

MANITOBA means BUSINESS

# Advanced Manufacturing and Grain Handling Buyers Guide



A web-based guide to Manitoba's capabilities in manufacturing, grain based technologies and industry support services.

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# Advanced Manufacturing and Grain Handling Buyers Guide

A web-based Buyers Guide showcasing Manitoba's capabilities in manufacturing, grain-based technologies and industry support services.

Explore and discover the industry linkages, sector synergies and innovative alliances that have contributed to Manitoba's impressive and diverse global advantage in manufacturing and industry support capabilities focusing on:



**AEROSPACE**



**AGRICULTURE**



**BUILDING PRODUCTS**



**CONSTRUCTION/OFF-HIGHWAY**



**INDUSTRIAL**



**RECREATIONAL VEHICLES**



**TRANSPORTATION**



**SERVICES AND INDUSTRY SUPPORT**



## AEROSPACE

- Engine and Aircraft Component Design and Manufacture
- Engine and Airframe Repair and Overhaul
- Precision Machining and Fabrication
- Spacecraft Design and Integration
- Sounding Rocket and Missile Design
- Advanced Strategic Target Systems
- State of the Art Training



## AGRICULTURE

### I Agribusiness Manufacturing and Technology

- Tractors – 2 Wheel Drive and 4 Wheel Drive
- Windrowers, Swathers and Combine Headers
- Fertilizing and Spraying
- Seeding, Tillage and Row Crop Equipment
- Harvesting
- Haying, Forage and Handling
- Livestock Feeding and Handling
- Loaders – Front-end
- Lawn & Garden and Turf Equipment
- Biotechnology – Biomass and Related Technologies





## AGRICULTURE

### II Grain Handling, Storage and Processing Technology

- Grain and Bulk Storage
- Aeration and Drying
- Conveying and Handling
- Bulk Handling & Weighing – Truck and Railcar
- Dust and Pollution Control
- Grain Cleaning and Separation
- Commodity Sampling, Grading and Testing
- Agri-Food – Human Consumption and/or Animal Feeds
- Merchandising and Marketing
- Precision Instrumentation and Controls
- Processing – Equipment and Information Technology
- Training and Education
- Project Consortia Groups – Grain-Based
- Animal Production, Genetics and Husbandry
- Transportation – Truck and Rail





## BUILDING PRODUCTS

- Doors and Windows
- Manufactured Housing and Buildings
- Kitchen and Bathroom Cabinets
- Architectural Millwork
- Furniture Manufacturing
- Log homes
- Building Components and Materials



## CONSTRUCTION / OFF- HIGHWAY

- Wheel Loaders
- Land Scrapers
- Industrial Blowers
- Portable Heaters and Heating Fans
- Truck Bodies and Trailers
- Cab Enclosures
- Construction Services – Design/Build, Turnkey and Project Management
- Contracting Equipment – Supply – Rental/Lease





## INDUSTRIAL

### Components, Sub-Assemblies, Spare Parts and Precision Services:

- Custom Metal Fabrication
- Precision Machining and Grinding
- Steel/Other Metals – Distribution and Processing
- Fasteners and Wire Products
- Rubber Molding, Components and Accessories
- Castings
- Aftermarket and Replacement Parts – Combines – Other
- Hydraulic Cylinders
- Decals, Labels, Striping and Graphics
- Flighting and Rings
- Gear Boxes
- Hubs, Wheels and Spindles
- Paints, Coatings and Sealants
- Plastic Parts and Products – Injection and Rotationally-Molded
- Plastic Repair
- Polyurethane and Composites
- Production Equipment – Supply
- Electronic and Wire Harness Assemblies
- Electronic Monitoring, Instrumentation and Controls





## AGRICULTURE



Agri-Food –  
Flax Supplements  
[www.agsflax.com](http://www.agsflax.com)

Grain & Seed  
Cleaning  
Equipment



[www.northlandsuperior.com](http://www.northlandsuperior.com)

Windrowers & Combine Headers



[www.macdon.com](http://www.macdon.com)

Flax Seed & Powder Protein  
Midlake Specialty Food Products  
[msfp@mts.net](mailto:msfp@mts.net)

Agri-Food – Seed Marketing / R & D



[agriprogressinc@mts.net](mailto:agriprogressinc@mts.net)

Livestock Feeding & Parks / Rec Equipment

Cypress Industries Ltd.  
[www.cypressind.com](http://www.cypressind.com)

Bulk Materials Handling Systems



[www.nord-sen.com](http://www.nord-sen.com)

Grain Conveying and Aeration



[www.aggrowth.com](http://www.aggrowth.com)



Commodities  
Grain  
Marketing

[www.delmarcommodities.com](http://www.delmarcommodities.com)

