			4039	
a) Investments in and claims on parent, subsidiary and affiliated companies				
b) Other investments			4040	
Total - Financial investments				4041

**MODULE 4. BALANCE SHEET – Concluded**

	Historical Cost (thousands of dollars)	Net Book Value (thousands of dollars)
<b>Assets (concluded)</b>		
2. Long-term deferrals		4042
3. Other long-term financial/intangible assets n.e.c.		4043
		4044
<b>Total - Assets</b> (sum of bolded cells: 4010, 4038, 4041, 4042 and 4043)		
<b>Liabilities</b>		
Current Liabilities:		
1. Trade accounts payable	4045	
2. Other accounts payable (accrued liabilities/expenses)	4046	
3. Short-term debt	4047	
Supplementary question: (amount of short-term debt that is non-interest bearing): \$	4071	
4. Short-term deferrals (e.g., deferred revenue)	4073	
5. Other current liabilities (Please specify) ➤	4048	
<b>Total - Current Liabilities</b>		4049
Long-term Liabilities:		
A. Long-term debt:		
1. Amount owing to parent, subsidiaries and affiliates	4074	
2. Borrowing from non-affiliates:	4051	
a) Bonds and debentures		
Other borrowing from non-affiliates (loans,	4075	
b) overdrafts, mortgage loans, capital lease obligations, etc.		
<b>Total - Long-term debt</b>		4053
Supplementary question: (amount of long-term debt that is non-interest bearing): \$	4072	
B. Long term deferrals and reserve accounts (e.g., deferred taxes) (Please specify) ➤	4054	
C. Other long-term liabilities n.e.c. (Please specify) ➤	4055	
<b>Total - Long-term Liabilities</b>		4056
		4057 (4049 + 4056)
<b>Total - Liabilities</b>		
<b>Shareholders' Equity</b>		
A. Share capital	4058 preferred	4059 common
		4060 (4058 + 4059)
B. Retained earnings:		
1. Opening balance (previous period closing balance)		4061
2. Net income or (loss) for the reporting period (cell 3017, page 5)		4062
3. Dividends declared	4063 preferred ( )	4064 common ( )
		4065 (4063 + 4064)
4. Other additions and (deductions)		4066
<b>Total - Retained earnings</b>		4067
		4068
C. Other shareholder's equity n.e.c. (Please specify) ➤		
		4069 (4060 + 4067 + 4068)
<b>Total - Shareholders' Equity</b>		
		4070 (4057 + 4069)
<b>Total - Liabilities and Shareholders' Equity</b>		

**MODULE 5. CAPITAL EXPENDITURES**

This module has been omitted to avoid duplication with the *Survey of Capital and Repair Expenditures*.

**MODULE 6. EMPLOYMENT**

	Labour Costs			Employees
	(thousands of dollars)			(number of persons at fiscal year-end)
	Salaries and wages	Fringe benefits <sup>1</sup>	Total	Total
A. Expensed labour costs	6001	6002	6003 (= cell 2058, p.4)	
B. Capitalized labour costs	6004	6005	6006	
<b>Total</b>	6007	6008	6009 (6011 + 6013) (6003 + 6006)	6010 (6012 + 6014)
C. Full-time			6011	6012
D. Part-time			6013	6014

<sup>1</sup> Supplementary labour costs such as employers contributions for CPP/QPP, EI, etc.

