



# Farm Financial Survey



### TO THE RESPONDENT:

This questionnaire is to assist you in answering a telephone survey. Complete this form and keep it by your telephone. An interviewer from Statistics Canada will telephone you between **mid-March and the end of April** for this information.

**DO NOT MAIL** this questionnaire.

Use your records, if possible. Otherwise, enter your best estimate.

**All information will be kept confidential under the Statistics Act.**

Questions refer to the **calendar year 2001**. If information is not kept on a calendar year basis, please report for your latest fiscal year end.

In all cases, record the year end for the financial information you provide →

**CONFIDENTIAL** when completed

**Collected under the authority of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S19.**

Disponible en version française.

OFFICE USE ONLY L.A.O.S.		
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005		3
004		12
004		13

004	
061	

009					
	Day	Month	Year		

Corporation Name																			
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Area Code		

<b>NA 2</b>	Farm or Operation Name																		
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		-			
Telephone					

<b>NA 1</b>	Contact Name																		
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Telephone					

<b>ADR</b>	R.R.	Box No.	Number and Street Name																	
	Postal Code		Post Office (name of city, town or village where mail is received)																	

For information only

Please retain for your personal records.  
Do not return this document.

**SECTION A. CHARACTERISTICS OF THE OPERATOR/OPERATION**

• Report questions 1 to 5 as of **December 31, 2001**.

A FARM OPERATOR is an individual responsible for the day-to-day operation of the farm; who participates in the decisions to borrow money; to rent, buy or sell assets; and to reduce debts. An operation may have more than one operator but only one questionnaire is to be completed for each operation.

1. How many operators 18 years of age and over were responsible for this operation? .....

2. What was the age of:  
a) The oldest operator .....   
b) The youngest operator (minimum age of 18) (if only one operator enter age under oldest operator) .....

3. What is the highest level of formal education that the oldest and the youngest operator have completed?	<b>Oldest</b>	<b>Youngest</b>
a) Some elementary school or some secondary (high) school (include ungraded and special education) .....	<input checked="" type="checkbox"/> <b>057</b> <input type="checkbox"/> 1	<input checked="" type="checkbox"/> <b>058</b> <input type="checkbox"/> 6
b) Completed secondary (high) school (graduation certificate or equivalent) .....	<input type="checkbox"/> 2	<input type="checkbox"/> 7
c) <b>Some</b> post-secondary, including some college or university courses .....	<input type="checkbox"/> 3	<input type="checkbox"/> 8
d) <b>Completed</b> college or university certificate or diploma <b>below</b> bachelor level (e.g., trade, technical or vocational school, agricultural diploma, business college, community college, CEGEP) .....	<input type="checkbox"/> 4	<input type="checkbox"/> 9
e) <b>Completed</b> university <b>degree</b> program (include bachelor's degree and above) .....	<input type="checkbox"/> 5	<input type="checkbox"/> 10

4. How many years has the most experienced operator on this farm been managing a farm business? ...

5. Which of the following best described this operation? ("X" one circle only)  
• Report family and hobby farms in 5 a) to 5 c).

a) Sole Proprietorship .....	<input checked="" type="checkbox"/> <b>056</b> <input type="checkbox"/> 3	For the Farm Financial Survey, <b>FAMILY</b> is defined as the operator, the operator's spouse and never married children residing in the same household.
b) Corporation (Ltd. Co.) .....	<input type="checkbox"/> 4    → What is your FAMILY's percent ownership of this operation? .....	
c) Partnership .....	<input type="checkbox"/> 5    → What is your FAMILY's percent ownership of this operation? .....	<input type="text" value="063"/> %
d) Cooperative and communal operations (e.g., Hutterite colonies) .....	<input type="checkbox"/> 6	
e) Other (please specify) <input checked="" type="checkbox"/> <b>078</b> .....	<input type="checkbox"/> 7	<input type="text"/>



**SECTION C. LIVESTOCK AND POULTRY**

1. Did the operation OWN any livestock or poultry on **December 31, 2001**?
- **Include** all animals OWNED by this operation whether they are on your land or on land **not** owned by you.
  - **Exclude** animals on your land not owned by you.

**170** YES  1

NO  3 (GO TO QUESTION 3 BELOW)

2. How many of the following did this operation own on **December 31, 2001**?

**PART I. CATTLE**

- a) Bulls, 1 year and over .....
- b) Cows mainly for dairy  
• **Include** dairy replacement heifers .....
- c) Cows mainly for beef  
• **Include** beef replacement heifers .....
- d) Steers and Heifers, 1 year and over for slaughter or feeding .....
- e) Calves, under 1 year .....

