

Unified Enterprise Survey - Annual

# 1999 Survey of Service Industries: Repair and Maintenance Services Excluding Automotive

Correct pre-printed information if necessary using the corresponding boxes below:

Collected under the authority of the *Statistics Act*, Revised Statutes of Canada, 1985, Chapter S19.

Completion of this questionnaire is a legal requirement under this Act.

This document is confidential when completed.

Si vous préférez recevoir ce questionnaire en français, veuillez appeler au numéro de téléphone indiqué dans la boîte ombragée ci-dessous.

0001	Legal name	1	0004	Number and street					
0002	Business name	1	0005	City		0006	Province	e or S	tate
0003	C/o		0053	Country	0007	Posta	l code		
0008	First name of contact	$\Diamond$	0028	Last name of contact	•	•			
0052	Please report for:		Ø010	Language preference 1 E	nglish	1	2 O I	rencl	h
Sur This agg Car proo Plea ope Cor Stat rela stat	vey Purpose s survey collects the financial and operating data regated with information from other sources to provide ada, as well as official estimates of activity by indigrams and policy planning as well as by the private serverage asse complete this questionnaire for the business unration(s) described in the pre-printed area. Report or infidentiality istics Canada is prohibited by law from publishing as tes to any identifiable business. The data reporter stical purposes and published in aggregate form only Access to Information Act or any other legislation.	aduce official estimates ustry. These estimates estor for industry performant described in the properties of the propert	s of s are mand re-pr loca ild di iire	national and province used by government and inted area above. "Ented in Canada.  ivulge information ob will be treated in s	cial ent for marl	conor nation cet de ess und d fron conf	nic pro onal and velopm nit" refe n this s idence	duction duction regression regression duction regression regressio	on in jional or the
to s		onsult the Reporting I further information se call 1 888 881-366	Inst or	tructions in this se					wish
0026	0013	o.		0054 Last name					
Title 0014									
Tele 0017	ephone number: Extension: 0027	Fax number: 0016		Date comple	eted: YYYY		ММ		DD
Sign	ature:  I certify that the information contained herein is comple	ete and correct to the best of my know	vledge.	0015					
5-6100	-153.1: 2000-04-11 STC/UES-307-75135 Part II - 1999 Statistics Statistique	urvey of Service Industries: Re Excluding Automo		and Maintenance Services			Cai	าล	ďä

Reporting Period Information	
REPORTING PERIOD	
Please report information for your most recent 12 month fiscal period. Please indicaquestionnaire.	te below the period covered by this
YYYY MM DD YYYY MM 0011	I DD
1. From To	
2. Did you operate this business unit for the <b>full year</b> ?	
0050 ○ Yes → If yes, please go to the Sole Purpose of this Business Unit section.	$\wedge$
○ No → If no, please check the appropriate box(es) below.	
Seasonal operation (please provide the dates) From YYYY MM DD To	0121 MM DD
0032 ○ New business (please provide the date)	0046
0033 Change of fiscal year end (please provide the new end date)	0051
O034 Change of ownership (please provide the date)	0125
0035 Ceased operations (please provide the date)	0119
Temporarily closed (please specify the date and the reason)	0049
0037 Other (please specify): 0039	
Other (please specify):	
Sole Purpose of this Business Unit	
1. Is the sole purpose of this business unit to provide services to your parent company, a	n affiliated company or a professional
practice?  Once Yes   If yes, please name the company or   No   If n	a who are no to the Marke
C 198 2 11 yes, please hame the company of C 118 2 11 11	o, please go to the Main siness Activity section.

### **Main Business Activity**

Please check the **main** activity, at this business unit, that most accurately describes the principal source of operating revenue. Please check one only.

**1.** 811210

## <sup>0807</sup> C Electronic and Precision Equipment Repair and Maintenance

Establishments primarily engaged in repairing and maintaining electronic equipment and precision instruments, such as electrical measuring instruments, nautical and navigational equipment, home entertainment components, computers and related equipment, etc.