**MODULE 7. INTERNATIONAL TRANSACTIONS IN COMMERCIAL SERVICES**

Telecommunications services trade:	Receipts (exports)			Payments (imports)		
	USA	Other countries	Total	USA	Other countries	Total
	(thousands of Canadian dollars)			(thousands of Canadian dollars)		
1. Interconnection/settlement:	7001	7002	7003	7004	7005	7006
a) with affiliates						
b) with other parties	7007	7008	7009	7010	7011	7012
Total - Interconnect	7013	7014	7015	7016	7017	7018
2. Other telecommunications services:	7101	7102	7103	7104	7105	7106
a) with affiliates						
b) with other parties	7107	7108	7109	7110	7111	7112
Total - Other services	7113	7114	7115	7116	7117	7118
<b>Total - Telecommunications services trade</b> (sum of A.1 + A.2)	7201	7202	7203	7204	7205	7206
<b>Other services trade:</b>	7019	7020	7021	7022	7023	7024
a) with affiliates						
b) with other parties	7025	7026	7027	7028	7029	7030
<b>Total - Other services trade</b>	7031	7032	7033	7034	7035	7036
<b>Total</b> (sum of bolded cells)	7037	7038	7039	7040	7041	7042

**MODULE 8. NETWORK INFRASTRUCTURE**

A. PSTN Access Lines <i>(at year end)</i>	Owned by the respondent			Leased to the respondent for telecom carriage or resale
	Class of customer		Total (#)	Total (#)
	Residential (#)	Business and other (#)		
1. Individual	8001	8002	8003	8004
2. Multi-party	8005	8006	8007	8008
3. ISDN ( <i>Integrated Services Digital Network</i> ):				
a) BRA ( <i>Basic Rate Access</i> )	8009	8010	8011	8012
b) PRA ( <i>Primary Rate Access</i> )		8013	(=8013)	8015
4. Public telephones		8016	(=8016)	8018
5. Centrex		8019	(=8019)	8021
6. Official telephone lines		8090	(=8090)	
7. Other ( <i>please specify</i> )	8022	8023	8024	8025
<b>Total - PSTN Access Lines</b>	8026	8027	8028	8029

**B. PSTN Digitalization**

*(Owned PSTN access lines - from central office, wire centre, or head-end to subscriber premises - connected to digital or analogue switches):*

1. Digital switch connections:	8030	8031	8032	
a) Fibre/carrier lines				
b) Metallic lines	8033	8034	8035	
Total	8036 (8030 + 8033)	8037 (8031 + 8034)	8038 (8032 + 8035)	
2. Analogue switch connections	8039	8040	8041	
<b>Total - Owned PSTN Access Lines</b>	(8036 + 8039) (= cell 8026)	(8037 + 8040) (= cell 8027)	(8038 + 8041) (= cell 8028)	

**C. PSTN Access Lines Churn**

*(Change in number of owned PSTN access lines during the year)*

	Class of customer		Total (#)
	Residential (#)	Business and other (#)	
1. PSTN Access lines at previous year end	8042	8043	8044
2. PSTN Access lines connected during the year	8045	8046	8047
3. PSTN Access lines disconnected during the year	( )	( )	( )
<b>Total - PSTN Access Lines (at year end) (1+2+3)</b>	(= cell 8026)	(= cell 8027)	(= cell 8028)

**D. High Speed Access Through PSTN Lines**

*(Only count your subscribers - directly billed by you rather than by a subsidiary company or ISP division, etc. - who have DSL modems to enhance bandwidth capacity of the PSTN access line(s) you provide)*

1. Wideband (> 64 kbps to 1.544 Mbps)	8081	8082	8083
2. Broadband (> 1.544 Mbps)	8084	8085	8086
<b>Total - High speed Access</b>	8087	8088	8089

**MODULE 8. NETWORK INFRASTRUCTURE — Continued**

E. Non -PSTN Lines (at year end)	Owned by the respondent	Leased to the respondent for telecom carriage or resale
	(#)	(#)
1. Analogue (voice, sub-voice band)	8051	8052
2. Digital:		
a) Narrowband (to 64 kbps inclusive)	8053	8054
b) Wideband (> 64 Kbps, to 1.544 Mbps inclusive)	8055	8056
c) Broadband (>1.544 Mbps, excluding xDSL)	8057	8058
d) xDSL	8059	8060
Total - Digital	8061	8062
<b>Total - Non-PSTN Lines</b>	<b>8063 (8051 + 8061)</b>	<b>8064 (8052 + 8062)</b>

F. Wireline Network Kilometres	Route km (#)	Sheath km (#)	Conductor/fibre km (#)	Lit fibre km (#)
1. Metallic (copper) pairs	8065	8066	8067	
2. Metallic/coaxial cable	8068	8069	8070	
3. Optical fibre	8071	8072	8073	8074

Note: - cable containing metal and fibre is classified as fibre.  
 - two fibre/cables sheaths extending 100 km along the same route and containing 10 fibres each would constitute 100 route km, 200 sheath km (100 route km x number of sheaths), and 2,000 fibre or strand/km (sheath km x the number of fibres/strands in each sheath).

