



# Survey of Wireline Telecommunications Service Providers, 1998 (Resellers)

Si vous préférez ce questionnaire en français, veuillez appeler : (613) 951-2201



<b>Respondent company</b>	<i>Please correct pre-printed label information, if necessary, using the corresponding boxes below:</i>	
	Legal Name	
	Operating or Trade Name (if different from legal name):	
	Mail contact person for this survey (please print clearly):	
	Job Title:	
	Street:	
	City:	
	Province:	Postal Code:
	Telephone:	Fax:
	E-mail:	Website:

## Information for Respondents

### Survey Objective

This survey collects financial and operating data for the statistical measurement and analysis of the telecommunications industry (telecom carriage or resale). These data will be aggregated to produce estimates of national and provincial economic production in Canada as well as estimates of activity by industry. This information is used by government for national and regional programs and policy planning, by the private sector for industry performance measurement and market development and by international telecommunications organizations and the general public to better understand this sector's role in the social and economic fabric of Canada. The aggregated results of this survey will be published in Statistics Canada Catalogue No. 56-203-XPB.

### Authority

This survey is collected under the authority of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S19. Completion of this questionnaire is a legal requirement under this Act.

### Confidentiality

Statistics Canada is prohibited by law from publishing or releasing any statistics which would divulge information obtained from this survey relating to any identifiable business without the previous written consent of that business. **The data on this questionnaire will be treated in confidence, used for statistical purposes and published in aggregate form only.** The confidentiality provisions of the Statistics Act are not affected by the Access to Information Act or any other legislation. **Please note that Statistics Canada does not share any individual responses with Revenue Canada.**

### Data Sharing Agreement

To reduce respondent burden and to ensure more uniform statistics, an agreement has been made under Section 11 of the Statistics Act to exchange information about the Quebec operations of survey respondents with Statistics Quebec. This statistical agency has been established under provincial legislation which provides substantially the same provisions for confidentiality and penalties for disclosure of confidential information as the federal Statistics Act. The legislation also provides this agency with the authority to collect this information on their own.

### Reporting Period and Coverage

This questionnaire should be completed for the year ended December 31, 1998 or for the fiscal year ending on or before March 31, 1999.

### Return Procedures

Please return the completed questionnaire(s) within **30 days** of receipt in the enclosed envelope or by facsimile to (613) 951-9920. If you anticipate difficulty in making this deadline, please inform Statistics Canada of your expected filing date.

### Reporting Instructions

Please complete all questions that pertain to your operations; cross out cells or sections that do not apply to your company to reduce the likelihood of follow-up call-backs to verify missing information. Detailed instructions and definitions of terms used in the questionnaire are found in the Reporting Guide. Please refer to the Reporting Guide in order to ensure your responses are consistent with those provided by other respondents.

### Assistance

If you require further assistance or need additional forms, please contact:

Telecommunications Section  
Science, Innovation and Electronic Information Division  
Statistics Canada  
R.H. Coats Building, Floor 7  
Ottawa, Ontario  
Canada, K1A 0T6

**For service in English:** Haig McCarrell  
Phone: (613) 951-5948  
Fax: (613) 951-9920  
E-mail: haig.mccarrell@statcan.ca

**Pour le service en français :** Michael Lynch  
Téléphone : (613) 951-2201  
Télécopieur : (613) 951-9920  
Courriel : michael.lynch@statcan.ca

Thank you for your co-operation

## Respondent Information

100

**A. Type of business organization:**

- |  |  |   |
|--|--|---|
| <input type="checkbox"/> A single corporation                | <input type="checkbox"/> Consolidated family of corporations*<br><i>(complete the back page)</i> | <input type="checkbox"/> Part of a corporation<br><i>(e.g., branch, division)</i> |
| <input type="checkbox"/> Provincial government system        | <input type="checkbox"/> Municipal system  | <input type="checkbox"/> Co-operative   |
| <input type="checkbox"/> Sole proprietor                     | <input type="checkbox"/> Joint venture   | <input type="checkbox"/> Partnership  |
| <input type="checkbox"/> Other <i>(please specify)</i> _____ |  |   |

**\* Multiple Unit Reporting** - If you are including more than one legal or operating entity on a single questionnaire, please fill out **Information Concerning Consolidated Reporting** on the back of the questionnaire. Please see the Respondent Information section in the Reporting Guide for more information on multiple unit reporting. In general, if your organization operates distinct business units (a corporation or organizational unit) offering different telecommunications services (see Industry Classification section, Page iii) for which you maintain separate financial statements, please complete a questionnaire for each unit. For more forms, contact Statistics Canada at (613) 951-5948 or (613) 951-2201.

