



Annual General Meeting



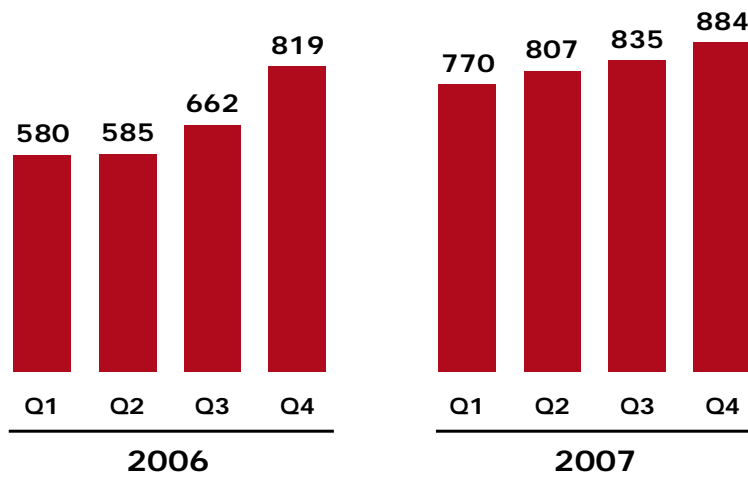
Tom Woods

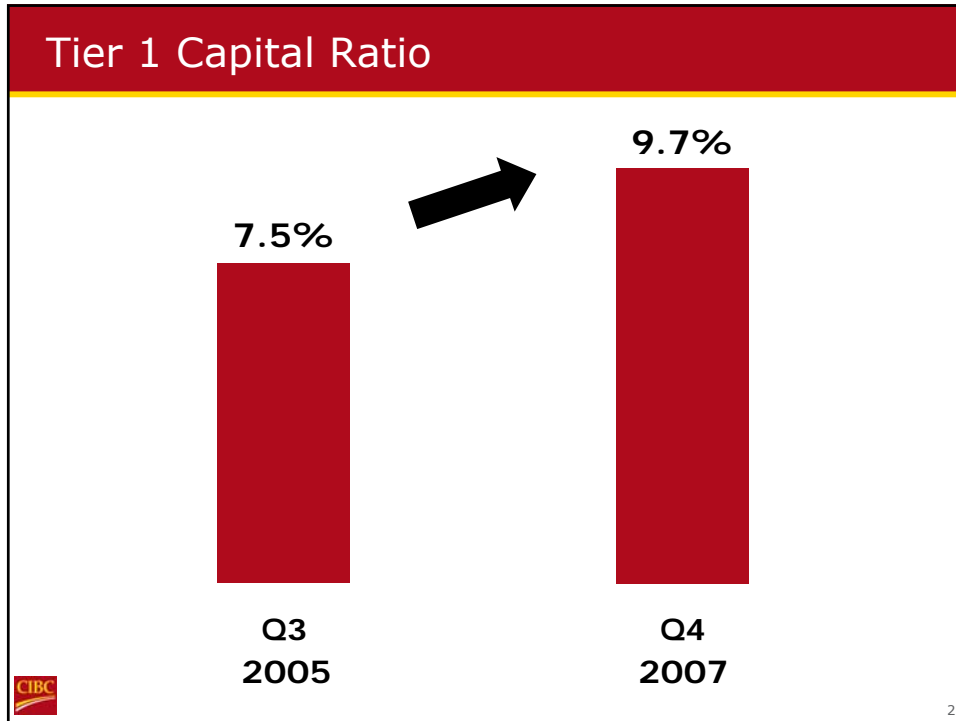
February 28, 2008



Net Income

(\$ Millions)



