



Farm Financial Survey



TO THE RESPONDENT:

This questionnaire is to assist you in answering a telephone survey. Complete this form and keep it by your telephone. An interviewer from Statistics Canada will telephone you **between April and mid May** for this information.

DO NOT MAIL this questionnaire. Please retain for your personal records.

Use your records, if possible. Otherwise, enter your best estimate.

All information will be kept confidential under the *Statistics Act*.

Questions refer to the calendar year 2006.

If information is not kept on a calendar year basis, please report for your latest fiscal year end.

In all cases, record the year end for the financial information you provide →

CONFIDENTIAL when completed

Disponible en version française.

009					
	Day	Month	Year		

This survey is conducted under the authority of the *Statistics Act*, Revised Statutes of Canada, 1985, c. S-19. Completion of this questionnaire is a legal requirement under the *Statistics Act*.

Corporation Name

Area Code

NA 2

Farm or Operation Name

Telephone

NA 1

Contact Name

Telephone

ADR

R.R.

Box No.

Number and Street Name

Postal Code

Post Office (name of city, town or village where mail is received)



CHARACTERISTICS OF THE OPERATOR/OPERATION

• Report questions 1 to 6 as of **December 31, 2006**

A FARM OPERATOR is an individual responsible for the day-to-day operation of the farm; who participates in the decisions to borrow money; to rent, buy or sell assets; and to reduce debts. An operation may have more than one operator but only one questionnaire is to be completed for each operation.

1. How many operators 18 years of age and over were responsible for this operation? **051**

2. What was the age of: **052**

a) The oldest operator **053**

b) The youngest operator (*minimum age of 18*) (*if only one operator enter age under oldest operator*)

3. How many years has the most experienced operator on this farm managed a farm business? **054**

4. Which of the following best described this operation? ("X" one circle only)

• Report family and hobby farms in 4 a) to 4 c)

For the Farm Financial Survey, **FAMILY** is defined as the operator, the operator's spouse and never married children residing in the same household. For corporations report for an operator and their **FAMILY**.

a) Sole Proprietorship **056** 3

b) Corporation (Ltd. Co.) 4 → What is your **FAMILY's** percent ownership of this operation? **062** %

c) Partnership 5 → What is your **FAMILY's** percent ownership of this operation? **063** %

d) Cooperative and communal operations (e.g., Hutterite colonies) 6 → (GO TO PAGE 3)

e) Other (*please specify*) **055** 7

5. How many members are in the operator's **FAMILY**? **065**

LAND USE

• Round to the nearest whole number

1. How will you report land area? 199 1 acres
 ("X" one circle only) → 2 hectares
 3 arpents (*Quebec only*)

CROPLAND includes tame hay, field crops, tree fruits or nuts, berries or grapes, vegetables, seed, sod, greenhouse or nursery products, mushrooms and Christmas trees.

2. For the **total land area** used by this operation, as of **December 31, 2006** (including all land such as cropland, woodland, improved and unimproved pasture, summerfallow, etc.) how much was:

	Total land area as of December 31, 2006	Total area of CROPLAND as of December 31, 2006
a) Owned • Exclude land rented or leased TO others	121	115
b) Rented FROM others (with or without a written agreement) • Include governments and other sources	102	116
c) Total land operated (sum of 2 a) and 2 b)) • Exclude land rented or leased TO others	195	194

3. Of the total area of **cropland** (reported in Box 194 above), what was the total area seeded for grains and oilseeds? 192
4. What was the **total area of cropland** (reported in Box 194 above) INSURED under provincial crop insurance? 114
5. **PRAIRIE PROVINCES ONLY:** Of the total land operated (reported in Box 195 above), what was the total area of **summerfallow**? 104
6. How much land owned by this operation was rented or leased **TO** others as of **December 31, 2006**? 103

7. Of the total area of cropland **OWNED** (reported in Box 115 above) what is your best estimate of the average price per acre (hectare/arpent)?
 • Report at **current market value**
 • **Exclude** the value of buildings
- | Price per Acre (hectare/arpent) | |
|---------------------------------|---------|
| 133 | Dollars |
| | .00 |

8. Did you pay cash for the cropland rented **FROM** others (reported in Box 116 above)?
- 134 YES 1 NO 3 (GO TO PAGE 4)

9. Of the total area of cropland rented **FROM** others (reported in Box 116 above) for cash, what was the average rental price per acre (hectare/arpent) in **2006**?
 • **Exclude** the value of buildings
- | | |
|-----|---------|
| 135 | Dollars |
| | .00 |

LIVESTOCK AND POULTRY

1. Did the operation custom or contract feed any livestock for others on **December 31, 2006**?

- **Exclude** all animals OWNED by your operation

676 YES 1 NO 3 (GO TO QUESTION 2 BELOW)

(please specify type(s) and number(s) of livestock custom or contract fed)

S676 **677**

2. Did the operation **OWN** any livestock or poultry on **December 31, 2006**?

- **Include** all animals OWNED by this operation whether they are on your land or on land **not** owned by you
- **Exclude** all animals on your land which are not owned by you (Box 677 above)

170 YES 1 NO 3 (GO TO PAGE 5)

How many of the following did this operation own on **December 31, 2006**?

