If necessary, please make address label corrections in the boxes below.

| 0001 | Legal name |  | 0004 | Address (number and street) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0002 | Business name |  | 0005 | City |  |  |  |  |
| 0021 | Title of contact |  | 0006 | Province/ territory or state |  |  |  |  |
| 0008 | First name of contact |  | 0053 | Country |  | 0007 | Postal code/ zip code |  |
| 0028 | Last name of contact |  |  | Languagepreference $\quad 1 \square$ English |  | 2 |  | French |

This information is collected under the authority of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S-19. COMPLETION OF THIS QUESTIONNAIRE IS A LEGAL REQUIREMENT UNDER THIS ACT.

## A - Introduction

## Survey purpose

This survey collects the financial and operating data needed to develop national and regional economic policies and programs. For more information on this survey, please access www.statcan.ca/english/survey/index.htm.

## Data-sharing agreements

In an effort to reduce reporting burden, Statistics Canada has entered into agreements with provincial and territorial statistical agencies for the sharing of data. The data are kept confidential and used for statistical purposes only. Please see the enclosed reporting guide for details of these agreements.

## Confidentiality

The Statistics Act protects the confidentiality of information collected by Statistics Canada. Please see the enclosed reporting guide for more information.

## Fax or other electronic transmission disclosure

Statistics Canada advises you that there could be a risk of disclosure during facsimile or other electronic transmission. However, upon receipt, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the Statistics Act.

Please return the questionnaire within 30 days.
Please mail the completed questionnaire in the enclosed envelope or fax it to Statistics Canada at 1-888-883-7999.

Lost the return envelope or need help? Call us at 1-888-881-3666 or mail to:
Statistics Canada, Operations and Integration Division, 150 Tunney's Pasture Driveway, Ottawa, Ontario K1A 0T6
Visit our website at www.statcan.ca

## B - Main business activity

1. Please describe the nature of your business.

0055
2. Please check the one main activity which most accurately represents your main source of revenue.
$0109 \quad \square$ Consumer electronics and appliance rental (exclude computer rental or leasing)
$0110 \quad \square$ Formal wear and costume rental (exclude linen and uniform supply)
$0111 \quad \square$ Video tape and disc rental
$0112 \quad \square$ Other consumer goods rental (e.g., furniture rental centres, party supply centres, home health equipment rental centres, recreational goods rental centres)
$0117 \quad \square$ General rental centres (e.g., home repair tools, lawn/garden equipment; exclude heavy construction equipment rental and leasing)
$0040 \quad \square$ None of the above — Please call 1-888-881-3666 for further instructions.

## $\square \square \square$

3. Is the sole purpose of this business unit to provide services to your parent company, an affiliated company or a professional practice?

00291yes, provide the name of the company or professional practice

4. Is this business unit engaged in sales financing?
05271yes
3 $\qquad$ no

## C - Reporting period information

1. Please report information for your fiscal year (normal business year) ending between April 1, 2007 and March 31, 2008. Please indicate below the period covered by this questionnaire.
from


to


dd
$\square$
2. If the reporting period does not cover a full year, please check the reason(s) below:


## Reporting instructions

- Report for business unit(s) specified on the label on the front page.
- Complete only the questions that apply to your business.
- When precise figures are not available, please provide your best estimate.
- Report in Canadian dollars. Dollar amounts and percentages should be rounded to whole numbers.
- Consult the enclosed reporting guide for further information.


## D - Revenue

A detailed breakdown may be requested in other sections.

1. Sales of goods and services (e.g., rental and leasing income, commissions, fees, admissions, services revenue) Report net of returns and allowances.
2. Grants, subsidies, donations and fundraising
3. Royalties, rights, licensing and franchise fees
4. Investment income (dividends and interest)
5. Other revenue (please specify):
6. Total revenue (sum of questions 1 to 5 )

## E-Expenses



## F - Industry characteristics

Please provide a breakdown of your sales.