**Exclusions:** establishments primarily engaged in:

- rewinding armatures or rebuilding electric motors (Electrical Equipment Manufacturing);
- retailing new electronics and also providing repair services (Appliance, Television and Other Electronics
- installing and repairing locks (Security Systems Services).

**2.** 811310

#### 0808 Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance

Establishments primarily engaged in repairing, maintaining, and/or we/ding commercial and industrial machinery and equipment, except automotive and electronic. Include construction and industrial machinery and equipment, electric motors, commercial cooling and refrigeration equipment, cleaning tanks and boilers, etc.

Exclusions: establishments primarily engaged in:

- rewinding armatures or rebuilding electric motions (Electrical Equipment Manufacturing);
- repairing transportation equipment at airports; seaports; other transportation facilities and factories (Support Activities for Rail, Water, Air, Ship and Boat Building, Railroad Rolling Stock Manufacturing, and Areospace Product and Parts Manufacturing)

**3.** 811411

## 0809 O Home and Garden Equipment Repair and Maintenance

Establishments primarily engaged in repairing and maintaining home and garden equipment, such as lawnmowers, edgers, snow and leaf blowers, small gas engines, boat motors, etc., without retail sales of new equipment.

**4**. 811412

#### Appliance Repair and Maintenance

Establishments primarily engaged in repairing and maintaining household appliances, such as self-contained air conditioner units (except automotive), washing machines, clothes dryers, refrigerators, power tools, sewing machines, etc., without retail sales of new equipment.

811420

0811()

## Reupholstery and Furniture Repair

Establishments primarily engaged in reupholstering, refinishing, repairing, restoring and polishing furniture, without retail sales of new furniture.



Exclusions: establishments primarily engaged in:

- making furniture and custom cabinets (Furniture and Related Product Manufacturing);
- retailing upholstery materials (Sewing, Needlework and Piece Goods Stores);
- restoring museum pieces (Independent Artists, Writers and Performers);
- repairing motor vehicle interiors (Automotive Body, Paint, Interior and Glass Repair).

**6.** 811430

## <sup>0812</sup> Footwear and Leather Goods Repair

Establishments primarily engaged in repairing footwear and/or other leather or leather-like goods, such as handbags, luggage and briefcases, without retail sales of new merchandise.

NOTE: Main Business Activity continued on Page 4

## Main Business Activity (continued)

#### **7.** 811490

## <sup>0813</sup> Other Personal and Household Goods Repair and Maintenance

Establishments, not classified to any other industry, primarily engaged in repairing and maintaining personal and household goods, such as bicycles, garments, firearms, jewellery, watches, motorcycles, musical instruments, saw and knife blades, antiques (except furniture and automobiles), etc.

Exclusions: establishments primarily engaged in:

- cleaning or repairing boats (Marinas);
- repairing home and garden equipment (Home and Garden Equipment and Appliance Repair and Maintenance);

#### 8.

0040 None of the above

Please list the main activities of this business unit and indicate the estimated percentage of total operating revenue associated with each one.

For example, other types of repair and maintenance activities, retail, wholesale activities:

0	04	1
v	ᇄ	

If you responded "None of the above", please call 1 888 881-3666 for further instructions.

#### Data-sharing Agreements

To avoid duplicating survey activity, Statistics Canada has entered into agreements with provincial and territorial statistical agencies for the sharing of data. This is done in accordance with the federal Statistics Act and corresponding provincial and territorial legislation. The data are to be kept confidential and used for statistical purposes only. Your responses are not shared with Revenue Canada. More details on data-sharing are included in this package.

#### Reporting Instructions

When precise figures are not available, your best estimates are acceptable.