PART I. CATTLE

	Total Number on December 31, 2006
a) Bulls, 1 year and over	674
b) Cows mainly for dairy • Include dairy replacement heifers	172
c) Cows mainly for beef • Include beef replacement heifers	173
d) Steers and Heifers, 1 year and over for slaughter or feeding	174
e) Calves, under 1 year	175

PART II. PIGS

f) Boars, 6 months and over	675
g) Sows for breeding and bred gilts	179
h) All other pigs	176

PART III. SHEEP AND LAMBS

i) Sheep and lambs	182
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PART IV. POULTRY

j) Layers	188
k) Broilers	189
l) Other poultry (e.g., breeders, turkeys, pullets, etc.) (please specify) 080 <input type="text"/>	198

PART V. HORSES

m) Horses and ponies	187
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PART VI. OTHER LIVESTOCK

n) Other livestock (please specify) 081 <input type="text"/>	184
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ASSETS

1. What was the value of the following assets of this operation on **December 31, 2006**?

• **Report at CURRENT MARKET VALUE**

• Report to the nearest \$1,000

• **Exclude** assets not from this operation (*these assets to be reported in Box 694, page 11, Question 2*)

LIVESTOCK ASSETS

- a) Market livestock
 - **Include** heifers for slaughter or feeding, steers, calves, pigs, slaughter lambs, all poultry, goats for meat, culls and other market livestock
 - **Exclude** boars, sows and contract livestock
 - Report **breeding and replacement** livestock below
- b) Breeding, replacement and other livestock not considered market livestock
 - **Include** all livestock and fur animals for breeding or replacement purposes (e.g., cows, sows, ewes, horses for PMU, honey bees, bison, llamas, ostriches, race and riding horses, etc.)

Value of Assets on December 31, 2006	
308	000
662	000

CURRENT/SHORT-TERM ASSETS (LESS THAN ONE YEAR)

- c) Accounts receivable (money **OWED TO** this operation)
 - **Include** money to be collected for goods sold (e.g. grain and livestock), services (e.g. custom work), program payments, deferred cash grain tickets and deferred crop insurance
 - **Exclude** money owed to the operation for mortgages, personal loans (to be reported in other long-term assets)
- d) Inventory
 - i) Supplies on hand (inputs) such as feed, supplies, fertilizer, fuel, seed, chemicals, etc.
 - ii) Crops for sale
 - **Include** all **harvested** crops which are to be sold
- e) Cash and short-term investments of this operation (less than one year)
- f) Other current/short-term farm assets such as prepaid expenses for feed, fertilizer, seed, chemicals, etc.
(please specify) **094**

305	000
306	000
661	000
658	000
659	000

LONG-TERM ASSETS

- g) **Current market value** of all farmland and buildings owned
 - **Include** all farmland owned, the farmhouse, storage sheds, silos, barns, grain bins, machine shops and woodlots
 - **Exclude** leased farmland and buildings
 - h) All machinery and equipment owned
 - **Include** cars and trucks used for the farm business, tractors, cultivators, combines, movable irrigation equipment, small tools, computers and office equipment, etc.
 - **Exclude** leased machinery
 - i) Quota (market value, if not valued in farmland and buildings)
 - j) Long-term investments of this operation (one year or more) (e.g., stocks, bonds, long-term GICs, mutual funds, cooperative shares, etc.)
 - k) Other long-term farm assets (e.g., off-farm site warehouses, grain condominiums and other buildings owned by this operation, etc.)
 - **Exclude** RRSPs
 - **Exclude** NISA and CSRA (*these programs to be reported on page 10*)
- (please specify) **084**

301	000
317	000
304	000
673	000
663	000

LIABILITIES OUTSTANDING AND LONG-TERM MONEY BORROWED

• Report to the nearest \$1,000

- Did this operation owe any money on **December 31, 2006** or borrow any money in **2006**?
 - **Include** balance owing on operating lines of credit and money borrowed from family
 - **Include** participation in the Advance Payments Program or the Spring Credit Advance Program
 - **Exclude** liabilities not from this operation (*to be reported in Box 696, page 11, Question 3*)