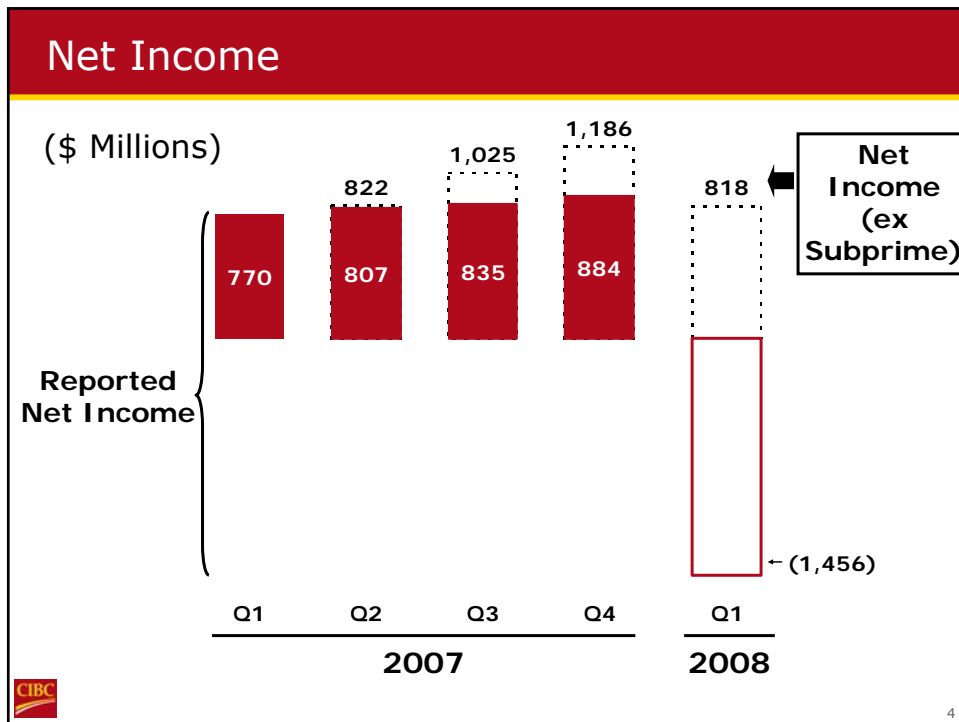


Strong 2007

overshadowed by

U.S. subprime mortgage exposure

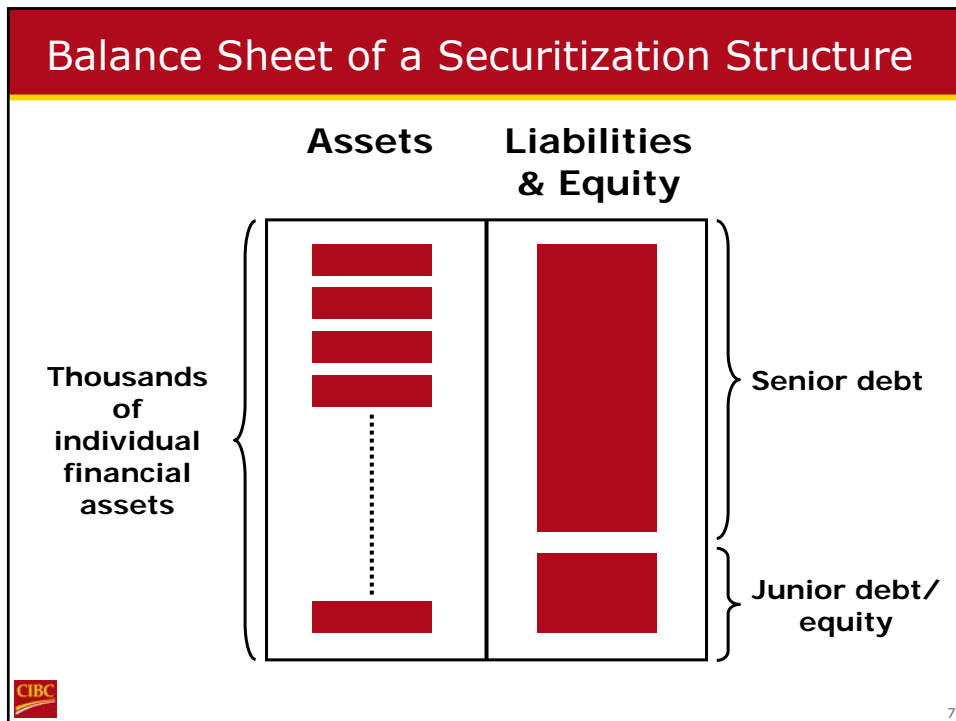
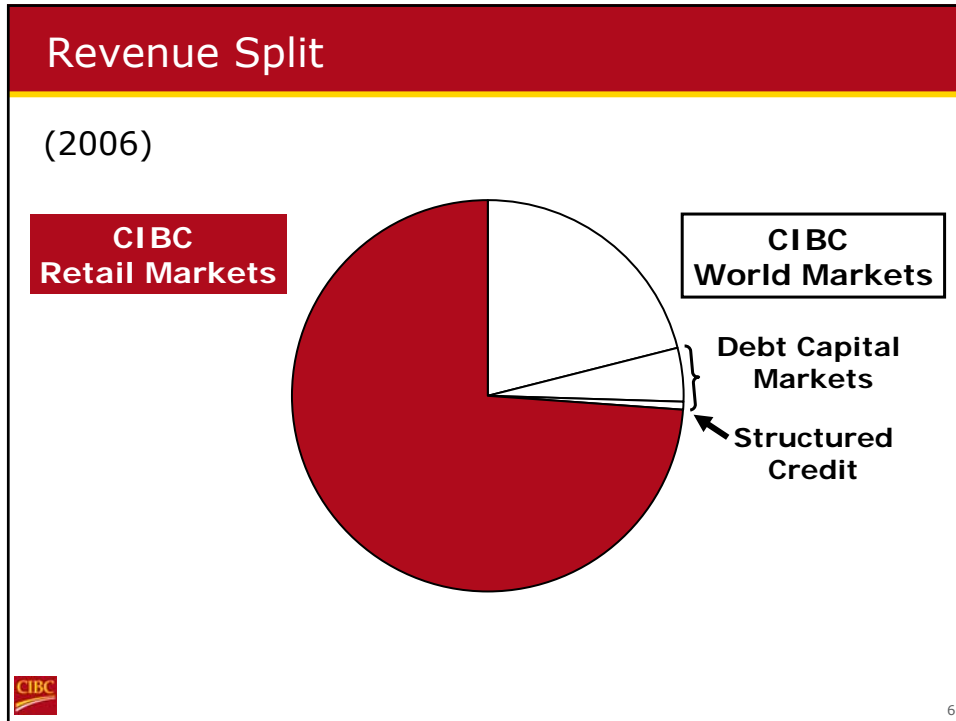
A small CIBC logo is in the bottom left corner of the text area, and a small number '3' is in the bottom right corner.