**B. Foreign ownership:**

- a) What percentage of this company's common (voting) shares were foreign owned at year end? 101  %
- b) If applicable, what percentage of this company's parent company's shares were foreign owned at year end? 102  %

**C. If your organization has undergone legal changes during the past calendar year, or is reporting for less than a 12-month fiscal year, please check (✓) the appropriate box(es) below and provide a brief explanation and the date(s) of the event(s). If the legal change involved other companies, please provide their legal names:**

- |   |  |   |   |
|---|--|---|---|
| <input type="checkbox"/> <sup>201</sup> New business  | <input checked="" type="checkbox"/> <sup>202</sup> Ceased operations | <input type="checkbox"/> <sup>203</sup> Change of ownership | <input type="checkbox"/> <sup>204</sup> Merger/Amalgamation/Split-up/Spin-off |
| <input type="checkbox"/> <sup>205</sup> Other <i>(Please describe - attach additional pages if necessary)</i> . ➤ _____ |  |   |   |

300

**D. Please enter your nine digit GST Registered Account/Business Number:**

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**E. Reporting period:**

This questionnaire should be completed for the year ending December 31, 1998 or the fiscal period ending on or before March 31, 1999.

From: <table border="1" style="display: inline-table; border-collapse: collapse;"> <tr> <td style="width: 10%; text-align: center;">Y</td><td style="width: 10%; text-align: center;">Y</td><td style="width: 10%; text-align: center;">Y</td><td style="width: 10%; text-align: center;">Y</td> <td style="width: 10%; text-align: center;">M</td><td style="width: 10%; text-align: center;">M</td> <td style="width: 10%; text-align: center;">D</td><td style="width: 10%; text-align: center;">D</td> </tr> </table>	Y	Y	Y	Y	M	M	D	D	To: <table border="1" style="display: inline-table; border-collapse: collapse;"> <tr> <td style="width: 10%; text-align: center;">Y</td><td style="width: 10%; text-align: center;">Y</td><td style="width: 10%; text-align: center;">Y</td><td style="width: 10%; text-align: center;">Y</td> <td style="width: 10%; text-align: center;">M</td><td style="width: 10%; text-align: center;">M</td> <td style="width: 10%; text-align: center;">D</td><td style="width: 10%; text-align: center;">D</td> </tr> </table>	Y	Y	Y	Y	M	M	D	D
Y	Y	Y	Y	M	M	D	D										
Y	Y	Y	Y	M	M	D	D										

# Telecommunications Industry Classification

400

**A. Please indicate (✓) which of the following account for more than 50 percent of your operating revenues:**

- Facilities-based telecommunications services
  Reselling of telecommunications services  
 Non-telecommunications activity *(Please describe your main revenue activities and return this form in the envelope provided)*

➤ \_\_\_\_\_  
 \_\_\_\_\_

**B. Please indicate (✓) the telecommunications services provided:**

Telecommunications service	Facilities-based	Reseller
Wireline telecommunications	401 <input type="checkbox"/>	402 <input type="checkbox"/>
Cellular/PCS/ESMR	403 <input type="checkbox"/>	404 <input type="checkbox"/>
RCC (Radio Common Carriage)	405 <input type="checkbox"/>	406 <input type="checkbox"/>
Paging, Narrowband PCS	407 <input type="checkbox"/>	408 <input type="checkbox"/>
Wireless Broadband	409 <input type="checkbox"/>	410 <input type="checkbox"/>
Fixed Wireless	411 <input type="checkbox"/>	412 <input type="checkbox"/>
Satellite (Fixed)	413 <input type="checkbox"/>	414 <input checked="" type="checkbox"/>
Satellite (Mobile)	415 <input type="checkbox"/>	416 <input type="checkbox"/>
Other <i>(Please specify)</i> ➤	417 <input type="checkbox"/>	418 <input type="checkbox"/>

Complete this questionnaire if you resell wireline services. Facilities-based wireline providers should contact Statistics Canada for the appropriate questionnaire for this activity.