G. Microwave Radio Relay Systems	Route km (#)
	8075

H. Switches (owned by respondent)	Total (#)
1. Digital switches:	
a) ATM/IP	8076
b) Circuit switches (e.g., DMS, ESS, - include PBX's used as public switches, do not count PC's)	8077
Total - Digital	8078
2. Analogue switches	8079
<b>Total - Switches</b>	<b>8080 (8078 + 8079)</b>

**MODULE 9. TRAFFIC STATISTICS**

	Long distance conversation minutes			Long distance calls/messages		
	(thousands)			(thousands)		
	Residential	Business	Total	Residential	Business	Total
<b>A. Long distance Toll<sup>1</sup>:</b>						
1. Toll free (1-8xx):						
a) within Canada	9044	9045	9046	9047	9048	9049
b) from the USA	9050	9051	9052	9053	9054	9055
c) from Overseas	9056	9057	9058	9059	9060	9061
<b>Total</b>	9062	9063	9064	9065	9066	9067
2. Outbound LD:						
a) within Canada	9101	9102	9103	9104	9105	9106
b) to the USA	9107	9108	9109	9110	9111	9112
c) to Overseas	9113	9114	9115	9116	9117	9118
<b>Total</b>	9119	9120	9121	9122	9123	9124
3. Total LD (Toll free + Outbound LD)						
a) Canada	9001	9002	9003	9004	9005	9006
b) USA	9007	9008	9009	9010	9011	9012
c) Overseas	9013	9014	9015	9016	9017	9018
<b>Total</b>	9019	9020	9021	9022	9023	9024
<b>B. International Incoming Traffic<sup>2</sup> to Canada from:</b>						
1. the USA	9025	9026	9027	9028	9029	9030
2. Overseas	9031	9032	9033	9034	9035	9036
<b>Total</b>	9037	9038	9039	9040	9041	9042
<b>C. Transit Traffic<sup>3</sup></b>						
			9043			

**Notes:**

- <sup>1</sup> Calls that originate or are deemed to originate (*toll free*) with your customers.
- <sup>2</sup> Only include calls that you carry over an international gateway (*and are terminated in Canada*).
- <sup>3</sup> Calls that neither originate nor terminate in Canada.

**Comments**


**Information Concerning Consolidated Reporting**

Please provide information related to subsidiaries and affiliates consolidated in this questionnaire.

**Company 1**

**Legal Name**

**Operating Name or Trade Name** (if different from legal name):

**Street:**

**City:**

**Province:**

**Postal Code:**

**Telephone:**

**Fax:**

**E-mail:**

**A. Type of business organization:**

- |   |   |   |
|---|---|---|
| <input type="checkbox"/> A single corporation         | <input type="checkbox"/> Consolidated family of corporations<br><i>(do not include foreign companies)</i> | <input type="checkbox"/> Part of a corporation<br><i>(e.g., branch, division)</i> |
| <input type="checkbox"/> Provincial government system | <input type="checkbox"/> Municipal system   | <input type="checkbox"/> Co-operative   |
| <input type="checkbox"/> Joint venture                | <input type="checkbox"/> Partnership  | <input type="checkbox"/> Sole proprietor  |
|   | <input type="checkbox"/> Other <i>(Please specify)</i> >  |   |