Total Number on December 31, 2001
674
172
173
174
175

**PART II. PIGS**

- f) Boars, 6 months and over .....
- g) Sows for breeding and bred gilts .....
- h) All other pigs .....

675
179
176

**PART III. SHEEP AND LAMBS**

- i) Sheep and lambs .....

182
-----

**PART IV. POULTRY**

- j) Layers .....
- k) Broilers .....
- l) Other poultry (please specify) **080** \_\_\_\_\_  
\_\_\_\_\_

188
189
198

**PART V. HORSES**

- m) Horses .....

187
-----

**PART VI. OTHER LIVESTOCK**

- n) Other livestock (please specify) **081** \_\_\_\_\_  
\_\_\_\_\_

184
-----

**CUSTOM OR CONTRACT FEEDING**

3. Did the operation custom or contract feed any livestock for others on **December 31, 2001**?

**676** YES  1

NO  3 (GO TO SECTION D)

(please specify type(s) and number(s) of livestock custom or contract fed)

**S676** \_\_\_\_\_

677
-----

**SECTION D. CAPITAL INVESTMENTS**

- **Exclude** GST, HST, Quebec Sales Tax.
- Report to the nearest \$1,000.
- Report for the calendar year **2001**.

1. During **2001**, did this operation invest any money in capital items or improvements?

**200** YES  1 NO  3 (GO TO SECTION E)

2. What was the amount of capital invested in **2001** for the following:

Capital Investments in 2001	
<b>201</b>	000
<b>203</b>	000
<b>212</b>	000
<b>213</b>	000
<b>204</b>	000
<b>214</b>	000
<b>202</b>	000
<b>205</b>	000
<b>206</b>	000

- a) Farm real estate purchased .....
- b) House construction or **major** renovation .....
- c) Manure storage construction or **major** renovation .....
- d) Pesticide, chemical or fuel storage construction or **major** renovation .....
- e) Other building construction or **major** renovation (e.g., barns, storage sheds, machine sheds, etc.) .....
- f) Environmental protection improvements: shelterbelts, windbreaks, buffer strips or fences for waterways protection .....
- g) Other land improvements: irrigation, orchard planting, draining, clearing of land, fences for purposes other than environmental protection .....
- h) Breeding and replacement livestock intended to be on the farm for more than 1 year
  - **Exclude** poultry .....
- i) Quota purchased separately from other assets .....
- j) Farm machinery and equipment
  - Report **gross expenditures** before trade-in.
  - **Include** lease to own purchases.
  - Specify using list of assets below.

- |  |  |
|--|--|
| <b>71</b> Cars used in the farm business           | <b>84</b> Other seeding equipment                      |
| <b>72</b> Trucks used in the farm business         | <b>85</b> Cultivators and tillage equipment            |
| <b>73</b> Other transportation equipment           | <b>79</b> Hay mowers                                   |
| <b>74</b> Processing equipment                     | <b>80</b> Harvesting machinery                         |
| <b>75</b> Computers and related equipment          | <b>81</b> Balers                                       |
| <b>76</b> Other office and communication equipment | <b>86</b> Manure spreader (for solid or liquid manure) |
| <b>77</b> Tractors of various types                | <b>82</b> Other machinery and equipment                |
| <b>83</b> Direct seeding equipment                 |  |

Code	Type 1 = new 2 = used		
			000
			000
			000
			000
			000
			000
			000

k) Other farm assets purchased (e.g., stocks, bonds, GICs, mutual funds)

(please specify)  **092**  **217** 000



**SECTION F. ASSETS**

1. What was the value of the following assets of this operation on **December 31, 2001**?
- Report at current market value.
  - Report to the nearest \$1,000.

**LIVESTOCK ASSETS**

- a) Market livestock  
 • **Include** heifers for slaughter or feeding, steers, calves, pigs, slaughter lambs, all poultry, goats for meat, culls and other market livestock  
 • **Exclude** boars, sows and contract livestock  
 • Report **breeding and replacement** livestock below .....
- b) Breeding, replacement and other livestock not considered market livestock  
 • **Include** all livestock and fur animals for breeding or replacement purposes (e.g., cows, sows, ewes, horses for PMU, honey bees, ostriches, race and riding horses, etc.) .....

Value of Assets on December 31, 2001	
308	
	000
662	
	000

**CURRENT ASSETS**

- c) Accounts receivable (receipts due)  
 • **Include** deferred cash grain purchase tickets .....
- d) Inventory  
 i) Inputs such as feed, supplies, fertilizer, fuel, seed, chemicals, etc. ....  
 ii) Crops for sale  
 • **Include** all harvested crops destined for market .....
- e) Cash and short-term investments of this operation (less than one year) .....
- f) Other current farm assets such as prepaid expenses for feed, fertilizer, seed, chemicals, etc.