Bin Unloading Systems & Harrows



[www.norstarindustries.ca](http://www.norstarindustries.ca)



Grain Aeration Equipment  
All Size Perforating Ltd.  
[www.allsize.com](http://www.allsize.com)

Swine Genetics & Technology Transfer Services



[www.designedgenetics.com](http://www.designedgenetics.com)



Process/Export Pulses & Seeds



[www.parentseed.com](http://www.parentseed.com)

Grain Cleaning & Material Handling



[www.arrowcorp.com](http://www.arrowcorp.com)

Manufacturer of Row Crop Equipment



[www.elmersmfg.mb.ca](http://www.elmersmfg.mb.ca)

Haying, Forage & Handling



[www.phiber.ca](http://www.phiber.ca)

Grain Storage & Steel Buildings



[www.behlen.ca](http://www.behlen.ca)



Bulk Material  
Handling & Storage

[www.gjvisent.ca](http://www.gjvisent.ca)

Human Edible & Bird Food Products



[www.sabourinseed.com](http://www.sabourinseed.com)

Tractors, Loaders & Farm Products



[www.buhler.com](http://www.buhler.com)

Flax/Sunflower & Other Edibles



[www.keystonegrain.com](http://www.keystonegrain.com)

Design/Manufacture Granular Applicators



[www.valmar.com](http://www.valmar.com)

Pneumatic Grain Handling



[www.conveyair.com](http://www.conveyair.com)

Premium Quality Combine Parts



[www.loewenmfg.com](http://www.loewenmfg.com)

Biomass Heating System



[www.vidirbiomass.com](http://www.vidirbiomass.com)

Grain/Fertilizer Conveying & Handling



[www.convey-all.com](http://www.convey-all.com)

Electrical Distribution & Process Control



[www.lvcontrol.com](http://www.lvcontrol.com)

Grain Dryers/Expertise – Heat



[www.westerngraindryer.com](http://www.westerngraindryer.com)





## INDUSTRIAL

Grey & Ductile Iron Castings



[www.ancast.mb.ca](http://www.ancast.mb.ca)

Custom Machining & Fabricating



[www.diemo.mb.ca](http://www.diemo.mb.ca)

Molds & Precision Machining



[nortic@mts.net](mailto:nortic@mts.net)

Rubber Molding ~ Gaskets



[www.argusindustries.ca](http://www.argusindustries.ca)

Rubber Components & Accessories



[www.goodallonline.com](http://www.goodallonline.com)

Contract Sheet Metal Fabricator



[www.precisionmetalcraft.com](http://www.precisionmetalcraft.com)

Precision Machining  
& Tillage Tools



[www.atomjet.com](http://www.atomjet.com)

Manufacturing Portable Heating Equipment



[www.frost-fighter.com](http://www.frost-fighter.com)

Products to Repair Plastics



[www.protechnology.com](http://www.protechnology.com)

Equipment Repair, Rebuild, PM Services



[www.bbdynamo.com](http://www.bbdynamo.com)



Grey & Ductile  
Iron Castings

[www.integra-inc.com](http://www.integra-inc.com)

Precision Machining & Metal Fabrication



[www.speciallaser.net](http://www.speciallaser.net)

Steel Distribution & Processing



[www.brunswicksteel.com](http://www.brunswicksteel.com)



[www.kochstainless.com](http://www.kochstainless.com)

Polyurethane Components/Production



[www.state-industries.mb.ca](http://www.state-industries.mb.ca)

Flighting ~  
Augers ~ Rings

[www.unifyflyte.com](http://www.unifyflyte.com)



Motors, Controls, Drives, Services



[www.kvadynamo.com](http://www.kvadynamo.com)

Decals & Outdoor Graphics



[www.sunwest-graphics.com](http://www.sunwest-graphics.com)

Precision Instrumentation & Imaging



[www.channelsystems.ca](http://www.channelsystems.ca)

Cook, Smoke & Steam Ovens



[mcrae@mts.net](mailto:mcrae@mts.net)

Blowers, Precision Machining & Fabricating



[www.thormanufacturing.com](http://www.thormanufacturing.com)



Hubs, Spindles,  
Wheels & Cylinders

[www.canadiantool.com](http://www.canadiantool.com)



Injection Molded  
Plastic Parts/Products

[www.meletplastics.com](http://www.meletplastics.com)

Rotationally Molded Plastic Parts/Tanks



[www.westland.ca](http://www.westland.ca)

Bin Level Indicator



[www.grainbins.com](http://www.grainbins.com)

Cylinders, Castings & Pumps



[www.monarchindustries.com](http://www.monarchindustries.com)

Custom/Specialty Steel Fasteners



[www.westlandfasteners.com](http://www.westlandfasteners.com)