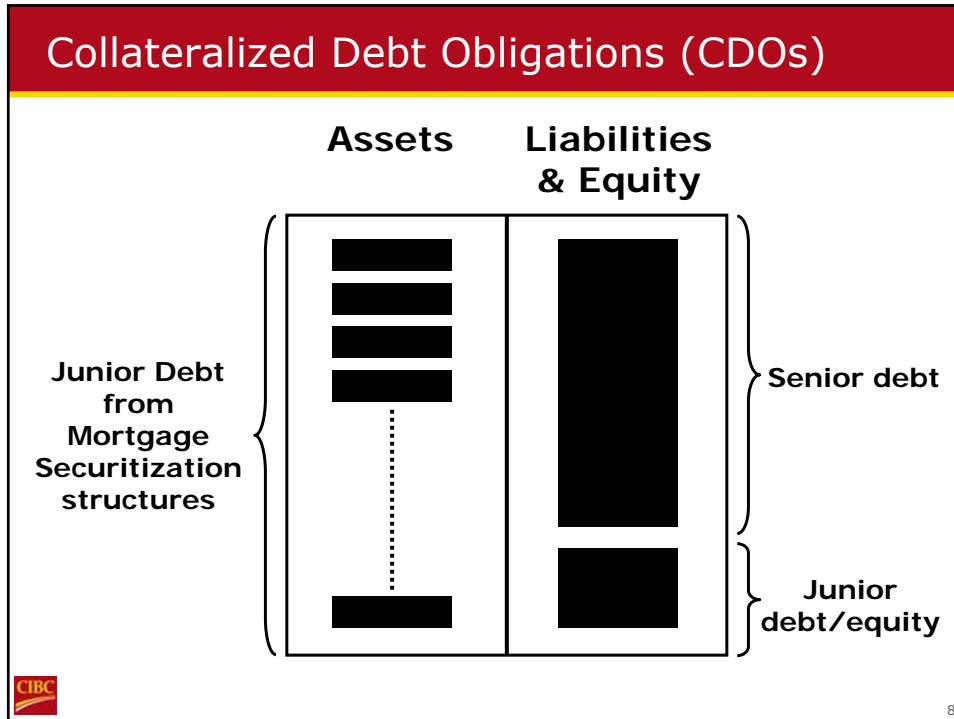


Questions

1. How we got into this
2. Current exposure
3. Potential further losses








Subprime Cumulative Loss Rates

Historic levels	:	4-5%	
Current predictions by rating agencies	:	14-19%	}
Based on market quotes	:	well over 20%	
			2006, early 2007 vintages


