



Service Industries Division

Annual Survey of Commercial and Industrial Machinery and Equipment Rental and Leasing, 2003

▼ Reference number ▼

This information is collected under the authority of the *Statistics Act, Revised Statutes of Canada, 1985, Chapter S19.*

Completion of this questionnaire is a legal requirement under this Act.

This document is confidential when completed.

Si vous préférez recevoir ce questionnaire en français, veuillez nous téléphoner au **1-800-916-9316**.

If necessary, please correct pre-printed information below.

0001	Legal name	0004	Address (number and street)	
0002	Business name	0005	City	
0003	C/O	0006	Province or State	
0008	First name of contact	0053	Country	0007
0028	Last name of contact	0010	Language preference	

A. General Information

Survey Purpose

The survey purpose is the collection and publication of data necessary for the statistical analysis of commercial and industrial machinery and equipment rental and leasing. The information from the survey can be used by businesses and trade associations for market analysis and assessment of industry performance, operating characteristics and trends, by government to develop national and regional economic policies, by other users involved in research or policy making and by Statistics Canada for maintaining important data input to the preparation of the Canadian System of National Accounts.

Data-Sharing Agreements

In order to reduce response burden and to provide consistent statistics, Statistics Canada has entered into data sharing agreement with the statistical agency of Quebec in accordance with Section 11 of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S19. For business locations operated in Quebec, the agreement authorizes Statistics Canada to forward a record of the data collected in this survey to the statistical agency of this province. The Statistics Acts of this province includes the same provisions for confidentiality and penalties for disclosure of information as the federal Statistics Act.

Confidentiality

The *Statistics Act* protects the confidentiality of information collected by Statistics Canada.

Fax or Other Electronic Transmission Disclosure

Statistics Canada advises you that there could be a risk of disclosure during the facsimile or other electronic transmission. However, upon receipt, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the *Statistics Act*.

Reporting Instructions

- Report for **all** operation(s) and/or location(s) pre-printed in the above address area. If it is not possible to report for the above business unit(s), please explain the reason(s) in the comments section at the end of the questionnaire.
- When precise figures are not available, please provide your best estimates.

Return of Questionnaire

Please mail the completed questionnaire(s) in the enclosed envelope or fax it to Statistics Canada at 1 888 605-2493 within 30 days of receipt.

Lost the return envelope or need help? Call us at **1 800 916-9316** or mail to:

Statistics Canada, Operations and Integration Division, 120 Parkdale Avenue, Ottawa, Ontario K1A 0T6

1. Business Activity

- a) Please describe the nature of your firm's business activity in 2003: 0141 _____
-
- b) Is this a change from the previous year? 0142 1 Yes 3 No
 ↓
 If yes, please provide details in the "Comments" section on page 7.
- c) Please check () below the one industry which most accurately describes your firm's principal source of operating revenue.
- 532410 0100 Construction, Transportation, Mining and Forestry Machinery and Equipment Rental and Leasing (without operators). Includes Oil & Gas Industrial Equipment Rentals. Excludes renting/leasing of automobiles or light trucks, and pleasure boat rental.
- 532420 0101 Office Machinery and Equipment Rental and Leasing (Excludes consumer electronics, appliances, residential furniture).
- 532490 0102 Other Commercial and Industrial Machinery and Equipment Rental and Leasing (Includes agricultural, industrial, commercial, and audio-visual equipment) (please specify)
- 522220 0104 This business unit is engaged in sales financing as well as rental and leasing of Commercial and Industrial Machinery and Equipment.
- 0040 None of the above (please specify)
- 0041 _____
- 0103 _____

2. Form of Organization

- a) Type of organization (please check one only):
- 0024 1 Sole proprietorship 2 Partnership 3 Incorporated company 4 Co-operative
- 5 Joint venture 6 Government business entity 7 Government 8 Non-profit
- b) Is the sole purpose of this business unit to provide services to your parent company, an affiliated company or a professional practice?
- 0029 1 Yes – **If yes**, please name the company or professional practice 0030 _____
- 3 No
- c) Please enter your nine-digit Business Number (if incorporated)
- 0189 _____
- d) Is this business affiliated with a chain or franchise group?
- 0789 1 Yes (please provide name) 0790 _____
- 3 No
- e) Did this business unit participate in any joint venture(s) during the reporting period?
 A joint venture refers to a specific commercial undertaking entered into jointly by two or more parties or companies, who agree to contribute the necessary capital and share in profits or losses of the project in agreed proportions. The association terminates either upon completion of the undertaking or at a specific time.
- 0170 1 Yes – **If yes**, please go to f) 3 No – **If no**, please go to Question 3, Reporting Period
- f) Are detailed revenue and expenses for the business unit's share in the joint venture(s) included in this questionnaire?
- 0171 1 Yes 3 No
- g) Please provide the name of the joint venture. 0180 _____
- h) Is this joint venture:
- 0190 1 Incorporated – **If incorporated**, please go to i) 3 Unincorporated – **If unincorporated**, please go to j)
- i) Business Number of joint venture (if incorporated) 0179 _____
- j) If it is an unincorporated joint venture, please provide the length of time of the joint venture.
- 0191 YYY MM DD 0192 YYY MM DD
- From _____ To _____
- k) Venture partner(s) and Business Number(s) (if incorporated)
- | Venture partner(s) | Business Number(s) (if incorporated) |
|--------------------|--------------------------------------|
| 0181 | 0182 _____ |