700

YES 1

NO 3 (GO TO PAGE 7)

		Liabilities on December 31, 2006					
		Current/Short-term:		Long-term:		Long-term money borrowed in 2006	
		Original repayment period is less than 12 months (Include BALANCE OWING on operating lines of credit)		Original repayment period is 12 months or more		For long-term loans, how much was borrowed in 2006? (repayment period of 12 months or more)	
2.	On December 31, 2006 what was the amount of money owed to:	410		480		580	
	• Include BALANCE OWING on operating lines of credit - NOT THE CREDIT LIMIT						
a)	Chartered banks, trust companies, treasury branches		000		000		000
		405		485		585	
b)	Credit unions, caisses populaires		000		000		000
		401		481		581	
c)	Farm Credit Canada (Federal Agency - FCC)		000		000		000
		436					
d)	the Advance Payments Program		000				
e)	Machinery and supply companies, feed companies	407		487		587	
	• Exclude leased machinery		000		000		000
		406		488		588	
f)	Private individuals, family members, shareholders		000		000		000
		403		483		583	
g)	the provincial government		000		000		000
		409		489		589	
h)	Others (e.g., accounts payable, meat packing plants, municipality, etc.) (<i>please specify</i>)						
	085		000		000		000
		441		491		590	
Total		000		000		000

3. Of all the **long-term** money borrowed in **2006** (Box 590 above), what amount was used to refinance previous loans? **543** 000

- Did this operation participate in the Advance Payments Program in **2006**?
 - **Include** Spring Credit Advance Program

541 YES 1 NO 3 (GO TO PAGE 7)

5. What was the total amount borrowed under the Advance Payments Program in **2006**? **542** 000

PROGRAM PAYMENTS

• Report to the nearest \$1,000

1. Did this operation participate in the **provincial** crop insurance program in **2006**?

642 YES 1 NO 3

**Atlantic, Ontario, Prairies and B.C. - GO TO QUESTION 4
Quebec - GO TO QUESTION 3**

2. What were the **gross** receipts received in **2006** from **provincial** crop insurance?

644 000

3. **Quebec Only:**

How much money was received from **ASRA** (Assurance Stabilisation du Revenu Agricole) in **2006**?

494 000

4. Has this operation participated in the **CAIS** program (Canadian Agriculture Income Stabilization)?

577 YES 1 NO 3 (GO TO QUESTION 6 BELOW)

5. How much money was received from the government for **CAIS** in **2006**?

(see statement of farm support payments, Agr-1, Box 14)

• **Exclude** Grains and Oilseeds Payment Program (**GOPP**)

639 000

6. How much money was received from the Grains and Oilseeds Payment Program (**GOPP**) in **2006**?

493 000

7. In **2006**, how much compensation was received for crop damage due to wildlife or for leaving farmland in its natural state for wildlife?

- **Include** government and private wildlife payments
- **Include** financial compensation for conservation of wildlife habitats, public access to wildlife habitats, prevention of water pollution, etc.
- **Exclude** government grants received for capital investments
- **Exclude** drought payments, crop insurance and payments received for the purchase of land by wildlife conservation organizations

(please specify) **S687**

687 000

8. In **2006**, how much was received from other direct program payments not previously reported?

- **Include:** - private hail insurance;
- tax rebates (e.g., fuel tax, property tax);
- Business Risk Management (**BRM**);
- Farm Income Payment Program (**FIP**);
- **BSZ** (Bovine Spongiform Encephalopathy) disease

• **Exclude NISA** and **CSRA** withdrawals, and the Canadian Farm Families Options Program (**Options**) payment (to be reported on page 10)

(please specify) **S688**

688 000

Total Program Payments

9. **Total Program Payments** (sum of 2 to 8)

Please copy amount from Box 604 into Box 689, page 8, Question 2 a)

604 000

REVENUE AND EXPENSES

Which method of accounting will you use to report your farm revenue and expenses: cash or accrual accounting?

- 611** Cash 1 Accrual 2 Don't know 9

REVENUE SECTION

- Report to the nearest \$1,000

1. In **2006**, what was the **total gross** farm revenue of this operation, before expenses?

- **Include** revenue from capital sales of breeding and replacement livestock, direct program payments (*Box 604, page 7, Question 9*), agricultural custom work
- **Exclude** any money received from **NISA** and **CSRA** withdrawals, the Canadian Farm Families Options Program (**Options**) (*these programs to be reported on page 10*), the value of inventory adjustments, the sale of land and buildings, the sale of machinery and equipment and the sale of quota

Gross Farm Revenue in 2006	
601	
	000

THE FOLLOWING REVENUE ITEMS SHOULD ADD TO BOX 601.

