



BC Timber Sales

www.for.gov.bc.ca/bcts

Background

BC Timber Sales is a stand-alone organization within the Ministry of Forests and Range created to develop Crown timber for public auction to establish market price and cost benchmarks, and to capture the value of the timber asset for the public. By 2007, BC Timber Sales will be responsible for managing some 20 percent of the provincial Crown allowable annual cut or approximately 16 million cubic metres of timber.

BC Timber Sales (BCTS) has 12 business areas and an operational presence in 33 locations across the province.

BC Timber Sales has four strategic goals:

- Provide a credible reference point for costs and pricing of timber harvested from public land in B.C.
- Optimize net revenue to the province, within the parameters dictated by our benchmarking mandate and sound forest management practices.
- Provide opportunities for customers to purchase timber in an open and competitive market.
- Be a high-performing organization with skilled, motivated and proud people.

Operational Focus

BCTS supports the Ministry of Forests and Range goal of providing British Columbians with sustainable benefits from the commercial use of public forests. The organization does this by planning, developing and auctioning a substantial and representative portion of the province's annual

available timber volume. Timber is auctioned by setting an upset stumpage rate and inviting sealed tender bids. Timber sales are then awarded to the eligible applicant submitting the highest bid. The bid prices received from auctioned timber drive the Market Pricing System for setting stumpage rates for all Crown timber in Coastal operating areas of the province. A market-based pricing system will be implemented for Crown timber in Interior operating areas, effective September 1, 2006.

In planning and developing standing timber for auction, BCTS maintains a road and bridge infrastructure program to provide access to tenure opportunities, as one part of ensuring a predictable flow of timber sale opportunities to the market. BCTS meets all legal forestry requirements, including silviculture obligations, and annually plants over 40 million seedlings. BCTS uses seeds and seedlings of consistently high quality. Other silviculture activities include site preparation and brushing.

BCTS Vision:

To be an effective timber marketer generating wealth through sustainable resource management.

BCTS Mission:

To market Crown timber to establish market price and capture the value of the asset for the public.



BCTS
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Forest Management

High-quality forest and environmental management practices are integral to the BCTS mandate and the way it conducts business. In providing sustainable forest benefits to British Columbia, BCTS uses the following framework for its forest management practices:

- compliance with all applicable statutes and regulations
- environmental policy and Environmental Management System development and implementation
- sustainable resource management policy development and implementation
- third-party certification of performance
- measuring and reporting performance annually

BCTS strives for excellence in forest management by:

- continually improving the performance of its forest management activities and practices;



- setting and reviewing environmental objectives and targets;
- monitoring and evaluating its forestry operations;
- endeavouring to prevent or mitigate undesired environmental impacts associated with its forestry operations; and
- communicating business activities and policies to program registrants, contractors and staff, and making them available to the public.

Certification

Certification of forestry activities is a best practice in forest and sustainable resource management, and important for market access. Consistent with its strategic goals and operating with sound forest management practices, BCTS is committed to achieving third-party certification of its forestry operations. The organization has achieved International Organization for Standardization (ISO 14001) certification of an Environmental Management System (EMS) in all Business Areas. This achievement has required significant collaboration with licensees, permittees and contractors. We have a corporate strategy for certification under Sustainable Forest Management (SFM) standards and have achieved SFM certification in parts of four business areas to date.

Customers and Communities

BCTS provides opportunities to purchase timber sales year round to more than 1,100 program registrants, ranging in size from small operators to major licensees. These sales support communities by making wood available to loggers and wood processing businesses across the province. BCTS also contracts annually with hundreds of suppliers for forestry work, road and bridge construction, and reforestation activities.

Forest Safety

Fatalities and serious injuries are at an unacceptably high level in the B.C. forest industry. In responding to this critical situation, BCTS subscribes to the Health and Safety Accord of the British Columbia Forest Industry, which states that all fatalities and injuries are preventable.

A safe and healthy workplace is integral to the success of BCTS and the organization is strongly committed to the safety of all individuals affected by its operations – employees, contractors, licensees and the public. BCTS advocates and promotes increased safety awareness and a culture of safety in all its operations.

A BCTS safety program is being developed for implementation by early 2007 in order to meet the goal of the Minister of Forests and Range for all BCTS tenure holders to be registered as SAFE Companies before starting work on tenures or contracts. The BCTS safety program will meet the standards of the SAFE Companies initiative of the BC Forest Safety Council and clarify the roles and responsibilities for everyone working in or for BCTS, or on BCTS worksites.

Employees

Skilled and motivated employees are central to the success of BCTS in achieving its business plan goals and objectives. The commitment and effort of employees have enabled the organization to deliver its mandate and expand the program from about 9.3 to more than 16 million cubic metres of timber since 2003.

Accomplishments

Since April 2003

- Sold more than 34 million m³ of timber
- Planted more than 100 million trees

Annually

- Site prepare 9,700 hectares
- Plant 26,700 hectares
- Brush 9,700 hectares
- Construct 700 km of roads
- Install 100 bridges

More Information

For more information about BCTS, visit our website at www.for.gov.bc.ca/bcts, contact us at

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or via phone through Enquiry BC.

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