- 1. Report all dollar amounts in CANADIAN DOLLARS (\$ CDN).
- 2. All dollar amounts reported should be rounded to whole dollars (e.g., \$55,417.40 should be reported as \$55,417).
- 3. Percentages should be rounded (e.g., 37.3% to 37%, 75.8% to 76%).
- 4. Please write clearly in ink.
- 5. This survey question aire san be faxed back to Statistics Canada at 1 888 883-7999.

Statistics Canada advises you that there could be a risk of disclosure during the facsimile transmission. However, upon receipt of your facsimile, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the Statistics Act.

Please include:  • all Canadian revenue recorded in your accounts for sales or transfers to other business your business;	es and to other units of
<ul> <li>all revenue received from outside Canada by this business unit.</li> </ul>	
Please exclude: • federal or provincial sales taxes collected for remittance to a government agency.	
Repair and Maintenance Revenue	
	\$ CDN
1. Labour	2041
2. Parts	$\wedge$
3. Total repair and maintenance revenue (add amounts reported at questions 1 and 2 above)	2045
Sales of Goods Purchased for Resale	> \( \)
	<b>\$ CDN</b> 2028
4. Total sales of goods purchased for resale in the same condition as purchased	
(revenue of sales of merchandise <u>not used</u> in repair and maintenance work)	
Other Operating Revenue	
$\Diamond$	\$ CDN
5. Revenue from the sale of reconditioned and used equipment and merchandise	2052
6. Revenue from rental or leasing of goods, equipment, repair spage, etc.	2046
7. Commission revenue earned on:	2060
sales of goods purchased for resale;	
<ul> <li>parts used for repair and maintenance;</li> <li>service referrals.</li> </ul>	
8. Transfers from a parent or affiliated organization	2044
Include internal transfers from head office or other business units.	
9. Revenue from sales of discarded and recycled materials and supplies  9. Revenue from sales of discarded and recycled materials and supplies	2051
(e.g., scrap metal)	
	2077
10. All other operating revenue  Exclude interest income and dividends. Please report this amount in this section at question 12,  "Non-operating revenue"	
Please name major items:  2071	
2072	
2073	
Revenue Totals	
	<b>\$ CDN</b>
11. Total operating revenue (add amounts reported at questions 3, 4 and 5 to 10 above)	
12. Non-operating revenue (e.g., interest income and dividends)	2097
13. Total revenue (add amounts reported at questions 11 and 12 above)	2098

B - Revenue

# **B** - 1 Distribution of Revenue by Type of Repair and Maintenance

Please report your "Total repair and maintenance revenue" reported in **Section B - Revenue**, at question 3, by the following categories:

1.	Electronic and precision equipment repair and maintenance	\$ CDN
	1a) Maintenance and repair services of office and accounting machinery Exclude telecommunications equipment and apparatus.	2836
	1b) Computer hardware servicing, repair and maintenance	2837
	<b>1c)</b> Repair services of electrical household equipment (e.g., radios, televisions and other audio and video equipment)	2838
	1d) Repair services of medical, precision and optical instruments	2839
	<b>1e)</b> Maintenance and repair services of other electronic and precision equipment not elsewhere classified (e.g., photographic equipment, cameras)	2840
2.	Commercial and industrial machinery and equipment repair and maintenance	2841)
	2a) Maintenance and repair services of fabricated metal products, except machinery and equipment (e.g., reconditioning shipping containers, tank and boiler cleaning services, welding repair service)	
	<b>2b)</b> Maintenance and repair services of trailers, semi-trailers, other transport equipment and other motor vehicles not elsewhere classified	2842
	2c) Repair services of electrical machinery and equipment and apparatus (e.g., electric motor repair)	2843
3.	. Home and garden equipment repair and maintenance	2844
	Maintenance and repair services of machinery and equipment (e.g., garden ractors, lawnmowers, small gas engines, boat motors)	
4.	. Appliance repair and maintenance	2845
	Repair services of electrical household appliances (e.g., self-contained air-conditioners, power tools, sewing machines, dish washers, washing machines	
5.	Reupholstery and furniture repair	2846
	(e.g., reupholstering, refinishing, repairing, and restoring furniture)	
•		2847
б.	Footwear and leather goods repair	2848
7.	Other personal and household goods repair and maintenance	
	7a) Maintenance and repair services of motorcycles and snowmobiles	2840
	7b) Watch, clock and jewellery repair services	2849
	7c) Garment and household textile repair services	2850
	7d) Maintenance and repair of personal and household goods not elsewhere classified (e.g., the repair and maintenance of bicycles, musical instruments)	2851
8.	Other repair and maintenance services	2852
	Please specify:   2853	
9.	Total (sum of amounts reported at questions 1 to 8 must equal the amount entered in Section B - Revenue, at question 3, "Total repair and maintenance revenue")	2305
		I.