## BUILDING PRODUCTS



Prefabricated Building Systems

[www.intercasa.ca](http://www.intercasa.ca)

Manufacturing Custom HVAC Systems



[www.ice-ww.com](http://www.ice-ww.com)

Lightning Protection Systems



[www.getgrounded.com](http://www.getgrounded.com)



## SERVICES AND INDUSTRY SUPPORT



Consulting – Business Development

[www.laneco.ca](http://www.laneco.ca)



Equipment Manufacturers Association

[www.a-m-c.ca](http://www.a-m-c.ca)



Full Service Market Research Company

[www.kisquared.com](http://www.kisquared.com)



Freight Forwarder & Logistics

[www.lei.ca](http://www.lei.ca)



Business Performance Consultants  
Beyond Excellence Inc.

[www.beyond-excellence.mb.ca](http://www.beyond-excellence.mb.ca)



Canada's Largest Indoor Farm Show

[www.agdays.com](http://www.agdays.com)



Manufacturing Industry Association  
Canadian Manufacturers & Exporters

[www.cme-mec.ca](http://www.cme-mec.ca)



U.S. & Canadian Customs Brokers

[www.ngjensen.com](http://www.ngjensen.com)



## CONSTRUCTION OFF-HIGHWAY

Grain Handling Project Consortium



[www.agri-tec.com](http://www.agri-tec.com)

General Contractor & Management



[www.boretta.ca](http://www.boretta.ca)

Design-Build Construction Management



[www.fwsgroup.com](http://www.fwsgroup.com)

Parts, Tractors, Seeders & Harvesters



[www.canagroexports.com](http://www.canagroexports.com)

Business Management Software



[www.encorebusiness.com](http://www.encorebusiness.com)

Manufacturers Representative – OEM



[www.pointswestmarketing.com](http://www.pointswestmarketing.com)

R & D ~ Testing & Evaluation



Prairie Agricultural Machinery Institute

<http://www.pami.ca>

Canadian Trade Commissioner Service



[www.infoexport.gc.ca](http://www.infoexport.gc.ca)



On-Site Equipment Training/Education

[www.raes-training.ca](http://www.raes-training.ca)

Cross Border Customs & Trade Services



[www.ghy.com](http://www.ghy.com)



Consulting – Wealth & Farm Business

[robert.hyde@scottwolfe.ca](mailto:robert.hyde@scottwolfe.ca)



Sperling Industries Ltd.

[www.sperlingind.com](http://www.sperlingind.com)

Prime Contractor Meat Processing Ind.

Advanced Technical Services ~ VRC



[www.itc.mb.ca](http://www.itc.mb.ca)

Engineering & Testing Services



<http://www.westest.ca>



## TRANSPORTATION

Truck Bodies, Trailers & Handling

**CANCADE**  
COMPANY LIMITED

[www.cancade.com](http://www.cancade.com)

Cattle & Industrial Trailers

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Trailers

[www.norberts.com](http://www.norberts.com)



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Aluminum Van Bodies

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[www.crippenmfg.com](http://www.crippenmfg.com)

Grain Cleaners Built by  
Designers at ArrowCorp

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Manufacturing & Systems Design

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For details visit [www.arrowcorp.com](http://www.arrowcorp.com)



Exporting is an important step for many Manitoba businesses as a means of increasing sales, diversifying markets, mitigating seasonal trends/cycles, and achieving efficiency and competitiveness through economies of scale.

Trade Team Manitoba is comprised of seven dedicated core partners working together toward a common goal: *The delivery of premiere international business activities and services to support Manitoba businesses.*

Trade Team Manitoba is a regional network of government export service providers that draws upon its member's strengths to provide coordinated and

## TRADE TEAM MANITOBA

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## ÉQUIPE COMMERCIALE MANITOBA

seamless services to exporters and potential exporters. Trade Team Manitoba members are readily accessible to assist your Manitoba business to broaden your market access, increase your export preparedness, strengthen your export performance, and to promote Manitoba as a place to invest.

Contact Trade Team Manitoba to begin exporting or to improve your current exporting operations.