➔ Contact Statistics Canada for the appropriate questionnaire if more than half of your revenues are from the services listed here.

**C. Please check (✓) all areas of operation (areas where respondent has employees):**

- 501  B.C.  
 502  Alta.  
 503  Sask.  
 504  Man.  
 505  Ont.  
 506  Que.  
 507  N.B.  
 508  N.S.  
 509  P.E.I.  
 510  Nfld.  
 511  Y.T.  
 512  N.W.T

➔ Please complete the Appendix if more than one box is checked in question C.

### Follow-up Contacts

Additional person(s) to contact for follow-up information: *(Please print)*

Contact Module(s):		
Contact telephone number(s):		

### Certification

Please print the name of the person responsible for this return:

Signature: \_\_\_\_\_

*I certify that the information provided in this report is complete to the best of my knowledge.*

Title of signator:	Date completed:
	Y Y Y Y    M M    D D                       _____

**MODULE 1. OPERATING REVENUES**

<b>Telecommunications Operating Revenues</b>		<b>Total</b> (thousands of dollars)
<b>A. Carrier Services:</b> <i>(revenues from other telecom service providers)</i>		
	1003	
1. Contribution receipts		
	1006	
2. Interconnection/settlements receipts		
	1010	
3. Circuit rentals		
	1013	
4. Other <i>(Please specify)</i> ➤		
		1014
<b>Total - Carrier Services</b>		
<b>B. Narrowband Services</b> <i>(64 kbps and less)</i>		
1. Circuit switched:		1017
a) Local telephony		
b) Long distance telephony:		
Outbound service	1031	
Reverse toll inbound service <i>(1-800, etc.)</i>	1034	
Pay phones	1035	
Other <i>(Please specify)</i> ➤	1038	
<b>Total - Long distance telephony</b>		1039
2. Packet-switched <i>(report Internet activity in 'Non-Telecom Operating Revenues')</i>		1040
3. Non-switched		1041
<b>C. Wideband Services</b> <i>(&gt;64 kbps - 1.544 Mbps inclusive)</i>		1044
1. Circuit-switched		1045
2. Packet-switched		1046
3. Non-switched <i>(private line services)</i>		
<b>D. Broadband Services</b> <i>(&gt;1.544 Mbps)</i>		1049
1. Circuit-switched		1050
2. Packet-switched <i>(report Internet activity in 'Non-Telecom Operating Revenues')</i>		1051
3. Non-switched <i>(private line services)</i>		
<b>E. Calling Features</b>		1054
<b>F. Connection</b> <i>(activation-deactivation, one-time charges)</i>		1057
<b>G. Other Telecommunications Revenue:</b>		
1. <i>(Please specify)</i> ➤		1060
2. <i>(Please specify)</i> ➤		1063
3. <i>(Please specify)</i> ➤		1066
4. Residual		1069
<b>Total - Telecommunications Operating Revenues</b> <i>(sum of bolded cells)</i>		1070

**MODULE 1. OPERATING REVENUE – Continued**

	<b>Residential (#)</b>	<b>Business (#)</b>	<b>Total (#)</b>
	1071	1072	1073
<b>Telecom Customer Accounts</b> (at year end)			
			<b>Total</b> (thousands of dollars)
<b>Non-Telecommunications Operating Revenues</b>			1076
<b>A. Terminal Equipment Rentals</b>			
<b>B. Sale of Telecommunications Goods</b> (Please specify) ➤			1079
<b>C. Installations</b>			1088
<b>D. Customer Repairs and Maintenance</b>			1091
<b>E. Other Non-Telecommunications Operating Revenue:</b>			
1. (Please specify) ➤			1094
2. (Please specify) ➤			1097
3. Residual			1100
<b>Total - Non-Telecommunications Operating Revenues</b> (sum of bolded cells)			1101
<b>SUMMARY</b>			
<b>TOTAL MODULE 1 - OPERATING REVENUES</b> (Telecom and Non-Telecom Services)			1102 (1070 + 1101)
<b>Distribution of Operating Revenue by Type of Customer</b>			<b>Percentage</b>
<b>A. Customers in Canada:</b>			1103
1. Residential (individuals and households)			
2. Business and other:			
a) Public institutions (e.g., hospitals, schools, universities)			1104
b) Government (e.g., federal, provincial, territorial, municipal)			1105
c) Business:			
Financial (banks, trust cos., financial crown corporations)			1106
Other (Please specify) ➤			1107
Total - Business			1108
Total - Business and other			1109
<b>B. Customers outside Canada</b> (exports)			1110
<b>Total - Operating Revenues</b> (bolded cells sum to 100%, = cell 1102, page 2)			<b>100%</b>

