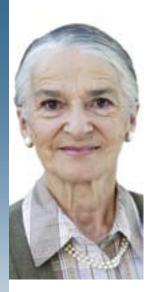
ELBERSE

IT'S TIME TO FACE THE REALITY



Canada

Fraud is a crime. It could happen to anyone. Stay informed.



A well-dressed young man came to the door and said his company was in the neighbourhood doing some work. They could fix my roof for a good price but I had to decide right away. He said we didn't need a contract; my handshake was good enough. I gave him a cheque for materials. Now his phone is disconnected and no one has come to fix my roof.

Most door-to-door sales are legitimate but some are not. Ask questions. If it sounds too good to be true, it probably is.

Tips:

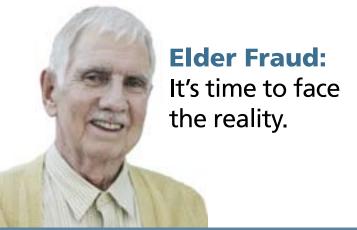
- Watch out for sales people who "just happen" to be in your neighbourhood.
- Never sign on the first day. Sleep on it. Don't sign just because you feel pressured.
- Be suspicious when someone asks you for money before the work is started.
- Look into the company before you give them your money. A good company will be registered with the Better Business Bureau and be able to give you strong references.
- Report suspected fraud or scams to the police.

Quiz:

The following true or false questions may help you learn more about door-to-door sales fraud.

- 1. It is common practice for legitimate businesses to ask you to decide on the spot or else miss out on the discount.
- 2. It is normal for a salesperson to ask for payment in cash or by cheque before starting the work.
- **3.** It is easy to tell if someone is a con artist by looking at them or listening to them.
- **4.** Con artists may tell you the cost of a home repair project without inspecting the job first.

1. (F) **2.** (F) **3.** (F) **4.** (T)



For more information:

www.seniors.gc.ca 1-800 O-Canada (1-800-622-6232) TTY: 1-800-926-9105

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