#### C - Purchases, Inventories and Cost of Goods Sold

Inventories are to be reported at book value (i.e., the value maintained in the accounting records).

Please include: • inventory owned by this business unit within or outside Canada (including inventory held at any

inventory held on consignment for others.

warehouse, selling outlet, in transit, or on consignment).

Purchases	Value of <b>opening</b> inventory	Value of <b>closing</b> inventory
\$ CDN	\$ CDN	\$ CDN
4001	5581	5582
5507	5560	5565
5548	5550	5555
	\$ CDN 4001 5507	\$ CDN inventory \$ CDN 4001 5581 5507 5560

4. Cost of goods sold

Value of total purchases (reported in this section at question 3, at cell **5548**) plus total opening) inventories (reported in this section at question 3, at cell **5550**) minus the value of total closing inventory (reported in this section at question 3, at cell **5555**).

5721

3010

#### **D** - Expenses

Please exclude:

Please include: • all expenses within or outside Canada recorded on received by this business unit.

Please exclude: • income tax and the portion of federal or provincial sales taxes refunded by government.

#### **Labour Compensation**

1. Wages and salaries of employees

Please **exclude** employer portion of employee benefits from salaries and wages and report these benefits separately at question 2 below.

- Employees are defined as those workers for whom you completed a Revenue Canada
   T4 Statement of Remuneration Raid form.
- Please report all wages and salaries (including taxable allowances and employment commissions as defined on the T4 - Statement of Remuneration Paid form) before deductions.
- Include: those amounts deposited to accounts outside Canada.

**Exclude:** • all payments and expenses associated with outside contract workers and employment agencies or personnel suppliers. Please report these payments on the appropriate line(s) in this section.

#### For example:

- the cost of maintenance or cleaning staff under direct contract to you. Please report these payments in this section at question 12, "Purchased maintenance and repair service expenses including janitorial and cleaning services".
- all payments to casual labour without a T4 Statement of Remuneration Paid form. Please report these payments in this section at question 24, "All other operating expenses".
- 2. Employer portion of employee benefits

• contributions to health plans, insurance plans, employment insurance, pension contributions, workers' compensation, retiring allowances or lump sum payments to employees upon termination or retirement, etc.

**Exclude:** • contributions to provincial health and education payroll taxes applicable to this business unit. Please report these payments in this section at question 24, "All other operating expenses".