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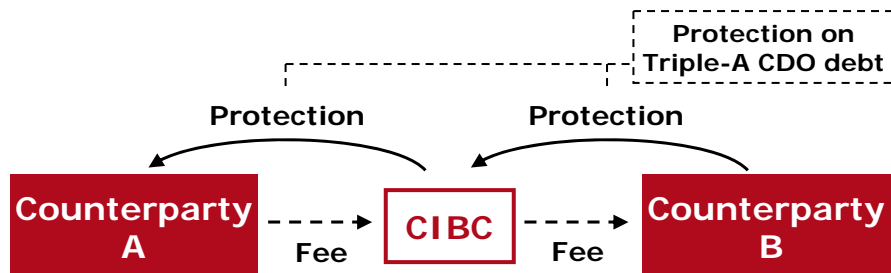
CIBC Involvement

- **Agent for CDO structurers**
 - we accumulated assets
 - distributed the debt financing
- **Intermediary between counterparties**
 - Payments tied to performance of Triple-A rated debt

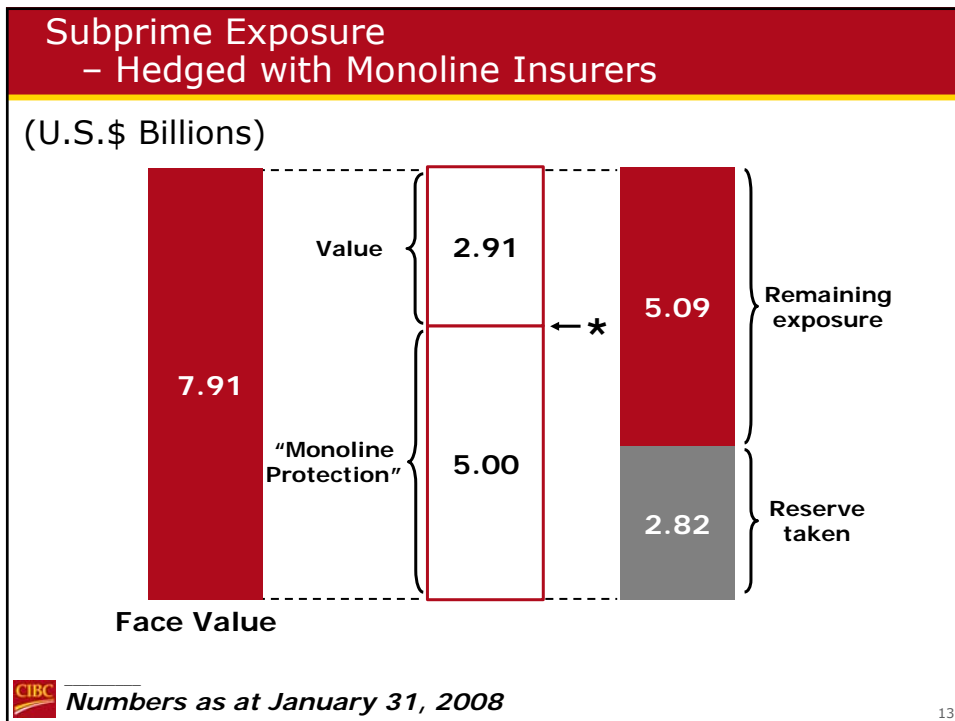
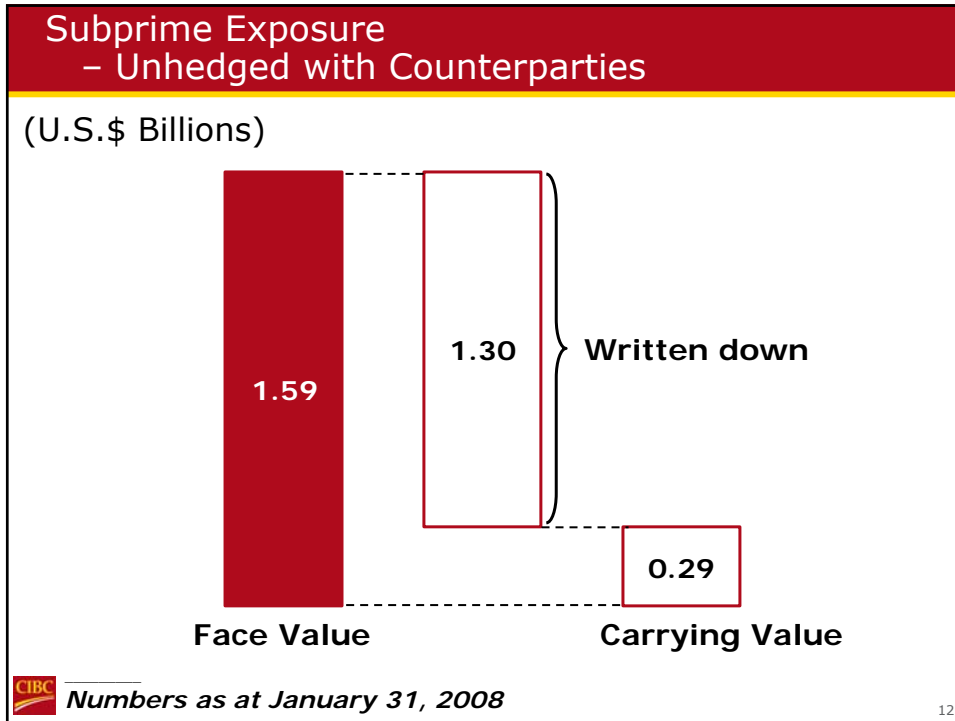