2. Of the total gross farm revenue in **2006** (*Box 601 above*), how much was from:

- a) **Total program payments - please copy the amount from Box 604, page 7, Question 9**
- b) Sale of grains, oilseeds, pulse crops and small seeds
 - **Include** wheat board payments
- c) Sale of horticulture products
 - **Include** potatoes, fruits, vegetables, greenhouse products, nursery products, sod, mushrooms, etc.
- d) Sale of cattle
 - **Include** breeding and replacement livestock
- e) Sale of pigs
 - **Include** breeding and replacement livestock
- f) Sale of poultry
 - **Include** eggs
- g) Sale of milk, cream and other dairy products
- h) Custom or contract work and machine rentals
- i) All other farm revenue (e.g., hay, sale of horses, PMU, sheep, mink, sugar beets, tobacco, maple products, forage seed, wood, Christmas trees, land rental, etc.)

689	
	000
623	
	000
624	
	000
625	
	000
626	
	000
627	
	000
628	
	000
621	
	000
679	
	000

FARM OPERATING EXPENSES

• Report to the nearest \$1,000

1. In **2006**, what were the **total** farm operating expenses?

- **Exclude** capital investments and capital cost allowances or depreciation
- **Exclude** the value of inventory adjustments

Total Expenses in 2006	
606	
	000

THE FOLLOWING EXPENSE ITEMS SHOULD ADD TO BOX 606.

2. Of the **total** farm operating expenses in **2006** (Box 606 above) how much was for:

- a) Fertilizer and lime
- b) Herbicides, insecticides, fungicides, etc.
- c) Seed and plants
 - **Exclude** materials purchased for resale
- d) Feed, supplements and hay
- e) Livestock and poultry purchases
 - **Include** cattle, hogs and poultry **only**
- f) Veterinary services, drugs, semen, breeding fees, etc.
- g) Custom work and contract work
 - **Exclude** capital improvements such as land clearing and building construction, where benefits are spread out over many years
- h) Hired trucking and shipping
- i) Total wages and salaries
 - **Include** all employee benefits
- j) Fuel for machinery, trucks and automobiles
 - **Include** only the farm business share of amounts paid
 - **Exclude** heating fuel
- k) Repairs and maintenance to farm machinery, equipment and vehicles
 - **Include** only the farm business share of amounts paid
- l) Heating fuel
- m) Rental and leasing of farm machinery, equipment and vehicles
 - **Include** only the farm business share of amounts paid
- n) Electricity, telephone and all other telecommunication services
- o) Total interest paid on farm debt
 - **Exclude** payments on the principal
- p) Total **provincial** crop insurance premiums
- q) All other expenses (e.g., land rental, property taxes, insurance premiums, office expenses, small tools, etc.)
 - **Exclude** capital cost allowances or depreciation
 - **Exclude** the value of inventory adjustments

560	
	000
561	
	000
562	
	000
566	
	000
593	
	000
567	
	000
571	
	000
596	
	000
572	
	000
568	
	000
569	
	000
597	
	000
570	
	000
598	
	000
605	
	000
643	
	000
574	
	000

3. Of the total wages and salaries (Box 572 above), how much was paid to:

- a) **FAMILY** (defined as the operator, the operator's spouse and never married children residing in the same household. For corporations report for an operator and their **FAMILY**.)
- b) Hired help
 - **Exclude** the amount reported in Box 666 above

666	
	000
573	
	000

CANADIAN FARM FAMILIES OPTIONS PROGRAM (OPTIONS)

For the Farm Financial Survey, **FAMILY** is defined as the operator, the operator's spouse and never married children residing in the same household. For corporations report for an operator and their **FAMILY**.