**MODULE 2. OPERATING EXPENSES**

\* Estimate the amount or % of the total expense paid to incumbent and entrant telecom companies. Incumbent telecommunications companies are listed in the Reporting Guide.

Purchases*	
<input type="checkbox"/> (\$ 000's) or <input type="checkbox"/> (%) of Total	
Telecommunications service providers	
Incumbents	Entrants

**Total**  
(thousands of dollars)

**Salaries, wages and benefits**  
 (\$ 000's) or  
 (%) of Total

**Telecommunications Operating Expenses**

**A. Telecom Services Provisioning:**

1. Network operations			2001	2002
2. Depreciation			2003	
3. Maintenance and repairs			2004	2005
4. Wireline circuit rentals	2006	2007	2008	
5. Wireless capacity rentals			2009	
6. Satellite capacity rentals			2010	
7. Purchased long-distance services	2011	2012	2013	
8. Contribution payments (to other providers)			2014	
Supplementary question: (contribution payments to self, not part of Question 8 or 'Operating Expenses'): \$ _____			2015	
9. Interconnection/settlement payments				

**B. Commercial and Administrative Support:**

1. Selling and marketing			2016	2017
2. Advertising and related services			2018	2019
3. Billings and collections			2020	2021
4. Corporate administration and general office expenses			2022	2023
5. Telecommunications, postage and courier fees			2024	
6. Insurance			2025	
7. Travel and entertainment			2026	
8. Professional and business fees <i>(purchased legal, accounting, auditing, consulting services, etc.)</i>			2027	
9. Management fees paid to head office or parent company			2028	
10. Amortization charges			2029	
11. Depreciation			2030	
12. Maintenance and repairs			2031	2032
13. Office equipment rentals			2033	
14. Bad debts expenses			2034	
15. Licenses, permits and indirect taxes			2035	
a) Radio licensing fees			2036	
b) CRTC licensing fees			2037	
Permits and indirect taxes				
c) <i>(do not include income taxes, report property taxes in C, below)</i>				

**C. Occupancy Costs:**

1. Land and buildings rentals		2038
2. Utilities		2039
3. Property taxes		2040

**MODULE 2. OPERATING EXPENSES**

Telecommunications Operating Expenses - <i>Concluded</i>	Total (thousands of dollars)	Salaries, wages and benefits <input type="checkbox"/> (\$ 000's) or <input type="checkbox"/> (%) of Total
<b>D. Other Expenses:</b>		
1. <i>(Please specify)</i> ➤	2041	
2. <i>(Please specify)</i> ➤	2042	
3. <i>(Please specify)</i> ➤	2043	
4. Residual expenses	2044	2045
<b>Total - Telecommunications Operating Expenses</b> <i>(sum of each column)</i>	2046	2047
<b>Non-Telecommunications Operating Expenses</b>		
<b>A. Terminal Equipment Rentals</b>	2048	
<b>B. Cost of Telecommunications Goods Sold</b>	2049	
<b>C. Customer Installations</b>	2052	
<b>D. Customer Repairs and Maintenance</b>	2053	
<b>E. Residual Expenses</b> <i>(Please specify)</i> ➤	2054	2055
<b>Total - Non-Telecommunications Operating Expenses</b> <i>(sum of Total column)</i>	2056	
<b>SUMMARY</b>		
<b>TOTAL MODULE 2 - OPERATING EXPENSES</b> <i>(Telecom and Non-Telecom Services)</i>	2057 (2046 + 2056)	2058 (2047 + 2055)

