

## **TENDER PROCESS**

- Decision to seek private investment to revitalize the resort
   2003
- Proposals sought to hire a business consultant to conduct a search for new owners and make recommendations to the Province

  January 2004
- 3. Ernst and Young retained to solicit development proposals and lead the review of proposals January 2004
- Based on recommendations following the review of proposals, the Province began negotiations with the Paletta Group for the redevelopment and management of the resort – September 2004
- 5. An Agreement was generally completed February 2005
- 6. A lease was signed with the Paletta Group October 2005
- 7. The Gull Harbour Resort was closed to enable reconstruction
  November 2005
- 8. Upon Site Plan approvals and issuance of Building Permits reconstruction began March 2006
- 9. Construction continues with a target opening date being May 2007

## **RESORT COMPARISON**

	GULL HARBOUR	HECLA OASIS
ROOMS	93	90
SUITES	0	20 - 24
VACATION VILLAS	0	60 (TENTAITVE)
DINING ROOMS	2	3
LOUNGES	1	1
CONFERENCE ROOMS	10	10
POOL	~	~
WHIRLPOOL / SAUNA	V	~
SPA	×	~
WATER PLAY AREA	×	V
GOLF COURSE	18 HOLES	18 HOLES