- Report to the nearest \$1,000

1. Did this **FAMILY** apply for the Canadian Farm Families Options Program (**Options**)?

502 YES 1 NO 3 (GO TO THE NEXT SECTION)

Total Options payment	
503	000

2. In **2006**, how much did this **FAMILY** receive from the Canadian Farm Families Options Program (**Options**)?

3. Was the amount reported in Box 503 also included in Total Gross Farm Revenue, Box 601, page 8?

504 YES 1 NO 3

NET INCOME STABILIZATION ACCOUNT (NISA)

- Report to the nearest \$1,000

1. Has this **FAMILY** ever participated in the NISA program?

636 YES 1 NO 3 *Atlantic, Ontario, Prairies and B.C. - GO TO PAGE 11
Quebec - GO TO THE NEXT SECTION*

Total NISA withdrawals	
697	000

a) What was the total amount withdrawn from **FUND 1** and **FUND 2** NISA account(s) in the **2006** calendar year?
• **Include** withdrawals for all **FAMILY** members

b) As of **December 31, 2006** what was the total ending balance of all NISA accounts for this **FAMILY**?
• **Include** balances of all **FAMILY** members
• **Include FUND 1** (non-taxable: producers' contributions) and **FUND 2** (taxable: government contributions and interest)

Total NISA balance	
698	000

QUEBEC ONLY - COMPTE DE STABILISATION DU REVENU AGRICOLE (CSRA)

- Report to the nearest \$1,000

1. Has this **FAMILY** ever participated in the CSRA program?

682 YES 1 NO 3 (GO TO PAGE 11)

Total CSRA withdrawals	
684	000

a) How much money was withdrawn from CSRA account(s) in the **2006** calendar year?
• **Include** withdrawals for all **FAMILY** members

b) What was the ending balance of all CSRA accounts for this **FAMILY** as of **December 31, 2006**?
• **Include** balances of all **FAMILY** members

Total CSRA balance	
685	000

FINANCIAL INFORMATION FOR SOURCES OTHER THAN THIS OPERATION

For the Farm Financial Survey, **FAMILY** is defined as the operator, the operator's spouse and never married children residing in the same household. For corporations report for an operator and their **FAMILY**.

• **REPORT TO THE NEAREST \$1,000**

INCOME NOT FROM THIS OPERATION

1. In **2006**, what was this **FAMILY's** income from the following sources:

- a) Net self-employment income. Refer to page 2 of your 2006 T1, Income Tax and Benefit Return. ((*business (Box 135), professional (Box 137), commission (Box 139) and fishing (Box 143)*)) 000
- b) Employment Income from sources other than this operation such as gross wages and salaries (before deductions)
 - Report revenue from T4 000
- c) Investment Income such as interest, taxable capital gains, dividends (actually received) from sources other than this operation
 - **Include** net rental income from other real estate, other investment income
 - **Exclude NISA** and **CSRA** withdrawals and the Canadian Farm Families Options Program (**Options**) payment 000
- d) Pensions
 - **Include** CPP, QPP, Old Age Security, Registered Pension Plans (RPP's), RRSP withdrawals, RIF's 000
- e) Other income from **Government** programs for families or individuals
 - **Include** employment insurance, Canada Child Tax Benefit, Universal Child Care Benefit, Family GST/HST credit
 - **Exclude** any payments for farm programs and Canadian Farm Families Options Program (**Options**) payment

(please specify) **S691** 000
- f) Other income **not** from this operation
 - Report net income after expenses
 - **Include** non-agricultural custom work, income from other farm operations, other business income
 - **Exclude NISA** and **CSRA** withdrawals and the Canadian Farm Families Options Program (**Options**) payment

(please specify) **S693** 000

Income not from this operation in 2006	
691	000
693	000
669	000
670	000
690	000
692	000

ASSETS NOT FROM THIS OPERATION

2. What was the value of any assets not from this operation **owned by this FAMILY** on **December 31, 2006**?
- **Include**
 - cash, stocks, bonds, RRSPs;
 - assets of another farm/ranch operation;
 - non-farm business assets, off-farm houses;
 - the non-farm share of cars and trucks, machinery and equipment solely for personal use of family members, recreational vehicles
 - **Exclude** the assets of this farm operation which you previously reported (*page 5, Assets*)

Assets not from this operation on December 31, 2006	
694	000

LIABILITIES NOT FROM THIS OPERATION

3. What was the amount of any debts not from this operation **owed by this FAMILY** on **December 31, 2006** (e.g., non-farm mortgages, personal loans)?
- **Exclude** the liabilities of this farm operation which you previously reported (*page 6, Liabilities*)

Liabilities not from this operation on December 31, 2006	
696	000

AGREEMENT TO SHARE INFORMATION

Thank you for taking the time to participate in our survey. To reduce response burden and to ensure more uniform statistics, Statistics Canada has entered into an agreement under section 12 of the Statistics Act with Agriculture and Agri-Food Canada for the sharing of information from this survey.

No names or addresses will be shared and the information will be kept confidential and used for statistical and research purposes.

Do you agree to share your information from this survey with Agriculture and Agri-Food Canada?

900 YES 1

NO 3

COMMENTS: 090

FOR INFORMATION ONLY