3. Total labour compensation (add amounts reported at questions 1 and 2 above)

3040

3041

**Excluding Automotive** 

Ex	penses for vehicle and supplies	
	Exclude capital expenditures.	
1	Office supplies	<b>\$ CDN</b>
4.	Include: • paper and supplies for photocopiers, printers and fax machines; diskettes; writing instruments and other office supplies, etc. Also, if not capitalized, include computers, printers, photocopiers, computer software and office furniture, etc.	
	<b>Exclude:</b> • postage and courier expenses. Please report these payments in this section at question 24, "All other operating expenses";	
	<ul> <li>telephone and other telecommunications. Please report these payments in this section at question 10, "Telephone and other telecommunication expenses".</li> </ul>	
5.	Operating, maintenance and repair supplies (e.g., light bulbs, toilet paper, cleaning supplies, laundry and uniform expenses, paint)	3302
	Include: • supplies for the operation, maintenance and repair of your equipment, vehicles and buildings.	
	<ul> <li>expenses that are covered in your rental and leasing expenses. Please report these payments in this section at question 11, "Rental and leasing expenses";</li> <li>purchased maintenance and repair service expenses. Please report these payments in this section at question 12, "Purchased maintenance and repair service expenses."</li> </ul>	<i>\\</i>
	including janitorial and cleaning services".	
6.	Vehicle expenses (e.g., fuel, tires, washing) <b>Exclude:</b> • expenses that are covered in your rental and leasing expenses. Please report these payments in this section at question 11, "Rental and leasing expenses"	3307
	<ul> <li>expenses that are covered in your purchased maintenance and repair service expenses.</li> <li>Please report these payments in this section at question 12, "Purchased maintenance and repair service expenses including janitorial and cleaning services";</li> </ul>	
	<ul> <li>insurance premiums expenses. Please report these payments in this section at question 16, "Insurance premiums";</li> </ul>	
	<ul> <li>property and business taxes, licences and permits expenses. Please report these payments in this section at question 19, "Property and business taxes, licences and permits".</li> </ul>	
En	ergy and Water Expenses	
711	<b>Exclude</b> energy and water expenses that are covered in your rental and leasing expenses. Please report these payments in this section, at question 1, "Rental and leasing expenses".	
	these payments in this section, at question 1, Rental and leasing expenses.	\$ CDN
7.	Light, heat and power expenses	4036
		4065
8.	Water expenses	

Purchased Service Expenses	
Places evaluate convices that you produce within this husiness unit	
Please <b>exclude</b> services that you produce within this business unit.	
	\$ CDN
	4070
9. Goods transportation, warehousing and storage expenses	
10. Telephone and other telecommunication expenses	4101
<ul> <li>Include: • telephone, fax, cellular phone, or pager services for transmission of voice, data or image;</li> <li>• Internet access charges;</li> </ul>	
<ul> <li>purchased cable and satellite transmission of television, radio and music programs.</li> </ul>	
11. Rental and leasing expenses	4115
Include office space or other real estate, motor vehicles, computers and peripherals, other machinery and equipment, and other goods.	
12. Purchased maintenance and repair service expenses including janitorial and cleaning services	4175
Include materials, parts and labour.	
Exclude property management fees.	
13. Payments to employment agency or personnel supplier	3080
(e.g., pay for temporary workers paid through an agency and charges for personnel search services)	1005
14. Professional and business service fees (e.g., accounting, property management, legal)	4225
15. Financial service fees (e.g., bank charges, credit and debit card compissions)	4325
Exclude interest expenses. Please report these amounts in this section at question 26, "Other expenses".	
16. Insurance premiums (e.g., liability, auto, building, equipment)	4350
17. Advertising expenses (e.g., promotional material)	4365
18. Travel expenses	4366
Include passenger transportation, accommodation, meals while travelling and other travel allowances.	
$\bigcirc$ (( ) $\lor$	4410
19. Property and business taxes, licenses and permits	
Include: • property taxes (except those covered in your rental and leasing expenses); • property transfer taxes;	
• vehicle licence fees;	
• lot levies;	
• provincial capital taxes,	
import duties (except where these are included in the purchase of goods for resale).	
20. Royalties and tranchise fees	4440
	4483
21. Sewage and refuse, sanitation and other environmental protection service expenses	
·	