**MODULE 3. INCOME STATEMENT**

	Total (thousands of dollars)
<b>A. Total Operating Revenue</b> <i>(cell 1102, page 2)</i>	3001
<b>B. Total Operating Expenses</b> <i>(cell 2057, page 4)</i>	3002 ( )
<b>Operating Income (Loss)</b>	3003
<b>C. Non-Operating Revenue:</b>	
1. Investment income <i>(interest, dividends)</i>	3004
2. Net gains (losses) on sale of assets, foreign exchange	3005
3. Extraordinary gains (losses)	3006
4. Other <i>(please specify)</i> ➤	3007
<b>Total - Non-Operating Revenue</b>	3008
<b>D. Non-Operating Expenses:</b>	
1. Interest expenses:	
a) on short term debt	3009
b) on long term debt	3010
<b>Total - Interest expenses</b>	3011
2. Other <i>(Please specify)</i> ➤	3012
<b>Total - Non-Operating Expenses</b>	3013 ( )

**MODULE 3. INCOME STATEMENT – Concluded**

		<b>Total</b> (thousands of dollars)
<b>E. Income Taxes:</b>		
1. Deferred	3014	
2. Current	3015	
		3016
<b>Total - Income Taxes</b>		( )
		3017
<b>NET INCOME (LOSS)</b> (sum of bolded cells)		

**MODULE 4. BALANCE SHEET**

		<b>TOTAL</b> <b>Net book value</b> <b>at year end</b> (thousands of dollars)
<b>Assets</b>		
<b>A. Current Assets:</b>		
1. Cash, deposits and temporary cash investments	4001	
2. Accounts receivable (accounts, notes and other)	4002	
3. Inventory	4008	
4. Other (Please specify) ➤	4009	
		4010
<b>Total - Current Assets</b> (sum of total column)		
<b>B. Fixed Assets (property, plant and equipment)</b>		4011
1. Land		
2. Buildings	4012	
		4015 accumulated depreciation
		4016 Net
		( )
3. Network infrastructure (Machinery and equipment):		
Switching equipment	4025	
Terminal equipment	4026	
Other (Please specify) ➤	4027	
		4028
<b>Total - Network infrastructure</b>		
		4029 accumulated depreciation
		4030 Net
		( )
4. Other fixed assets (not part of Network Infrastructure - item 3, above):		
a) Computers, software and related equipment	4031	
b) Furniture and office equipment	4032	
c) Motor vehicles and other transport equipment	4033	
d) Residual	4034	
		4035
<b>Total - Other fixed assets</b>		
		4036 accumulated depreciation
		4037 Net
		( )
		4038
<b>Total - Fixed Assets</b> (sum of 'Net Book Value column,' cells 4011, 4016, 4030 and 4037)		



**MODULE 4. BALANCE SHEET – Concluded**

<b>Assets (concluded)</b>				<b>TOTAL Net book value at year end</b>
<b>C. Financial Investment:</b>				
1. Investments in and claims on parent, subsidiary and affiliated companies		4039		
2. Other investments		4040		
<b>Total - Financial Investments</b>				4041
<b>D. Deferred charges</b>				4042
<b>E. Other</b>				4043
<b>Total - Assets (sum of bolded cells)</b>				4044
<b>Liabilities</b>				
<b>A. Current Liabilities:</b>				
1. Trade accounts payable		4045		
2. Other accounts payable		4046		
3. Short-term debt		4047		
Supplementary question: (amount of short-term debt that is non-interest bearing): \$	4071			
4. Other (Please specify) ➤		4048		
<b>Total - Current Liabilities</b>				4049
<b>B. Long-Term Liabilities:</b>				
1. Long-term debt:				
a) Capital lease obligations		4050		
b) Bonds and debentures		4051		
c) Other (Please specify) ➤		4052		
<b>Total - Long-Term debt</b>				4053
Supplementary question: (amount of long-term debt that is non-interest bearing): \$	4072			
2. Deferrals and reserve accounts (Please specify) ➤		4054		
3. Other (Please specify) ➤		4055		
<b>Total - Long-Term Liabilities</b>				4056
<b>Total - Liabilities</b>				4057 (4049 + 4056)
<b>Shareholders' Equity</b>				
<b>A. Share capital</b>				4060 (4058 + 4059)
4058 (preferred)      4059 (common)				
<b>B. Retained earnings:</b>				
a) Opening balance (previous period closing balance)		4061		
b) Net income or (loss) for the reporting period (cell 3017, page 5)		4062		
c) Dividends declared	4063 (preferred)	4064 (common)	4065 (4063 + 4064)	
d) Other additions and deduction <sup>4</sup>		4066		
<b>Total - Retained Earnings</b>				4067
<b>C. Other (Please specify) ➤</b>				4068
<b>Total - Shareholders' Equity</b>				4069
<b>Total - Liabilities and Shareholders' Equity</b>				4070 (4057 + 4069)

