## General Information



## Types of Registered Charges for Real Estate Secured Lending – Standard and Collateral Charges

When you need a residential mortgage loan to purchase a home, lenders (such as CIBC) require security for repayment in the form of real property, such as a house. The lender providing the mortgage loan will require you to sign a charge document, which will be registered in the provincial or territorial land registry office where the property is located. The charge gives the lender certain rights, including the right to sell the property if the loan is not repaid as agreed.

There are two types of charges a lender can register: standard or collateral. A standard charge may also be referred to as a traditional, conventional, or non-collateral charge.

#### What is a Standard Charge?

A standard charge is registered on title in a document that includes the important terms of your mortgage loan, such as the principal amount, interest rate, term, payment amount, etc. A standard charge is registered for the actual amount of the mortgage, securing only the one mortgage loan. For example, if you require a mortgage loan for \$250,000 to purchase a home and the loan was secured by a standard charge, the lender will register a standard charge for \$250,000. If you want to borrow additional funds you will have to pay off the mortgage loan, discharge the registered charge, sign a new mortgage loan agreement and register a new charge on title.

#### What is a Collateral Charge?

A collateral charge allows you to use your home as security for one or more loans. Because the lender may register the charge for an amount that is more than your initial loan, you may be able to borrow more funds without having to register a new charge, provided the total amount owing is no more than the principal amount of the collateral charge. For example, if you require a mortgage loan for \$250,000 to purchase a home, the lender may register a collateral charge for \$300,000, and you may be able to borrow an additional \$50,000 in future without having to register a new charge. The specific mortgage loan terms (such as the mortgage loan amount, interest rate, term and payment amount) are in a separate document (the mortgage loan agreement), and not included in the document registered on title.

The following chart will guide you through the benefits and differences for each type of charge. And depending on your needs, you can explore a variety of mortgage products offered by CIBC.

|                                      | Standard Charge   | Collateral Charge  |
|--------------------------------------|---|--|
| What are<br>some of the<br>benefits? | Most lenders will accept a<br>transfer or assignment of<br>another lender's standard charge<br>mortgage loan, which permits<br>you to switch lenders without<br>discharging the existing charge<br>from title and registering a new<br>one. | With a collateral charge, you may be<br>able to borrow additional funds<br>against your property in the future<br>without having to register a new<br>charge (avoiding legal and other fees<br>that may apply). This is because the<br>collateral charge may be registered for<br>more than the amount of the original<br>mortgage loan. |

### Standard vs. Collateral Charges



Types of Registered Charges for Real Estate Secured Lending – Standard and Collateral Charges

|   | Standard Charge   | Collateral Charge  |
|---|---|--|
| How much<br>could CIBC<br>register the<br>charge for? | CIBC registers the standard<br>charge for the actual amount<br>borrowed. For example, if you<br>purchase a home for \$500,000,<br>and require a mortgage loan for<br>\$250,000, the standard charge<br>will be registered for the actual<br>amount of the mortgage loan<br>(\$250,000). | CIBC may register the collateral<br>charge for up to or more than the full<br>property value to allow you to borrow<br>additional funds in the future.<br>The amount registered depends on<br>your preference, taking into account<br>your current and future financial plan.<br>For the CIBC Home Power Plan®,<br>CIBC typically registers the charge for<br>up to 100% of the property value.<br>For example, CIBC could register the<br>charge for 100% (or more) of the<br>value of the home when you are<br>borrowing 80% of the home's value.<br>However, you only make payments<br>and pay interest on the amount<br>actually borrowed. There is a separate<br>loan agreement that contains the loan<br>amount, interest rate, term and other<br>details of the mortgage loan.<br>On Real Estate Secured Lines of Credit<br>and Real Estate Secured Loans, CIBC<br>typically registers the collateral charge<br>for the amount of the loan or line of<br>credit approved by CIBC. |



Types of Registered Charges for Real Estate Secured Lending – Standard and Collateral Charges

|   | Standard Charge   | Collateral Charge  |
|---|---|--|
| What costs<br>would apply<br>if I wanted<br>to switch<br>lenders? | If you wish to switch your<br>existing mortgage loan to<br>another lender at the end of the<br>term without increasing the<br>mortgage loan amount, the<br>mortgage loan and registered<br>standard charge can be<br>transferred or assigned to<br>another lender, provided the<br>other lender agrees.<br>Please visit your branch or call<br>Telephone Banking to learn<br>about assignment fees that may<br>apply.<br>Note: prepayment charges may<br>apply for mortgage loans that<br>are transferred/paid out before<br>the maturity date of the<br>mortgage loan. | If you wish to switch your existing<br>mortgage loan to another lender at<br>the end of the term, the new lender<br>may not accept a transfer of your<br>registered collateral charge.<br>In that case, you will need to pay fees<br>to discharge your registered collateral<br>charge and register a new charge with<br>the new lender.<br>If the collateral charge also secures<br>other debts to your original lender,<br>you will have to repay those debts<br>before the lender will transfer or<br>assign the charge to your new lender,<br>or discharge it from title.<br>Please visit your branch or call<br>Telephone Banking to learn about<br>discharge fees that may apply.<br>Note: prepayment charges may apply<br>for mortgage loans that are<br>transferred/paid out before the<br>maturity date of the mortgage loan. |
| How would<br>I borrow<br>additional<br>funds?                     | If you have a standard charge<br>and wish to borrow additional<br>funds against your property you<br>will need to pay fees to discharge<br>your existing standard charge<br>and register a new charge for a<br>higher amount.<br>Please visit your branch or call<br>Telephone Banking to learn<br>about discharge fees that may<br>apply.<br>Note: prepayment charges may<br>apply for mortgage loans that<br>are transferred/paid out before<br>the maturity date of the<br>mortgage loan.  | If you have a collateral charge you<br>may be able to borrow additional<br>funds without having to register a new<br>charge and pay the associated legal<br>and other fees.<br>To do so, you would have to qualify<br>for the additional funds and the<br>collateral charge would have to have<br>been registered for a sufficiently high<br>amount.<br>Note: prepayment charges may apply<br>for mortgage loans that are<br>transferred/paid out before the<br>maturity date of the mortgage loan.  |

# General Information



Types of Registered Charges for Real Estate Secured Lending – Standard and Collateral Charges

|  | Standard Charge  | Collateral Charge  |
|--|--|--|
| Which CIBC<br>lending<br>products<br>are<br>registered<br>with each<br>charge<br>type? | <ul> <li>CIBC Fixed Rate Closed Mortgage</li> <li>CIBC Better Than Posted<br/>Mortgage®</li> <li>CIBC Fixed Rate Open Mortgage</li> <li>CIBC Convertible Mortgage</li> <li>CIBC Variable Flex Mortgage®</li> <li>CIBC Variable Rate Open<br/>Mortgage</li> </ul> | <ul> <li>CIBC Home Power Plan® (Line of Credit<br/>or a Line of Credit and a Mortgage<br/>Loan)</li> <li>CIBC Real Estate Secured Personal Loan</li> <li>CIBC Real Estate Secured Personal Line<br/>of Credit</li> </ul> |