Other Operating Expenses				
			\$ CDN	
			4555	
22.	Management fees paid to hea	ad office and business support units	4500	
23.	Total depreciation and amorti (including this business unit's	zation (e.g., vehicles, buildings, other goods and equipment) assets and capital lease obligations)	4520	
24.	All other operating expenses (e.g., contributions to provinci and inventory adjustments)	ial health and education payroll taxes, allowances for bad debts, donations,	4569	
	<b>Exclude</b> interest expenses. F expenses".	Please report these amounts in this section at question 26, "Other		
	Please name major items:	4561		
		4562	$\rightarrow$	
		4563		
Ex	pense Totals			
	Solido Potalo		\$ CDN	
25.	Total operating expenses (ac <b>Exclude</b> cost of goods sold.	dd amounts reported at questions 3 to 24 above)	4598	
26.	Other expenses (e.g., interest expenses on ca	apital lease obligations plus all other miscellaneous interest expenses such	4630	
	as interest on loans and the in	nterest portion of mortgage payments)	4698	
27.	Total expenses (add amount	ts reported at questions 25 and 26 above)		

E - Employment	
Please estimate the number of salaried and hourly employees on your payroll in a typical pay period.	
<b>Exclude</b> contract workers (i.e., those not on your payroll who were engaged for a specific project or term).	
Please allocate this number by the following:	Number
1. Full-time employees	6310
Employees who worked the standard work week as observed by the business.	6311
2. Part-time employees Employees who worked fewer hours than standard or who worked only for a given period or season.	0040
3. Total number of paid employees (add numbers reported at questions 1 and 2 above).	6312
	,)
F - Distribution of Operating Revenue by Type of Customer	
Data on your revenue by type of customer will be used to improve information on the origins of demand for We recognize that this may be a difficult question to answer, and welcome your suggestions on how to Comments Section at the end of the questionnaire.	to improve it in the
Please indicate the percentage of "Total operating revenue", reported in <b>Section B</b> Revenue, at question 1 operating revenue", by type of customer to whom the goods or services were delivered.	
Customers in Canada	8100
1. Individuals and households	
2. Public Institutions (e.g., hospitals, schools, universities)	8120
3. Government (e.g., federal, provincial, territorial and municipal administration)	
4. All other private businesses (including non-financial crown corporations)	8115
5. Customers outside Canada (exports)	8140
Total	100%
Name of <b>person</b> reporting <b>Type of Customer</b> information (if different from name on page 1)	
8190 Eirst name  Last name	
Telephone number 8192 (include area code)	

# G - Distribution of Operating Revenue by Customer Location

Data on your revenue by customer location will be used to improve information on the movement of goods and services between provinces and to other countries. We recognize that this may be a difficult question to answer, and welcome your suggestions on how to improve it in the **Comments** Section at the end of the questionnaire.

Please indicate the percentage of "Total operating revenue" reported in **Section B - Revenue**, at question 11, "Total operating revenue", by the location of the customer to whom the goods or services were delivered.

	Customers in Canada		<u></u> %
4			8400
1.	Newfoundland		8415
2.	Prince Edward Island	$\wedge$	
3.	Nova Scotia		8405
4.	New Brunswick		8410
5.	Quebec	>	8420
6.	Ontario		8425
7.	Manitoba		8430
8.	Saskatchewan		8435
9.	Alberta		8440
0.	British Columbia		8445
1.	Yukon		8455
	Northwest Territories	8451	
2.	Northwest Territories (excluding Nunavut)		
	Nunavut	8452	
	Northwest Territories (old boundaries) (add percentages reported at questions 12 and 13 above	)	8450
	Customers outside Canada (exports)		8465
5	United States		6465
٥.	Cinica diales*		8470
6.	Mexico		
7.	All other countries		8476
	Total		100%