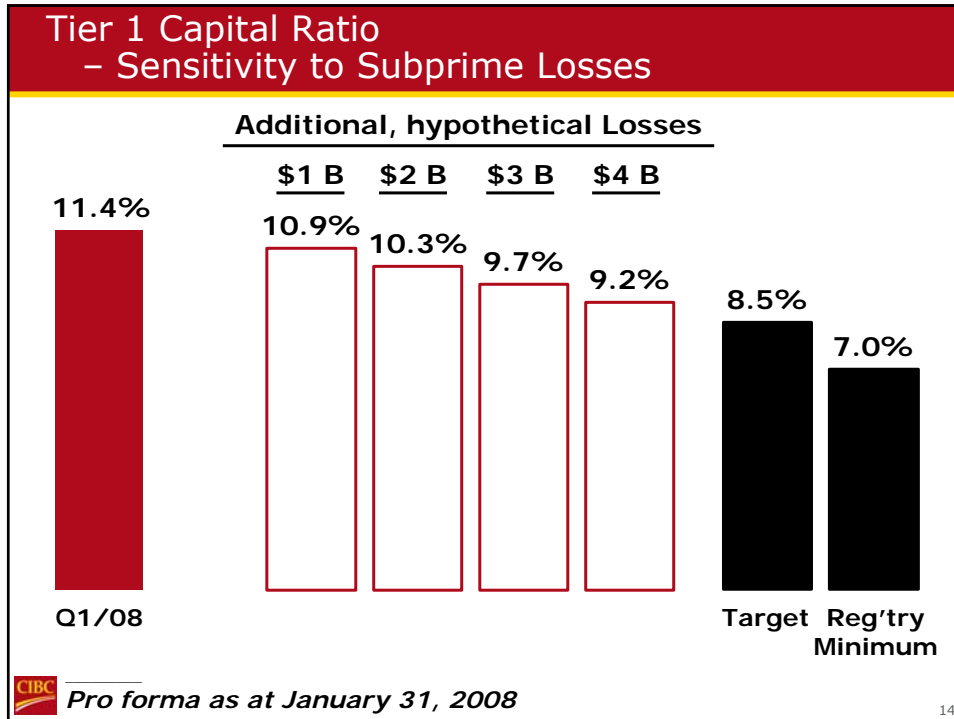
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Intermediation transactions