**B. Telecommunications Service:**

	Facilities-based	Reselling
Wireline Telecommunications	401 <input type="checkbox"/>	402 <input type="checkbox"/>
Competitive Pay Telephone Service	419 <input type="checkbox"/>	420 <input type="checkbox"/>
Mobile Telephony	403 <input type="checkbox"/>	404 <input type="checkbox"/>
Mobile Data	421 <input type="checkbox"/>	422 <input type="checkbox"/>
Radio Common Carriage (RCC)	405 <input type="checkbox"/>	406 <input type="checkbox"/>
Paging, Narrowband PCS	407 <input type="checkbox"/>	408 <input type="checkbox"/>
Wireless Broadband	409 <input type="checkbox"/>	410 <input type="checkbox"/>
Fixed Wireless	411 <input type="checkbox"/>	412 <input type="checkbox"/>
Satellite <i>(Fixed)</i>	413 <input type="checkbox"/>	414 <input type="checkbox"/>
Satellite <i>(Mobile)</i>	415 <input type="checkbox"/>	416 <input type="checkbox"/>
Other <i>(Please specify)</i>	417 <input type="checkbox"/>	418 <input type="checkbox"/>

**C. A majority of this company's revenues are:**  Facilities-based <sup>400</sup> or  Reselling <sup>400</sup>  
or  Non-telecom *(please specify)* >

**D. Nine-digit GST Registered Account/Business No.:**

300

**E. What percentage of this company's common (voting and non-voting) shares were ultimately foreign owned at year end?**  104 %

**F. Please describe the company's relationship to the respondent company** 600

**Company 2**

**Legal Name**

**Operating Name or Trade Name** (if different from legal name):

**Street:**

**City:**

**Province:**

**Postal Code:**

**Telephone:**

**Fax:**

**E-mail:**

**A. Type of business organization:**

- |   |   |   |
|---|---|---|
| <input type="checkbox"/> A single corporation         | <input type="checkbox"/> Consolidated family of corporations<br><i>(do not include foreign companies)</i> | <input type="checkbox"/> Part of a corporation<br><i>(e.g., branch, division)</i> |
| <input type="checkbox"/> Provincial government system | <input type="checkbox"/> Municipal system   | <input type="checkbox"/> Co-operative   |
| <input type="checkbox"/> Joint venture                | <input type="checkbox"/> Partnership  | <input type="checkbox"/> Sole proprietor  |
|   | <input type="checkbox"/> Other <i>(Please specify)</i> >  |   |

**B. Telecommunications Service:**

	Facilities-based	Reselling
Wireline Telecommunications	401 <input type="checkbox"/>	402 <input type="checkbox"/>
Competitive Pay Telephone Service	419 <input type="checkbox"/>	420 <input type="checkbox"/>
Mobile Telephony	403 <input type="checkbox"/>	404 <input type="checkbox"/>
Mobile Data	421 <input type="checkbox"/>	422 <input type="checkbox"/>
Radio Common Carriage (RCC)	405 <input type="checkbox"/>	406 <input type="checkbox"/>
Paging, Narrowband PCS	407 <input type="checkbox"/>	408 <input type="checkbox"/>
Wireless Broadband	409 <input type="checkbox"/>	410 <input type="checkbox"/>
Fixed Wireless	411 <input type="checkbox"/>	412 <input type="checkbox"/>
Satellite <i>(Fixed)</i>	413 <input type="checkbox"/>	414 <input type="checkbox"/>
Satellite <i>(Mobile)</i>	415 <input type="checkbox"/>	416 <input type="checkbox"/>
Other <i>(Please specify)</i>	417 <input type="checkbox"/>	418 <input type="checkbox"/>

**C. A majority of this company's revenues are:**  Facilities-based <sup>400</sup> or  Reselling <sup>400</sup>  
or  Non-telecom *(please specify)* >

**D. Nine-digit GST Registered Account/Business No.:**

300

**E. What percentage of this company's common (voting and non-voting) shares were ultimately foreign owned at year end?**  104 %

**F. Please describe the company's relationship to the respondent company** 600