(please specify) **094** \_\_\_\_\_

305	
	000
306	
	000
661	
	000
658	
	000
659	
	000

**LONG-TERM ASSETS**

- g) Farmland and buildings owned  
 • **Include** the farmhouse, storage sheds, silos, barns, grain bins, machine shops and woodlots .....
- h) All machinery and equipment  
 • **Include** cars and trucks used for the farm business, tractors, cultivators, combines, movable irrigation equipment, small tools, computers and office equipment, etc. ....
- i) Quota (market value, if not valued in farmland and buildings) .....
- j) Long-term investments of this operation (one year or more) (e.g., bonds, shares, long-term GICs, cooperative shares, etc.) .....
- k) Other long-term farm assets (e.g., off-farm site warehouses, grain condominiums and other buildings owned by this operation, etc.)

(please specify) **084** \_\_\_\_\_

301	
	000
317	
	000
304	
	000
673	
	000
663	
	000



**SECTION G. LIABILITIES OUTSTANDING AND CAPITAL BORROWED**

• Report to the nearest \$1,000.

1. Did this operation owe any money on **December 31, 2001** or borrow any money in **2001**?

- Report for this operation only.
- **Include** money borrowed from family.
- **Include** participation in the Advance Payments Program or the Spring Credit Advance Program.

**700**

YES  1

NO  3 (GO TO SECTION H)

2. On **December 31, 2001** what was the amount of money owed to:

- a) Chartered banks, trust companies, treasury branches .....
- b) Credit unions, caisses populaires .....
- c) the Farm Credit Corporation (federal agency) .....
- d) the Advance Payments Program .....
- e) Machinery and supply companies, feed companies .....
- f) Private individuals, family members, shareholders .....
- g) the provincial government .....
- h) Others (e.g., accounts payable, meat packing plants, municipality, etc.) (please specify)

**085**

	Liabilities on December 31, 2001		Capital Borrowed in 2001	
	Current/Short-term: original repayment period is less than 12 months (Include operating lines of credit )	Long-term: original repayment period is 12 months or more	For long-term loans, how much was borrowed in 2001? (repayment period of 12 months or more)	
	410	480	580	
a) Chartered banks, trust companies, treasury branches .....	000	000		000
b) Credit unions, caisses populaires .....	405	485	585	000
c) the Farm Credit Corporation (federal agency) .....	401	481	581	000
d) the Advance Payments Program .....	436			
e) Machinery and supply companies, feed companies .....	407	487	587	000
f) Private individuals, family members, shareholders .....	408	488	588	000
g) the provincial government .....	403	483	583	000
h) Others (e.g., accounts payable, meat packing plants, municipality, etc.) (please specify)	409	489	589	000
<b>Total</b> .....	441	491	590	000

3. Of all the long-term money borrowed in **2001** (Box 590 above), what amount was used to refinance previous loans? .....

543 000

4. If short-term money was borrowed in **2001** (intended to be repaid within a year), what was the highest amount owed at any time during the year?  
 • **Include** operating lines of credit .....

501 000

5. Did this operation participate in the Advance Payments Program in **2001**?  
 • **Include** Spring Credit Advance Program.

**541**

YES  1

NO  3

6. What was the total amount borrowed under the Advance Payments Program in **2001**? .....

542 000

**SECTION H. RECEIPTS AND EXPENSES**

- Report to the nearest \$1,000.

Gross Farm Receipts in 2001	
601	000

1. In **2001**, what were the total **gross** farm receipts of this operation, before expenses?
- **Include** receipts from capital sales of breeding and replacement livestock (*Box 236 page 6, Section E*), direct program payments, agricultural custom work.
  - **Exclude** NISA withdrawals (*to be reported on page 11, Section I, question 2*), the value of inventory adjustments, the sale of land and buildings, the sale of machinery and equipment and the sale of quota .....

2. Of the total gross farm receipts in **2001** (*Box 601 above*), how much was from:
- a) Direct program payments
- **Include** provincial crop insurance, tax rebates (e.g., fuel tax, property tax), dairy subsidies, farm income stabilization or income disaster assistance programs (e.g., Canadian Farm Income Program [CFIP], Agricultural Income Disaster Assistance [AIDA], B.C. Whole Farm Insurance Program [WFIP], Alberta Farm Income Disaster Program, Ontario Farm Income Disaster Program [OFIDP], Quebec's Assurance stabilisation du revenu agricole [ASRA], Ontario Market Revenue Program, etc.)
  - **Exclude** NISA withdrawals (*to be reported on page 11, Section I, question 2*), direct payments received for environmental services or improvements, such as government subsidies for the implementation of environmental farm plans (*to be reported in question 2 h) below*) .....