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Post mortem

1. Underestimated potential for extreme mortgage defaults
2. Over-reliance on external ratings
3. Underestimated correlation in extreme stress conditions
 - mortgage losses
 - monoline creditworthiness





Actions

- 1. Complete review of all risk processes**
- 2. Enhanced stress testing**
- 3. Closer linkages**
 - Market risk**
 - Credit risk**



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2007 Financial Results



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2007 Financial Results

	<u>2006</u>	<u>2007</u>	
Revenue	\$ 11.35 B	\$ 12.07 B	<ul style="list-style-type: none"> • FirstCaribbean • VISA Gain • Merchant Banking • (Subprime)
Expenses	7.49	7.61	
Loan Losses	0.55	0.60	<ul style="list-style-type: none"> • Balances ↑ • FirstCaribbean
Net Income	<u>\$ 2.65 B</u>	<u>\$ 3.30 B</u>	
EPS	<u>\$ 7.43</u>	<u>\$ 9.21</u>	

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CIBC Retail Markets

(\$ Billions)	<u>2006</u>	<u>2007</u>	
Revenue			<ul style="list-style-type: none"> • Revenue ↑ 14% <ul style="list-style-type: none"> • Revenue ↑ 3%, excl. VISA gain & FirstCaribbean • Deposit balances ↑ 3% • GIC balances ↑ 11% • Mortgage balances ↑ 10% • Cards <ul style="list-style-type: none"> - #1 market share - balances ↑ 10% • Brokerage – record AUA • Other – FirstCaribbean • Expenses flat excl. FirstCaribbean • Loan Losses flat
Banking	\$ 4.5	\$ 4.5	
Cards	1.4	1.9	
Brokerage	1.2	1.2	
Other	<u>1.0</u>	<u>1.7</u>	
	8.1	9.3	
Expenses	5.0	5.3	
Loan Losses	0.7	0.7	
Net Income	<u>\$ 1.86</u>	<u>\$ 2.58</u>	


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CIBC World Markets

(\$ Billions)	<u>2006</u>	<u>2007</u>
Revenue		
Cap. Markets	\$ 1.4	\$ 0.6
Inv. Banking	0.8	1.0
Com. Banking	0.5	0.5
Merch. Banking	<u>0.2</u>	<u>0.5</u>
	2.7	2.2
Expenses	2.0	1.9
Loan Losses	-	-
Net Income	<u>\$ 0.65</u>	<u>\$ 0.60</u>

- **Revenue** ↓ 16%
 - Subprime write-downs (\$777MM)
 - Investment Banking
 - Strong year
 - Merchant Banking ↑ \$232MM
- **Expenses** ↓ 8%
 - Litigation reversals
 - Lower compensation
- **Loan Loss** Recoveries

 Revenue line items are on a tax equivalent basis (\$297MM in 2007 vs. \$224MM in 2006). These amounts are reversed out in the Revenue totals.

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First Quarter, 2008 Financial Results



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2008 Annual Meeting of Shareholders February 28, 2008

First Quarter – Writedowns

(U.S.\$ Millions, pre-tax)

	Nov./Dec. <small>(announced Jan. 14)</small>	Jan. <small>(announced today)</small>	Total 1 st Quarter
Unhedged Portfolio	462	13	475
Hedged Portfolio			
- ACA Financial	2,004	292	2,296
- Other Monolines	-	624	624
	2,466	929	3,395



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First Quarter – Net Loss

(\$ Millions,
after-tax)

Q1/07

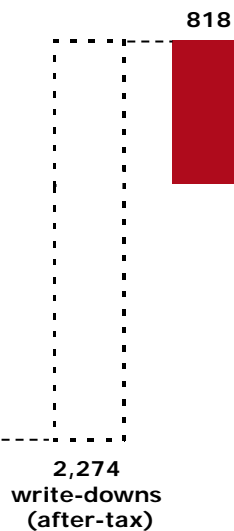
770



Q1/08



(1,456)



818

2,274
write-downs
(after-tax)



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Summary

1. Record 2007
2. First quarter 2008
 - Large reserves
3. Market conditions still unstable
4. Strong Capital position
5. Action taken
6. Most businesses performing well



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