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Commerce international Canada  
Service des délégués commerciaux

[www.manitoba-canada.com](http://www.manitoba-canada.com)



## RECREATIONAL VEHICLES

- Motor Homes
- Tow-Behind – 5th Wheel and Travel
- Boats



## TRANSPORTATION

- Buses – Intercity and Transit
- Step Vans
- Truck Bodies and Trailers
- Fire Trucks and Parts
- Railcar Wheels
- Metal and Composite Components
- Automobile Components – Electrical
- Military Vehicle Components

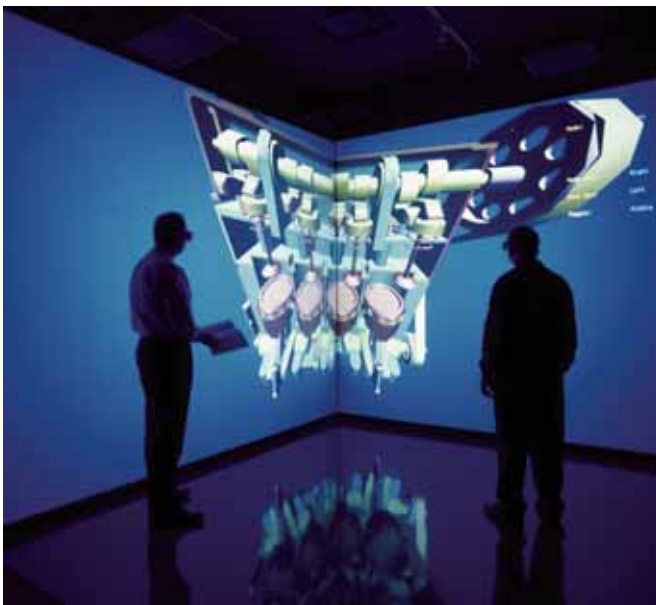
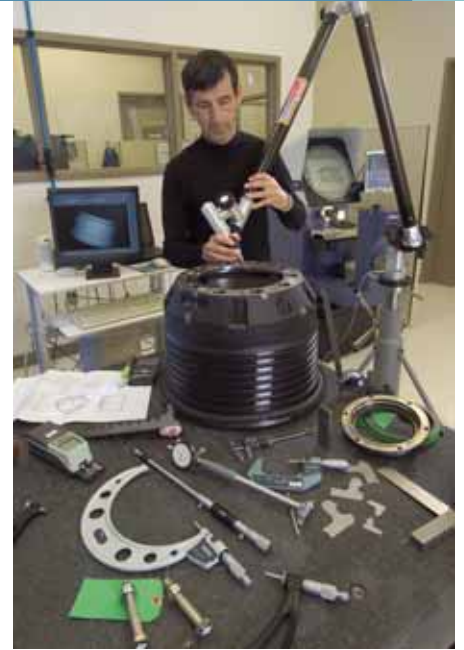


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## SERVICES AND INDUSTRY SUPPORT

- Power Transmission
- Consulting – Business Development, Marketing and Advertising
- Prototype Design and Manufacturing
- Advanced Technical Services – R & D; Testing & Evaluation
- Training and Education
- Government Departments and Agencies
- Industry-Focused Associations
- Financing Institutions
- Trade Shows
- Commercial Transport – Truck, Rail, Air, Marine and Inter-modal
- Distributors, Manufacturers Representatives and Agents
- Aftermarket Support – Repairs and Rebuilds
- Aftermarket Support – Distribution/Logistics, Warehousing
- Customs Brokers, Freight Forwarders and Logistics
- Passenger Transport





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www.grinaugers.com



Wheatheart  
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www.wheatheart.com



www.batcomfg.com



www.edwardgroup.ca



www.hiroller.com

# PROVEN PERFORMERS



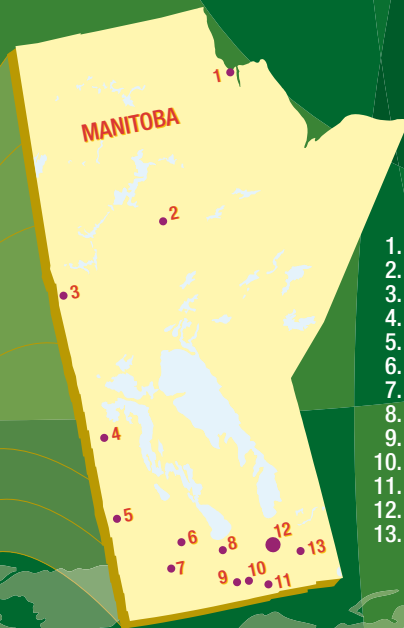
Buhler Versatile tractors offer unprecedented power, comfort and value. The Genesis II 2WD/FWD ranges in PTO horsepower from 145 to 210. The 2000 Series 4WD is available from 335 to 375 horsepower and the new HHT Series 4WD features 435, 485 or 535 horsepower. Each is a proven performer in its class, equipped with more than 40 years of tractor expertise, endorsed by thousands of satisfied customers.



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**For further information contact:**

**Manitoba Trade and Investment**  
1100-259 Portage Avenue  
Winnipeg, MB Canada R3B 3P4  
Toll Free: 1-800-529-9981  
Fax: 204-957-1793  
E-mail: bill.teerhuis@gov.mb.ca

**[www.manitoba-canada.com](http://www.manitoba-canada.com)**



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