1. Gross rental and/or operating lease revenue
a) Consumer goods rental

b) Other machinery and equipment rentals
i. automobiles, trucks and other road transportation vehicles, motor homes, travel trailers and campers (without operator)
ii. office machinery, furniture and equipment (include computers)
iii. commercial and industrial machinery and equipment, other than office equipment, without operator
2. Labour charged to customers for repair and maintenance services (exclude parts and materials charged to customers and report them in question 3 below)
3. Sales of merchandise (include materials and parts charged to customers in the performance of repairs). Sales of all other items (non-rental items, food, beverages) must be included here.
4. a) Net gains or losses from disposal of previously rented and/or leased equipment
b) Gross proceeds from disposal of previously rented and/or leased equipment
5. Commissions revenue (include commissions earned from the sale of insurance, etc.)
6. Other sales (include revenue from rental of real estate and miscellaneous service revenue)
(please specify): $\square$
7. Total sales (sum of questions 1 to 6 ; do not include question 4 b)

## G - Personnel

1. Number of partners and proprietors, non-salaried (if salaried, report at question 2 below)
2. Paid employees
a) average number of paid employees during the reporting period (see reporting guide)

b) percentage of paid employees (from question 2a) who worked full time $\quad 6328$|  | $\%$ |
| :---: | :---: |

number
3. Number of contract workers for whom you did not issue a T4, such as freelancers and casual workers (estimates are acceptable)
4. Number of volunteers during the reporting period (estimates are acceptable)

| 6320 | number |
| :---: | :---: |
|  |  |
| 6014 |  |
|  |  |
|  | number |

number of hours
5. Number of hours worked by all volunteers during the reporting period (estimates are acceptable)

6026
H - Sales by type of client
Please provide a percentage breakdown of your sales by type of client.

1. Clients in Canada
a) businesses
b) individuals and households
c) governments, not-for-profit organizations and public institutions (e.g., hospitals, schools)
2. Clients outside Canada


| 8112 |  |
| ---: | :--- |
| 8100 |  |
| ${ }^{8233}$ |  |
| ${ }^{8140}$ |  |
|  | $\mathbf{1 0 0} \%$ |

## I - Sales by client location

Please provide a percentage breakdown of your sales by client location (first point of sale).

|  | \% |  |
| :---: | :---: | :---: |
| 1. Newfoundland and Labrador | 8400 |  |
| 2. Prince Edward Island | 8415 |  |
| 3. Nova Scotia | 8405 |  |
| 4. New Brunswick | 8410 |  |
| 5. Quebec | 8420 |  |
| 6. Ontario | 8425 |  |
| 7. Manitoba | 8430 |  |
| 8. Saskatchewan | 8435 |  |
| 9. Alberta | 8440 |  |
| 10. British Columbia | 8445 |  |
| 11. Yukon | 8455 |  |
| 12. Northwest Territories | 8451 |  |
| 13. Nunavut | 8452 |  |
| 14. Clients outside Canada (must equal question 2 in section $\mathbf{H}$ ) | 8401 |  |
|  |  | $100 \%$ |

## J - Not applicable

## K - Provincial/territorial distribution

1. Please report the number of business units/locations operating in Canada during the reporting period. Business unit is defined as the lowest level of the firm for which accounting records are maintained for such details as
 revenue, expenses and employment.
2. Do you have business units/locations in more than one province or territory?
```
9966 1 \square yes, go to question 3
    3 \square no, go to section L
```

3. Please report the following data for the provinces or territories in which you have business units, indicating if you are reporting in Canadian dollars or percentages.


## L - Contact information

Name of person to contact about this questionnaire:
$00261 \square$ $\square \mathrm{Mr}$.
${ }^{2} \square$ Mrs.
${ }^{3}$ $\square$ Miss
${ }^{4}$ $\square \mathrm{Ms}$

| 0054 | Last name |  | 0017 | Telephone <br> number |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 0013 | First name |  | 0027 | Extension <br> number |  |
| 0014 | Title |  | 0016 | Fax <br> number |  |
| 0018 | E-mail <br> address |  | 0020 | Website <br> address |  |

Date completed:

mm
dd
$\square$

How long did you spend collecting the data and completing the questionnaire?


## M - Comments



We invite your comments below. Please be assured that we review all comments with the intent to improve the survey.
 ONLY

9913 $\qquad$
$\qquad$

9914

$\qquad$

9915 $\square$
$\qquad$

9916 $\qquad$
$\qquad$

Thank you for completing this questionnaire. Please retain a copy for your records.