	<ul> <li>Events That May Have Affected Your Busin</li> </ul>	ness Unit
1.	. Compared to last fiscal year, were there any events that ma unit?	ay have significantly affected the reported values for this business
	<sup>9929</sup> ○ Yes → If yes, please go to question 2.	
	○ No → If no, please go to Section I - Comments	
2.	Please check the box(es) that best reflect this change.	
	9930 Longer scheduled work week	9931 O Shorter scheduled work week
	9932 Increase in business	9933 O Decrease in business
	9934 More overtime	9935 C Less overtime
	9936 Foreign exchange	9937 Merger or acquisition
	9938 Layoffs	9939  Increase in hiring
	9940 Temporary shutdown	9941 O Permanent shutdown
	9942 Strike	9943 Weather
	9944 Change in supplier	9945 Change in product line
	Change in supplier	9947 Price changes, labour or raw materials (input)
	9946 Price changes, goods or services sold (output)	C 1 1100 changes, habear of raw materials (input)
	9948 Changes in industry regulation	Orlanges in government taxes
_		9952 Natura disaster
	9951	$\Diamond$ . $(\bigcirc)$
3.	9950 Other (please specify):	
-	Comments	
1.	How long did you spend collecting the data and completing this form?	hours
-		<del>/</del>
2.	Comments?	<b>Y</b>
2.	We invite your comments on the following topics or any othe	rs related to our business survey program. We appreciate your
2.	We invite your comments on the following topics or any othe assistance.	
2.	We invite your comments on the following topics or any othe assistance.  • questionnaire content	order and flow of questions
2.	We invite your comments on the following topics or any othe assistance.  • questionnaire content  • new questions of interest to your industry	
2.	We invite your comments on the following topics or any othe assistance.  • questionnaire content	<ul><li> order and flow of questions</li><li> timing of receipt of questionnaire and the period given for</li></ul>
2.	We invite your comments on the following topics or any othe assistance.  • questionnaire content  • new questions of interest to your industry  • questionnaire language  • use of business terminology  • comprehension of questions (e.g., through definitions,	<ul> <li>order and flow of questions</li> <li>timing of receipt of questionnaire and the period given for response</li> </ul>
2.	We invite your comments on the following topics or any othe assistance.  • questionnaire content  • new questions of interest to your industry  • questionnaire language  • use of business terminology  • comprehension of questions (e.g., through definitions, examples of inclusions and exclusions, code sheets.	<ul> <li>order and flow of questions</li> <li>timing of receipt of questionnaire and the period given for response</li> <li>other sources of data to further reduce response burden</li> <li>potential for electronic data reporting</li> <li>general (non-proprietary) business software packages in</li> </ul>
2.	We invite your comments on the following topics or any othe assistance.  • questionnaire content  • new questions of interest to your industry  • questionnaire language  • use of business terminology  • comprehension of questions (e.g., through definitions, examples of inclusions and exclusions, code sheets, instruction sheets, reporting guides)	<ul> <li>order and flow of questions</li> <li>timing of receipt of questionnaire and the period given for response</li> <li>other sources of data to further reduce response burden</li> <li>potential for electronic data reporting</li> </ul>
2.	We invite your comments on the following topics or any othe assistance.  • questionnaire content  • new questions of interest to your industry  • questionnaire language  • use of business terminology  • comprehension of questions (e.g., through definitions, examples of inclusions and exclusions, code sheets.	<ul> <li>order and flow of questions</li> <li>timing of receipt of questionnaire and the period given for response</li> <li>other sources of data to further reduce response burden</li> <li>potential for electronic data reporting</li> <li>general (non-proprietary) business software packages in</li> </ul>
2.	We invite your comments on the following topics or any othe assistance.  • questionnaire content  • new questions of interest to your industry  • questionnaire language  • use of business terminology  • comprehension of questions (e.g., through definitions, examples of inclusions and exclusions, code sheets, instruction sheets, reporting guides)	<ul> <li>order and flow of questions</li> <li>timing of receipt of questionnaire and the period given for response</li> <li>other sources of data to further reduce response burden</li> <li>potential for electronic data reporting</li> <li>general (non-proprietary) business software packages in</li> </ul>