If you participated in more than one joint venture or if more space is required, please enclose a separate page.

3. Reporting Period

Please report information for your **fiscal year** (normal business year) ending between April 1, 2003 and March 31, 2004. Please indicate below the period covered by this questionnaire.

From 0011

YYYY	MM	DD

 To 0012

YYYY	MM	DD

Period of Operation If you did not operate this business for a full year, please check (✓) the reason below:

- 0042 Seasonal operation 0035 Ceased operation (please specify) 0119
- 0032 New business in 2003 0036 Temporarily closed (please specify) 0049
- 0033 Change of fiscal year end
- 0034 Change of ownership (please provide name and address of the other owner)

0124 _____

Effective date of change

0125

YYYY	MM	DD

Please report for your 2003 fiscal year, as reported in section 3.

4.1 Revenue

- Please exclude GST and all other taxes collected by you for remittance to a government agency.
- Please report all answers in **Canadian dollars**.

- | | Dollars
(omit cents) |
|--|-------------------------|
| a) Revenue from Rental and/or Operating Lease Agreements
Report gross revenue generated from the rental and/or leasing of: industrial machinery and equipment; audio-visual equipment; office furniture and machinery; truck, automobile and trailer rentals; and any household items. Exclude revenue from rental of real estate (see (g) below). | 2037 |
| b) Revenue from Capital Leases (i.e., leases that transfer the benefits/risks of ownership to the lessee; include interest and principal) | 1199 |
| c) Repair Revenue
Include all revenue earned (labour charges) from repairs but exclude the charges for materials and parts used in these repairs and report them in (d) as Sales of Merchandise | 2041 |
| d) Sale of Merchandise
Include materials and/or parts charged to a customer in the performance of repairs or forming part of a service rendered. Sales of gasoline, oil and insurance which are part of a rental contract should be included here. Report offsetting costs in item 5 (a) | 2048 |
| e) Loss or gain on the sales and/or disposal of previously rented and/or leased equipment.
Value of sales (disposal value) of previously rented and/or leased equipment
2199 \$ _____ | 2198 |
| f) Commissions, Royalty Payments, Franchise Fees, Foreign Exchange and Management Fees | 2200 |
| g) Other Operating Revenue
e.g., revenue from rental of real estate, miscellaneous service revenue, etc. (Please specify)
2071 _____ | 2077 |
| Total Operating Revenue
(sum of items (a) to (g)) | 2080 |
| i) Non-Operating Revenue
Interest and all other revenue that is not directly related to the operation of this business. | 2097 |
| j) Total Revenue (sum of items (h) and (i)) | 2098 |

4.2 Fixed Assets

Please report the total dollar value of leasing and/or rental equipment on your books at your 2003 year end.

	Dollars (omit cents)
Original cost	5131
Total accumulated depreciation	5132
Book value (Box 5131 minus Box 5132)	5133

5. Operating Expenses

- Please report all answers in **Canadian** dollars.
- Do not include capital expenditures. (See section 4.2.)
- Please include GST, except the portion that is refundable by government.
- **If you prefer, you may attach a copy of your income statement and proceed to Section 6.**

	Dollars (omit cents)
a) Cost of goods sold (purchases plus opening inventory minus closing inventory). Please exclude purchases for use in the business and for rental purposes (see item (s) below)	5721
b) Salaries and wages paid to employees for whom you issued a T4 supplementary form; include vacation pay, bonuses and commissions	3010
c) Employee benefits paid for all employees for whom you issued a T4 supplementary form; include employer's contributions to pension, medical/life, employment insurance and workers' compensation plans	3040
d) Rent and/or lease of land and buildings	4120
e) Rent and/or lease of motor vehicles	4125
f) Computer services purchased (including equipment rental, data processing and software development)	4233
g) Rent and/or lease of other machinery and equipment	4135
h) Repairs and maintenance	4175
i) Legal, accounting, management and consulting fees	4230
j) Advertising and sales promotion	4365
k) Insurance	4350
l) Taxes, permits and licenses (exclude income taxes)	4410
m) Heat, light, power and water	4042
n) Telephone, telecommunications, postage and courier fees	4102
o) Travel and entertainment	4370
p) Royalties and franchise fees	4440
q) Depreciation and amortization	4520
r) Interest expense	4630
s) Office and all other supplies and materials used in the business (exclude supplies reported under Cost of goods sold item (a) above)	4000
t) All other operating expenses, excluding bad debts , but including fees paid to contract workers. (<i>Please specify major items or attach a separate sheet.</i>)	4569
4561	
u) Total Operating Expenses (sum of items (a) to (t))	4599

6. Employment

a) Paid Employees

Please report the average number of persons employed during the reporting period to whom you paid Salaries and Wages as shown in Expenses, Section 5, item (b).