**MODULE 5. CAPITAL EXPENDITURES**

<b>Construction:</b>	(thousands of dollars)
<b>A. Construction Expenditures</b>	5009
<b>B. Payments for Work Performed by Contractors</b> <i>(included in - 'Construction Expenditures' above)</i>	5010
<b>Machinery and Equipment Expenditures:</b>	
<b>A. Switching Equipment</b>	5014
<b>B. Terminal Equipment</b>	5016
<b>C. Other</b> <i>(Please specify)</i> ➤	5017
<b>Total - Machinery and Equipment Expenditures</b>	5018

**MODULE 6. EMPLOYMENT**

	Labour Costs			Employees (number of persons at year end)
	(thousands of dollars)			
	Salaries and wages	Fringe benefits	Total	
<b>A. Full-time</b>			6011	6012
<b>B. Part-time</b>			6013	6014
<b>Total</b>	6007	6008	6009	6010

**MODULE 7. INTERNATIONAL TRADE IN TELECOMMUNICATIONS SERVICES**

	Receipts (exports)			Payments (imports)		
	USA	Other countries	Total	USA	Other countries	Total
	(thousands of Canadian dollars)			(thousands of Canadian dollars)		
<b>A. Services</b>	7037	7038	7039	7040	7041	7042
<b>B. Interests and dividends</b>	7055	7056	7057	7058	7059	7060
<b>Total - Module 7 (A + B)</b>	7061	7062	7063	7064	7065	7066

**MODULE 8. NETWORK INFRASTRUCTURE**

	Leased by the respondent for telecom carriage or resale
	Total (#)
<b>A. RSTN Access Lines</b> <i>(at year end)</i>	8004
1. Individual	8008
2. Multi-party	
3. ISDN <i>(Integrated Services Digital Network):</i>	8012
a) BRA <i>(Basic Rate Access)</i>	8015
b) PRA <i>(Primary Rate Access)</i>	8018
4. Public telephones	8021
5. Centrex	8025
6. Other <i>(please specify)</i> ➤	
<b>Total - PSTN Access Lines</b>	8029

**MODULE 8. NETWORK INFRASTRUCTURE – Concluded**

<b>B. Non -PSTN Lines (at year end)</b>	<b>Leased by the respondent for telecom carriage or resale (#)</b>	
		8052
1. Analogue (voice, sub-voice band)		
2. Digital:		8054
a) Narrowband (to 64 kbps inclusive)		8056
b) Wideband (greater than 64 Kbps, to 1.544 Mbps inclusive)		8058
c) Broadband (greater than 1.544 Mbps, not including xDSL)		8060
d) xDSL		8062
Total - Digital		8064
<b>Total - Non-PSTN Lines</b>		<b>8064</b>
<b>C. Switches (owned by respondent)</b>		
1. Digital switches:		<b>Total (#)</b>
a) ATM/IP	8076	
b) Circuit switches <sup>1</sup>	8077	
Total - Digital		8078
2. Analogue switches		8079
<b>Total - Switches</b>		<b>8080</b>
<sup>1</sup> (e.g., DMS, ESS, - include PBX's used as public switches, do not count POCs)		

**MODULE 9. TRAFFIC STATISTICS**

Outgoing calls/messages, <sup>1</sup> Canada to:	Long distance conversation minutes (thousands)			Long distance calls/messages (thousands)		
	Residential	Business	Total	Residential	Business	Total
	9001	9002	9003	9004	9005	9006
1. Canada	9007	9008	9009	9010	9011	9012
2. USA	9013	9014	9015	9016	9017	9018
3. Overseas	9019	9020	9021	9022	9023	9024
<b>Total</b>						

<sup>1</sup> only include originating calls (those that are placed by your customers)

**Comments**

Thank you for your co-operation

**Information Concerning Consolidated Reporting**

Please provide information related to subsidiaries and affiliates consolidated in this questionnaire.