2.	We invite your comments on the following topics or any othe assistance.  • questionnaire content  • new questions of interest to your industry  • questionnaire language  • use of business terminology  • comprehension of questions (e.g., through definitions, examples of inclusions and exclusions, code sheets, instruction sheets, reporting guides)	<ul> <li>order and flow of questions</li> <li>timing of receipt of questionnaire and the period given for response</li> <li>other sources of data to further reduce response burden</li> <li>potential for electronic data reporting</li> <li>general (non-proprietary) business software packages in</li> </ul>
2.	We invite your comments on the following topics or any othe assistance.  • questionnaire content  • new questions of interest to your industry  • questionnaire language  • use of business terminology  • comprehension of questions (e.g., through definitions, examples of inclusions and exclusions, code sheets, instruction sheets, reporting guides)	<ul> <li>order and flow of questions</li> <li>timing of receipt of questionnaire and the period given for response</li> <li>other sources of data to further reduce response burden</li> <li>potential for electronic data reporting</li> <li>general (non-proprietary) business software packages in</li> </ul>
2.	We invite your comments on the following topics or any othe assistance.  • questionnaire content  • new questions of interest to your industry  • questionnaire language  • use of business terminology  • comprehension of questions (e.g., through definitions, examples of inclusions and exclusions, code sheets, instruction sheets, reporting guides)  9920	<ul> <li>order and flow of questions</li> <li>timing of receipt of questionnaire and the period given for response</li> <li>other sources of data to further reduce response burden</li> <li>potential for electronic data reporting</li> <li>general (non-proprietary) business software packages in use</li> </ul>
2.	We invite your comments on the following topics or any othe assistance.  • questionnaire content  • new questions of interest to your industry  • questionnaire language  • use of business terminology  • comprehension of questions (e.g., through definitions, examples of inclusions and exclusions, code sheets, instruction sheets, reporting guides)  9920  Lost the return Please telephore	<ul> <li>order and flow of questions</li> <li>timing of receipt of questionnaire and the period given for response</li> <li>other sources of data to further reduce response burden</li> <li>potential for electronic data reporting</li> <li>general (non-proprietary) business software packages in use</li> </ul>
2.	We invite your comments on the following topics or any othe assistance.  • questionnaire content  • new questions of interest to your industry  • questionnaire language  • use of business terminology  • comprehension of questions (e.g., through definitions, examples of inclusions and exclusions, code sheets, instruction sheets, reporting guides)  9920  Lost the return Please telephore	<ul> <li>order and flow of questions</li> <li>timing of receipt of questionnaire and the period given for response</li> <li>other sources of data to further reduce response burden</li> <li>potential for electronic data reporting</li> <li>general (non-proprietary) business software packages in use</li> </ul> urn envelope? ne 1 888 881-3666 or
2.	We invite your comments on the following topics or any other assistance.  • questionnaire content  • new questions of interest to your industry  • questionnaire language  • use of business terminology  • comprehension of questions (e.g., through definitions, examples of inclusions and exclusions, code sheets, instruction sheets, reporting guides)  9920  Lost the return Please telephone	<ul> <li>order and flow of questions</li> <li>timing of receipt of questionnaire and the period given for response</li> <li>other sources of data to further reduce response burden</li> <li>potential for electronic data reporting</li> <li>general (non-proprietary) business software packages in use</li> </ul>
2.	We invite your comments on the following topics or any other assistance.  questionnaire content  new questions of interest to your industry  questionnaire language  use of business terminology  comprehension of questions (e.g., through definitions, examples of inclusions and exclusions, code sheets, instruction sheets, reporting guides)  9920  Lost the return Please telephore  fax 1 888  Thank you for y	<ul> <li>order and flow of questions</li> <li>timing of receipt of questionnaire and the period given for response</li> <li>other sources of data to further reduce response burden</li> <li>potential for electronic data reporting</li> <li>general (non-proprietary) business software packages in use</li> </ul> urn envelope? <ul> <li>1 888 881-3666</li> <li>or</li> <li>3 883-7999.</li> </ul>