- i) **Full-time Employees** Regular employees who worked the standard work week as observed by the business
- ii) **Part-time Employees** Those who worked fewer than the standard work week hours observed by the business
- b) **Contract Workers** Individuals engaged only for the duration of a specific project or term
- c) **Working proprietors** and/or partners of **unincorporated** businesses

Number
6310
6311
6320
6321

7. Client Base

Please report the percentage of total operating revenue (Section 4.1, item (h)) derived **directly** from:

1. Domestic Clients

Individuals

Business

- a) Retail Trade
- b) Traveller Accommodation and Food Services
- c) Wholesale Trade
- d) Agriculture, Forestry, Fishing and Mining
- e) Manufacturing
- f) Construction
- g) Transportation and warehousing
- h) Finance, Insurance and Real Estate
- i) Other (e.g. professional / scientific services, telecommunications, etc.) (please specify)

8172

Institutions

- j) Educational Services
- k) Health Services
- l) Other institutional demand (please specify)

8124

m) Government

2. Foreign Clients (regardless of type)

Please report the percentage of foreign market revenue by region:

United States

Mexico

Central and South America

European Union

Other Europe

Africa

Middle East

Asia

Australia, New Zealand

Other

Total (total of boxes 8100 to 8476 must equal 100%)

Percentage
8100
8116
8103
8117
8104
8163
8165
8105
8106
8115
8121
8122
8123
8130
8465
8470
8462
8477
8463
8464
8466
8471
8467
8476
100%

8. Provincial/Territorial Distribution

- Please report all answers in **Canadian dollars**.
- Business unit is defined as the lowest level of the firm for which separate records are kept for such details as revenues, expenses and employment.

Number
5001

a) Please report the number of permanent business units operated in Canada during the reporting period.

b) Do you have permanent business locations in **more** than one province or territory?

9966 3 No – Please go to Section 9

1 Yes – Please complete 8 (c)



c) Please report the following data for the provinces or territories in which you have units.

Province or Territory	Business Units (Number)	Total Revenue \$ (omit cents)	Salaries, Wages and Employee Benefits \$ (omit cents)	Employees (Number)	Total Operating Expenses \$ (omit cents)
Nfld.Lab.	5002	4824	4826	6225	4925
P.E.I.	5003	4829	4831	6230	4930
N.S.	5004	4834	4836	6235	4935
N.B.	5005	4839	4841	6240	4940
Que.	5006	4844	4846	6245	4945
Ont.	5007	4849	4851	6250	4950
Man.	5008	4854	4856	6255	4955
Sask.	5009	4859	4861	6260	4960
Alta.	5010	4864	4866	6265	4965
B.C.	5011	4869	4871	6270	4970
Yukon	5014	4874	4876	6275	4975
N.W.T.	5013	4879	4881	6280	4980
Nunavut	5012	4884	4886	6285	4985
Total	5015	4889	4891	6290	4990

Should equal Box 5001, Section 8	Should equal Box 2098, Section 4.1	Should equal the sum of Boxes 3010 and 3040, Section 5	Should equal the sum of Boxes 6310 and 6311, Section 6	Should equal Box 4599, Section 5
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9. Certification

I certify that the information contained herein is complete and correct to the best of my knowledge.

Signature of authorized person	Title 0014	0015 Date		
		Year	Month	Day

Name of person to contact for further information (please print)	0013	_____		
		First name		
0026	0054	_____		
1 <input type="radio"/> Mr. 2 <input type="radio"/> Mrs. 3 <input type="radio"/> Miss 4 <input type="radio"/> Ms.		Last name		

E-mail address: 0018	Web site address: 0020
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Telephone number: 0017 ()	Extension: 0027	Fax number: 0016 ()
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How long did you spend collecting the data and completing this questionnaire?	9910 hour(s)	9909 minutes
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Comments

If more space is required please enclose a separate sheet.

9920

9913

9914

9915

9916

For information only

Thank you for completing this questionnaire. Please retain a copy for your records.

Statistics Canada's publications are available for use
in Statistics Canada's regional offices and all major libraries.
As well, please visit our Web site at www.statcan.ca

If you need help, please contact us at 1-800-916-9316