604	000
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- b) Sale of grains, oilseeds and specialty crops
- **Include** lentils, dry peas, dry beans, etc.
  - **Include** wheat board payments .....

623	000
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- c) Sale of horticulture products
- **Include** potatoes, fruits, vegetables, greenhouse products, nursery products, sod, mushrooms, etc. ....

624	000
-----	-----

- d) Sale of cattle
- **Include** breeding and replacement livestock .....

625	000
-----	-----

- e) Sale of pigs
- **Include** breeding and replacement livestock .....

626	000
-----	-----

- f) Sale of poultry
- **Include** eggs .....

627	000
-----	-----

- g) Sale of milk, cream and other dairy products .....

628	000
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- h) Payments **received** for environmental purposes, such as financial compensation from wildlife conservation groups, or government subsidies for the implementation of environmental farm plans
- **Include** financial compensation for conservation of wildlife habitats, public access to wildlife habitats, prevention of water pollution, etc.
  - **Exclude** payments received for the purchase of land by wildlife habitat conservation organizations .....

630	000
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- i) Other farm revenue (e.g., agricultural custom or contract work, sale of horses, sheep, mink, sugar beets, tobacco, maple products, forage seed, wood, Christmas trees, hay, etc.) .....

629	000
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**SECTION H. RECEIPTS AND EXPENSES (continued)**

For the Farm Financial Survey, **FAMILY** is defined as the operator, the operator's spouse and never married children residing in the same household.

3. In **2001**, what were the total farm operating expenses?

- **Exclude** capital cost allowances or depreciation
- **Exclude** the value of inventory adjustments
- **Exclude** NISA contributions .....

Expenses in 2001	
606	000

4. Of the total farm operating expenses in **2001** (Box 606 above) how much was for:

- a) Total interest paid on farm debt
- **Exclude** payments on the principal .....
- b) Wages and salaries paid to your FAMILY .....
- c) Wages and salaries paid to **ALL** operators and their FAMILIES
- **Include** the amount reported in Box 666 above .....

605	000
666	000
614	000

5. In **2001**, what was the total amount claimed for capital cost allowance (depreciation)? .....

Capital Cost Allowance	
615	000

6. Did this operation participate in the provincial crop insurance program in **2001**?

642 YES  1 NO  3 (GO TO SECTION I)

- a) What were the total provincial crop insurance premiums for the **2001** crop? .....
- b) What were the gross receipts, if any, from provincial crop insurance for the **2001** crop? .....

643	000
644	000

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COMMENTS:  100

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**SECTION I. NISA**

For the Farm Financial Survey, **FAMILY** is defined as the operator, the operator's spouse and never married children residing in the same household.

1. Has this FAMILY ever participated in the NISA program?

**636** YES  1 NO  3 (GO TO SECTION J BELOW)

2. Has this FAMILY contributed to or withdrawn from NISA in 2001?

• Report to the nearest dollar.

**633** YES  1 NO  3 (GO TO QUESTION 3 BELOW)

a) What were the FAMILY's total NISA contributions (FUND 1) in the 2001 calendar year?

- Exclude government contributions
- Report to the nearest dollar

TOTAL DOLLARS IN 2001	
634	.00
680	.00
681	.00

b) How much was withdrawn from FUND 1 NISA account(s) in the 2001 calendar year?

- Report to the nearest dollar

c) How much was withdrawn from FUND 2 NISA account(s) in the 2001 calendar year?

- Report to the nearest dollar

3. What was the ending balance of all NISA accounts for this FAMILY as of December 31, 2001

- Report to the nearest \$1,000.

Value of NISA Assets on December 31, 2001 Thousands of Dollars	
637	000
638	000

a) FUND 1 (non-taxable: producers' contributions)

- Report to the nearest \$1,000

b) FUND 2 (taxable: government contributions and interest)

- Report to the nearest \$1,000

**SECTION J. INCOME FROM SOURCES OTHER THAN THIS OPERATION**

- Report to the nearest \$1,000

1. In 2001, what was this FAMILY's income from the following sources:

a) Wages and salaries (before deductions) from sources other than this operation

- Report gross wages and salaries

b) Interest, dividends (actually received) from sources other than this operation

c) Pensions

- Include CPP, QPP, Old Age Security, Registered Pension Plans (RPPs), RRSP withdrawals

d) Other income not from this operation

- Include non-agricultural custom work, income from other farm operations, Employment Insurance, net rental income
- Report net income (after expenses)

(please specify)

**087**

Income not from this farm operation Thousands of Dollars	
668	000
669	000
670	000
672	000