**Company 1**

Legal Name

Operating Name or Trade Name (if different from legal name):

Street:

City:

Province:

Postal Code:

Telephone:

Fax:

E-mail:

**Type of Business**

**A. Type of business organization:**

- |   |  |   |
|---|--|---|
| <input type="checkbox"/> A single corporation         | <input type="checkbox"/> Consolidated family of corporations | <input type="checkbox"/> Part of a corporation (e.g., branch, division) |
| <input type="checkbox"/> Provincial government system | <input type="checkbox"/> Municipal system                    | <input type="checkbox"/> Co-operative                                   |
| <input type="checkbox"/> Joint venture                | <input type="checkbox"/> Partnership                         | <input type="checkbox"/> Sole proprietor                                |
| <input type="checkbox"/> Other (Please specify) _____ |  |   |

**B. Telecommunications Service:**

	Facilities-based	Reselling
Wireline telecommunications	401 <input type="checkbox"/>	402 <input type="checkbox"/>
Cellular/PCS/ESMR	403 <input type="checkbox"/>	404 <input type="checkbox"/>
RCC	405 <input type="checkbox"/>	406 <input type="checkbox"/>
Paging, Narrowband PCS	407 <input type="checkbox"/>	408 <input type="checkbox"/>
Wireless Broadband	409 <input type="checkbox"/>	410 <input type="checkbox"/>
Fixed Wireless	411 <input type="checkbox"/>	412 <input type="checkbox"/>
Satellite (Fixed)	413 <input type="checkbox"/>	414 <input type="checkbox"/>
Satellite (Mobile)	415 <input type="checkbox"/>	416 <input type="checkbox"/>
Other (Please specify)	417 <input type="checkbox"/>	418 <input type="checkbox"/>

**D. Nine-digit GST Registered Account/Business No.:**

300

**E. a) What percentage of this company's common (voting) shares were foreign owned at year end?**

101  
 %

**b) If applicable, what percentage of this company's parent company's shares were foreign owned at year end?**

102  
 %

**F. Please describe this company's relationship to the respondent company**

**C. A majority of this company's revenues are:**

- Non-Telecom  or  400 or

**Company 2**

Legal Name

Operating Name or Trade Name (if different from legal name):

Street:

City:

Province:

Postal Code:

Telephone:

Fax:

E-mail:

**Type of Business**

**A. Type of business organization:**

- |   |  |   |
|---|--|---|
| <input type="checkbox"/> A single corporation         | <input type="checkbox"/> Consolidated family of corporations | <input type="checkbox"/> Part of a corporation (e.g., branch, division) |
| <input type="checkbox"/> Provincial government system | <input type="checkbox"/> Municipal system                    | <input type="checkbox"/> Co-operative                                   |
| <input type="checkbox"/> Joint venture                | <input type="checkbox"/> Partnership                         | <input type="checkbox"/> Sole proprietor                                |
| <input type="checkbox"/> Other (Please specify) _____ |  |   |

**B. Telecommunications Service:**

	Facilities-based	Reselling
Wireline telecommunications	401 <input type="checkbox"/>	402 <input type="checkbox"/>
Cellular/PCS/ESMR	403 <input type="checkbox"/>	404 <input type="checkbox"/>
RCC	405 <input type="checkbox"/>	406 <input type="checkbox"/>
Paging, Narrowband PCS	407 <input type="checkbox"/>	408 <input type="checkbox"/>
Wireless Broadband	409 <input type="checkbox"/>	410 <input type="checkbox"/>
Fixed Wireless	411 <input type="checkbox"/>	412 <input type="checkbox"/>
Satellite (Fixed)	413 <input type="checkbox"/>	414 <input type="checkbox"/>
Satellite (Mobile)	415 <input type="checkbox"/>	416 <input type="checkbox"/>
Other (Please specify)	417 <input type="checkbox"/>	418 <input type="checkbox"/>

**D. Nine-digit GST Registered Account/Business No.:**

300

**E. a) What percentage of this company's common (voting) shares were foreign owned at year end?**

101  
 %

**b) If applicable, what percentage of this company's parent company's shares were foreign owned at year end?**

102  
 %

**F. Please describe this company's relationship to the respondent company**

**C. A majority of this company's revenues are:**

- Non-Telecom  or  400 or